Form of proxy for Aberdeen Asset Management PLC General Meeting

PLEASE READ THE NOTICE CONVENING THE GENERAL MEETING TO BE HELD ON 19 JUNE 2017, THE EXPLANATORY NOTES SET OUT IN SUCH NOTICE AND THE SECTION ENTITLED "ACTION TO BE TAKEN" IN THE SCHEME CIRCULAR, WHICH HAS BEEN SENT TO SHAREHOLDERS, BEFORE COMPLETING THIS FORM OF PROXY.

Voting ID	Task ID	Shareholder Reference Number.		
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IMPORTANT: If you wish your proxy to vote for the special resolution set out above in accordance with the Notice of General Meeting forming part of the Scheme Circular, tick the box marked "FOR". If you wish your proxy to vote against the special resolution set out above in accordance with the Notice of General Meeting forming part of the Scheme Circular, tick the box marked "AGAINST". If you wish your proxy to withhold his vote, tick the box marked "WITHHELD". If you tick more than one box, or if you do not tick any box, then this proxy form shall be invalid. **In addition**, please remember to sign and date this form to validate your proxy instruction. Alternatively, you can submit your proxy electronically at www.sharevote.co.uk using the numbers above.

Notes:

- 1. Members are entitled to appoint a proxy of their choice to attend, speak and vote at the meeting. If you wish to appoint a proxy other than the Chairman, please add his or her name in the blank space provided, delete the words "the duly appointed Chairman of the meeting or" and initial the alteration. Note that if no number of shares is entered into the space above, the proxy will be authorised to act on your behalf in relation to your entire holding of ordinary shares.
- 2. A proxy need not be a member of the company.
- 3. If you are appointing more than one proxy you must indicate the number of shares in respect of which you are making this appointment, you should include the number in the box provided for your first named proxy and either obtain (an) additional proxy form(s) from Equiniti at Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA or you may photocopy this form. Please return all the forms together and tick the box to indicate each form is one of multiple instructions being given. Please take care when completing the number of shares; if the total number of shares exceeds the total held by the members, or if it is not specified to which share or shares the appointments relate, the directors of the company have absolute discretion to decide which of the proxies so appointed shall be entitled to attend and vote.
- 4. The proxy may vote (or abstain from voting) on any other matter which may properly come before the meeting.
- 5. Completion and return of this form of proxy will not preclude you from attending and voting in person at the meeting if you so wish.
- 6. CREST members who wish to appoint a proxy or proxies for the meeting (or any adjournment of it) through the CREST electronic proxy appointment service may do so using the procedures described in the CREST Manual. In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message, regardless of whether it constitutes the appointment of a proxy or is an amendments to the instruction given to a previously appointed proxy, should be transmitted so as to be received by Equiniti (ID RA19), by no later than 1.05 pm on 16 June 2017 (or, if the meeting is adjourned, no later than 24 hours (excluding non-working days) before the time of any adjourned meeting). Please refer to the notes to the Notice of General Meeting for further information on proxy appointments through CREST.
- 7. If the appointer is a corporation this form must be signed as a deed or appropriately signed by a duly authorised officer or attorney, stating their capacity.
- 8. In the case of joint holders the signature of any one holder will be sufficient but the names of all joint holders should be stated. If more than one proxy is received from joint holders the proxy received from the holder of the most senior will be accepted. Seniority shall be determined by the order in which the names stand in the register of members.
- 9. This form should be completed and deposited, together with any powers of attorney under which it is signed, at the offices of Equiniti at Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA not later than 24 hours (non-working days) before the time fixed for the holding of the meeting. Alternatively, Electronic Proxy Appointment ("EPA") is available for the General Meeting whereby you can lodge your votes electronically. If you have not registered with the Equiniti online portfolio service, Shareview, and would prefer to use the EPA system, please visit www.sharevote.co.uk where details of the procedure are shown. The Voting ID, Task ID and Shareholder Reference Numbers shown overleaf will be required to complete the procedure. If you have already registered with Shareview, submit your vote or appoint a proxy via your portfolio at www.shareview.co.uk using your usual user ID and password. Once logged in simply click "View" on the "My Investments" page, click on the link to vote then follow the on screen instructions. Please note that, to be valid, the Registrars must receive the appointment of a proxy or proxies no later than 1.05 pm on 16 June 2017 (or, if the General Meeting is adjourned, by not later than 24 hours (excluding non-working days) prior to the time fixed for the adjourned General Meeting) and will not be accepted if found to contain a computer virus.
- 10. Any alteration in this proxy must be initialled.
- 11. If two or more valid forms of proxy are delivered in respect of the same share, the one which was delivered last (regardless of its date or the date of its execution) will be valid.
- 12. Terms defined in the scheme circular dated 9 May 2017 (the "**Scheme Circular**") shall have the same meaning when used in this Form of Proxy, unless the context otherwise requires.