

“Hello and welcome to the Summer 2018 edition of our Investor Relations Newsletter. The last quarter has seen several important developments, including the acceleration of our share buyback programme, the IPO of HDFC AMC and shareholder approval for the sale of our insurance business (SLAL) to Phoenix Group. You can read a summary of the sale of SLAL and our enhanced relationship with Phoenix in this newsletter. This includes the development of a Private Markets fund financing investment solution for Phoenix – the first of its type in European insurance.

“We also published our half year results 2018, where we reported resilient AUMA of £610.1bn. While net outflows remain a challenge in a tough market, these are concentrated in a narrow range of strategies and our gross inflows are returning to pre-merger levels.

“In the first half of the year we increased the pace of innovation in “new active” investment solutions with the launch of 20 new funds, compared to 22 for the whole of 2017. This includes developments in Smaller Companies and Sustainable Investing, and we highlight two of our new launches in this newsletter.

“We also highlight key facts about Heng An Standard Life, our life joint venture in China, and provide an overview of the IPO of HDFC AMC.”

Half year results 2018

Press
release

Report

Presentation

Presentation
transcript

Data
pack

This quarter's features ...

Completing the transformation to a capital light investment company

The proposed sale of our UK and European insurance operations and enhanced strategic partnership with Phoenix Group.



Private Markets fund financing

An innovative new investment solution co-created with Phoenix – the first strategy of its type in the European insurance sector.



Expanding our range of sustainable investments

The launch of the UK Equity Impact Employment Opportunities Fund, developed in collaboration with The Big Issue.



Seeking the larger companies of tomorrow – today

Our smaller companies range, strengthened through the merger and the launch of a Global Smaller Companies SICAV.



Successful IPO of HDFC AMC

The sale of 7.95ppts of our stake in HDFC AMC raising net proceeds of c£180m. Combined with HDFC Life, the current listed value of our Indian associates is c£4.4bn.



Our Chinese life joint venture

Key facts about Heng An Standard Life.



Latest press releases

Round up of our latest media releases including development plans for our Wrap and Elevate adviser platforms and the acquisition of Hark Capital.

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*Calls may be monitored and/or recorded to protect both you and us and help with our training. Call charges will vary.

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Upcoming events

12 September 2018
Barclays Global Financials Conference, New York (Keith Skeoch and Bill Rattray)

25 September 2018
Bank of America Merrill Lynch, Annual Financials CEO Conference, London (Keith Skeoch and Bill Rattray)

26 September 2018
Bernstein Strategic Decisions Conference, London (Keith Skeoch)

14 November 2018
UBS European Conference, London (Rod Paris)

21 November 2018
J.P. Morgan Cazenove Best of British Conference, London (Martin Gilbert)

Financial calendar

5 September 2018
Interim dividend 2018 – last date for DRIP elections

25 September 2018
Interim dividend 2018 payment date

Completing the transformation to a capital light investment company

- Sale of insurance business to Phoenix Group completes transformation
- Attractive financial terms with total consideration of £3.30bn¹ allowing return of capital to shareholders of up to £1.75bn²
- Retained fast growing retail platforms and financial advice businesses

Completing the transformation to a capital light investment company

On 23 February we announced the proposed sale of our UK and European insurance operations to Phoenix Group completing our transformation to a capital light business.

This journey began with Standard Life's demutualisation in 2006 and was continued through the sale of Standard Life Bank and Standard Life Healthcare in 2010, the disposal of Standard Life's Canadian businesses in 2014 and the transformational merger with Aberdeen Asset Management in 2017.

Proposed return to equity shareholders

The proposed sale was approved by shareholders on 25 June 2018 and, subject to certain regulatory approvals, we expect the transaction to complete in Q3 2018.

The sale realises attractive value for shareholders. On completion we will

receive total consideration of £3.30bn¹, comprising cash consideration of £2.28bn¹ and a c19.99% shareholding in Phoenix.

This allows us to return² up to £1.75bn of capital to shareholders, which is c18%³ of our market capitalisation. This consists of:

- £1.0bn to be returned by way of a B Share Scheme and Share Capital consolidation
- Up to £750m through a Share Buyback Programme

Acceleration of Share Buyback Programme

An initial £175m tranche of the Share Buyback Programme commenced on 9 August 2018, with the B Share Scheme and Share Capital Consolidation to be executed soon after completion of the transaction.

One of the strongest balance sheets in the sector

Following the return of capital we will still

have one of the strongest balance sheets in the sector, including listed investments in India with a current combined listed value of c£4.4bn³.

Retained fast growing retail platforms and advice business

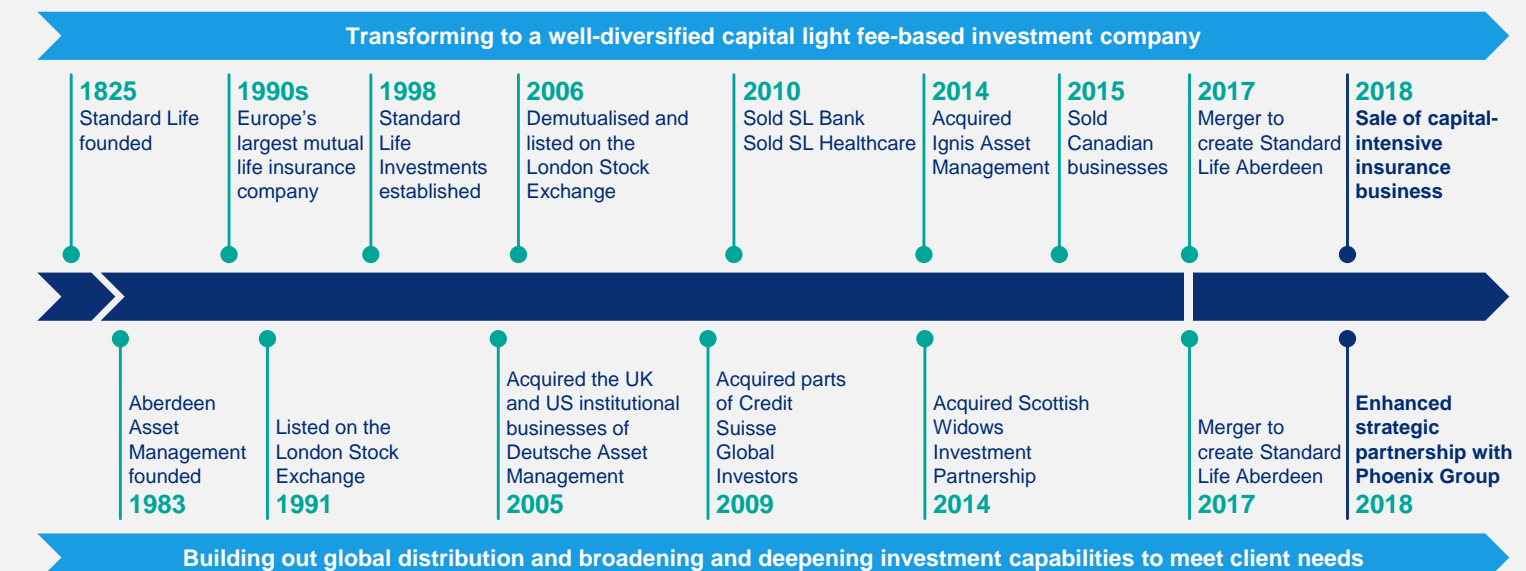
The transaction involves the sale of Standard Life Assurance Limited (SLAL) while we will retain the core of the UK Retail channel, including:

- Our fast-growing UK adviser platforms, Wrap and Elevate
- Our financial advice business, 1825

Our retained platform and financial advice business has seen strong growth in recent years with our platform AUA⁴ now in excess of £61bn.

Our platforms lead the advised platform market, with the highest gross and net flows in 2017, and we attracted strong net inflows of £3.1bn in H1 2018, representing an annualised 11% of opening assets.

Standard Life Aberdeen timeline



1. Inclusive of a £312m dividend paid by Standard Life Assurance Limited to Standard Life Aberdeen in March 2018. 2. Subject to regulatory approval. 3. As at 24 August 2018. 4. Includes Wrap, Elevate and Parmenion

Highly scalable platforms with operational leverage

Our platforms are highly scalable, with a clear path to growing profitability. This was demonstrated in H1 2018, with adjusted profit before tax growing 17% to £14m, and the cost/income ratio reducing to 82% from 88% in FY 2017.

We have also retained 1825, our financial advice business, which continues to build scale as we aim for national UK coverage. Following the completion of two acquisitions this year, we now have 80 financial planners providing advice to in excess of 9,000 clients, with assets under advice of £4.3bn.

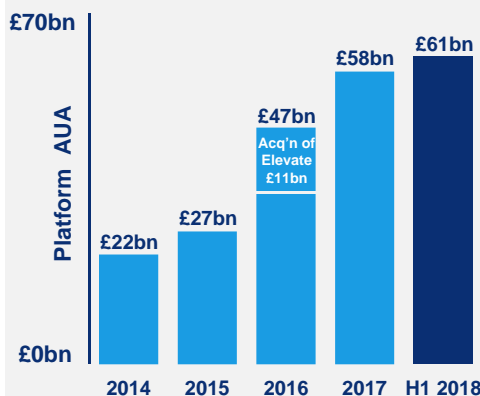
Enhanced long-term strategic partnership and valuable stake in Phoenix Group

As part of the transaction we will enter into an enhanced strategic partnership with Phoenix, providing us with an additional source of earnings, dividends and AUM growth. This is reinforced through our c19.99% stake in Phoenix and two seats on the Phoenix board. Our strengthened partnership, includes the following key benefits:

- Security over the AUM which ASI currently manages for Phoenix and SLAL
- Enhanced AUM growth opportunities
- A mutually beneficial partnership which will see both parties playing to their strengths
- Predictable, long-term cash generation, helping to support our progressive dividend policy

Sustained growth in retail platforms

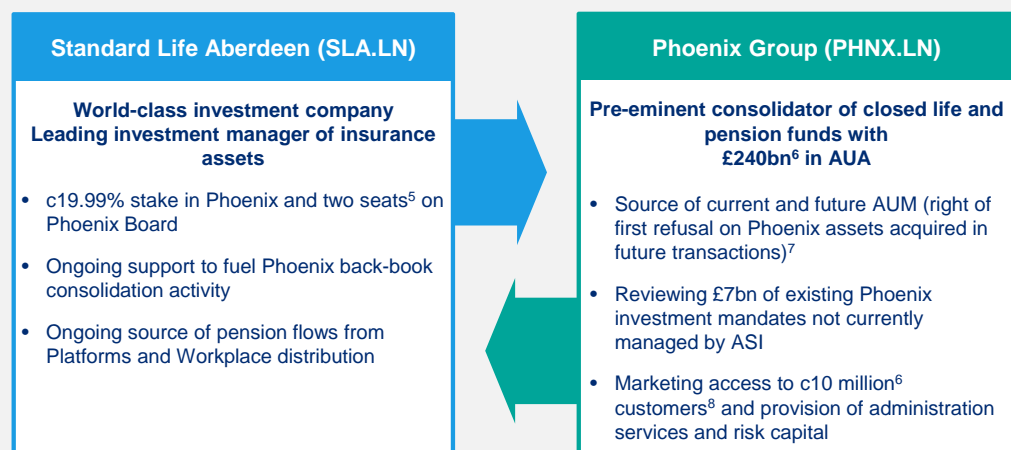
Strong growth in AUA⁴



Retail platform profitability⁴

	H1 2017	H1 2018	Change
Revenue	£69m	£79m	+14%
Adjusted PBT	£12m	£14m	+17%
Cost/income ratio	88%	82%	-6ppt

A mutually beneficial partnership ...



... already working well in practice

Further growth opportunities

Consolidation of UK closed life insurance books, with ASI becoming the asset manager of choice for Phoenix

Increased opportunities for Phoenix in Europe through the acquisition of Standard Life Germany and Ireland

Phoenix's entrance into the bulk annuity market

Marketing access to c10 million⁸ retail customers⁸

Collaboration example

Phoenix have committed to review £7bn of investment mandates not currently managed by ASI

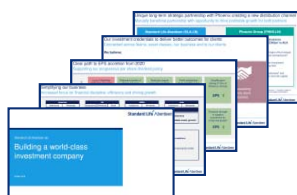
Phoenix's foothold in Europe increases their market size by c£160bn to £540bn⁹

Phoenix secured their first bulk purchase annuity deal earlier this year – a £470m transaction with the Trustee of the Marks and Spencer Pension Scheme. ASI has secured the investment management of these assets.

Includes offering financial advice services through 1825 to non-advised customers and the development of our D2C capabilities. Potential to increase the customer base should Phoenix acquire further books of business



Click to view
our investor
presentation



Click to read
the transaction
circular



5. For so long as Standard Life Aberdeen's shareholding in Phoenix is at least 15%. 6. Following the completion of the transaction. 7. This right is subject to the satisfaction of certain commercial conditions, including capability and fee levels, and to certain applicable governance processes. 8. Wherever permissible under applicable law and contractual arrangements, and subject to the receipt of customer consent where required. 9. Source: Phoenix Group analyst and investor presentation 23 February 2018.



Ian Shanks

Senior Investment Manager, Private Markets

Ian is a founder of the fund financing strategy in the banking market from his time at Bank of Scotland, where he built a business in excess of £10 billion across more than 50 deals.

Pioneering Private Markets fund financing solution for insurers

- Innovative new investment strategy for insurers targeting a \$400bn market
- Launched in close collaboration with Phoenix and drawing on the combined expertise of the merged Aberdeen Standard Investments business
- Example of “new active” capabilities attracting a premium revenue margin

An innovative solution for insurance clients

A further example of our strong relationship with Phoenix and product innovation, is the new private markets fund financing solution.

The strategy invests in investment grade, short duration loans to private equity funds in the earlier years of their life. It is targeted at insurance clients looking to achieve a better return on their assets while maintaining a low level of credit risk. The solution has initially been funded with over £500m.

Typical private markets funds cash profile

Binding commitments

Funds that invest in private markets tend to ask investors in the fund to make binding commitments of capital for a period of 10 to 12 years. Generally no cash changes hands at this time.

Investment stage

During the investment stage, which typically lasts 4 to 5 years, the fund manager will seek to buy assets for the fund and ask the investors to contribute cash in the fund in line with previously made commitment obligations.

Growth stage

During the growth stage, the underlying assets are held and managed to hopefully deliver an increase in value.

Realisation stage

During the realisation stage, the assets are sold (hopefully at a profit) and the proceeds

distributed back to the investors.

Why may private equity funds look for additional financing?

Fund Financing facilities are simply overdraft facilities provided to the Funds by banks during the Investment stage. There are a number of operational as well as financial reasons why these facilities may be beneficial to both investors and the manager of the fund during this stage, including:

- Providing greater clarity on the timing of cash calls to help investors manage their own cash flows
- Cash calls can be consolidated/batched to avoid drawing down on investors too often
- To improve the rate of return (IRR) of the fund by providing debt financing at a lower required rate of return than on equity contributions.

This demand is so great that the global market for private equity fund financing is estimated at c\$400bn. Similar solutions could also be deployed to meet the demand of real estate and infrastructure funds.

Entering a market dominated by banks

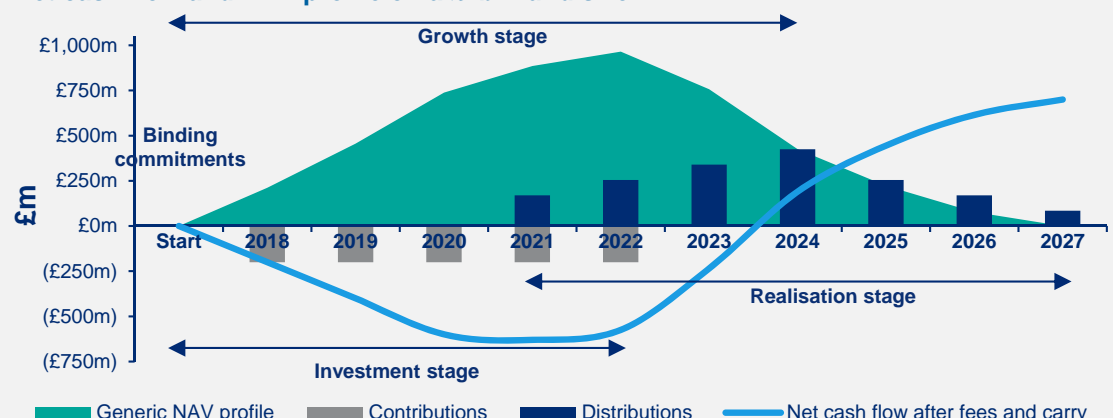
The private market fund financing market is dominated by banks. Given the large size of the financing facilities a lead bank typically syndicates (sells down) the facility across a number of other banks to reduce their risk exposure.

What are private markets funds?

Private markets funds invest in unlisted investments such as:

- Shares of unlisted companies
- Unlisted debt
- Real estate
- Infrastructure assets such as roads or trains

Net cash flow and NAV profile on a £1bn fund size



However given that other banks represent direct competitors, lead banks are increasingly looking for non-banking partners they can work with such as asset managers and insurance companies.

Creating an investment solution for our insurance clients

Insurance clients are looking for higher yielding (interest earning) assets

The introduction of Solvency II insurance regulations forced many insurance companies including Phoenix to hold much more of their assets invested in cash rather than higher yielding alternatives such as government bonds.

Following the bedding in of Solvency II insurers are now looking to invest this cash into alternative assets which would

allow them to earn a higher level of interest while retaining a low level of risk.

Fund financing represents a good investment opportunity for insurers

The strategy is well suited to an insurer's financial objectives and Solvency II capital requirements as it has:

- A return of c150bps over cash
- Short duration – individual loans are for a period of 1 to 3 years
- Low credit risk:
 - Loans are secured on commitments of investors in the funds (typically blue chip clients including pension schemes and Sovereign Wealth Funds)
 - Further security is provided by the value of the investments in the fund

- We have created our own credit rating methodology which has been discussed with the Prudential Regulatory Authority (PRA).

Further opportunities in European insurance

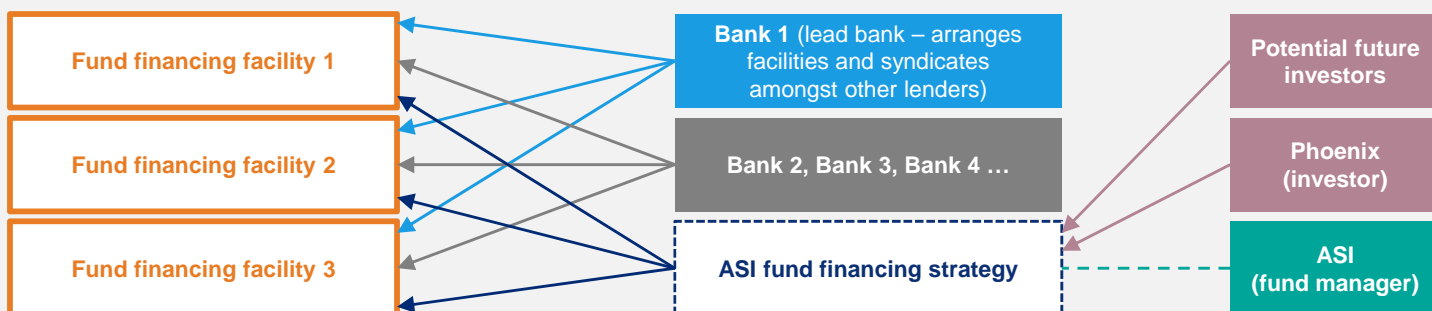
We expect there to be further opportunities for distribution of this strategy, leveraging the development of our credit rating model and our existing relationships with other European insurers who also de-risked their balance sheets ahead of the introduction of Solvency II.

As well as the potential sales opportunity, the strategy is also revenue margin enhancing for ASI compared to cash/short duration funds.

Fund financing structure

Borrowers – Private equity funds

Lenders



Neo Mooki

Investment Director

Neo is a senior relationship director who works closely with our strategic insurance partners to deliver insurance solutions. Neo led the delivery of the fund financing solution within ASI and in close collaboration with Phoenix.

Continued close collaboration with Phoenix and across ASI

Building a new credit rating model for use under Solvency II

In order to include the strategy as part of Phoenix's internal Solvency II model, ASI developed a new credit rating model for the solution. This involved rating each of the underlying private equity funds, an assessment typically too "niche" for the credit ratings agencies.

This model forms part of Phoenix's Solvency II internal model. While this is the first time this strategy has been used in insurance, it is more common in the banking sector.

Drawing on expertise across the merged ASI business

Developing this strategy involved a significant amount of collaboration with Phoenix and across ASI. It is a great example of ASI's growing success at collaborating with clients on learning and idea generation, building on established trust and truly embracing a strategic

partnership. It is also testament to the success of the merger and the broader capabilities we are able to offer clients. Within ASI, the solution was delivered by a project team of around 30 individuals encompassing skills across:

- Credit – developing the credit risk model
- Hedging – as the financing is typically denominated in euros or US dollars
- Liquidity – switching over £500m of existing liquid investments to the fund financing facilities
- Private equity – leveraging our existing scale in the space to demonstrate credibility to banking partners
- Distribution – our relationship with Phoenix as well as banking partners
- Operations in managing liquid and illiquid assets within the same mandate

The strategy demonstrates the benefits of our merger, as it could not have been developed without Standard Life's existing relationship with Phoenix and Aberdeen's previous expertise in fund financing.



Euan Stirling

Head of Stewardship and
ESG Investing



[Click here to read our Q2
2018 Global ESG
Investment Report](#)



20%

Big Issue Invest's share of fund revenue, helping it in its mission to "dismantle poverty and create opportunity for people and communities across the UK"

Expanding our range of sustainability-driven investments

Collaborating with Big Issue Invest to expand our range of ethical investments

Aberdeen Standard Investments has recently launched the UK Equity Impact Employment Opportunities Fund in collaboration with Big Issue Invest, the social investment arm of The Big Issue. This follows the launch of our first 'impact investing' product in Q4 2017, the Global Equity Impact Fund, and further expands our sustainable investments range which includes, among others, the Ethical World Equity Fund, UK and European Ethical Equity Funds and the Ethical Corporate Bond Fund.



This builds on further recent momentum in sustainable investments including:

- Partnering with The Pensions Management Institute as their ESG insight partner
- Securing a c£0.5bn UK Equity mandate from an existing UK pension client due to the strength of our ESG processes
- A major US broker adding our Total Return Bond and Global High Yield funds to their Socially Conscious list for advisers.

Investing in companies which promote and implement good employment opportunities

The fund aims to generate financial return over the long-term by investing in companies which

promote and implement good employment opportunities and practices. Generally, companies will have more than 50% of their employees in the UK. Creating good employment opportunities is one of the most significant benefits business brings to society, with human capital management moving centre stage in corporate strategy. Investment in skills and attracting talent has become a basis for competitiveness, productivity and growth.

The impact criteria will include companies paying above average wage rates, being located in deprived areas, offering training opportunities or employing young people with the majority of those being in the UK.

We expect the fund to be attractive to the UK wholesale market, particularly through D2C platforms, as well as to Charities and Foundations in the institutional market.

An actively managed fund with a rigorous impact assessment framework

The fund will be actively managed, allowing analysts and the manager to engage with companies, scrutinising their ability to deliver financial returns and ensuring that the identified employment impact remains a significant part of the strategy and aims.

The Good Economy Partnership, a social advisory and data analytics firm specialising in measuring social impacts, has been commissioned by Big Issue Invest to assist in developing the impact assessment framework that is being applied across the fund's investment universe.



[Click here to learn more about Impact Investing](#)



InFocus:

Click on the images below to learn more about our UK, European and Global smaller companies funds



Seeking the larger companies of tomorrow – today

- **Smaller companies offer a compelling investment opportunity, with structural tailwinds**
- **We have a strong range of capabilities, further enhanced through our merger**
- **Range commands a price premium over 'core' equity funds due to specialist nature**

Aberdeen Standard Investments manages £557bn of assets on behalf of clients and customers, including £144bn of assets across a full range of equity capabilities across the risk/return spectrum.

This includes our suite of smaller companies funds where we have one of the strongest franchises in the industry.

Strong range enhanced through merger

This range has benefited from the complementary nature of our merger, with Standard Life's strength in UK, European and Global smaller companies complemented by Aberdeen's success in US, Japanese, Asia Pacific and Emerging Markets smaller companies.

Earlier this year, our offering was strengthened further with the launch of a SICAV version of our well established Global Smaller Companies OEIC, which has doubled in size in 12 months to over £1.2bn in AUM.

Smaller companies offer a compelling investment opportunity

Smaller companies benefit from structural, long-term tailwinds and have a proven track record of delivering strong risk-adjusted returns above those of larger-cap peers. Since

2000, global smaller companies have outperformed larger peers by an average of 5% per annum.

Although smaller companies tend to be less complex, they provide an opportunity for active asset managers to outperform. The average smaller company is covered by only 7 investment analysts, compared to 23 for larger companies, and therefore has a greater chance of being mispriced.

[Click here to learn more about Smaller Companies investing](#)

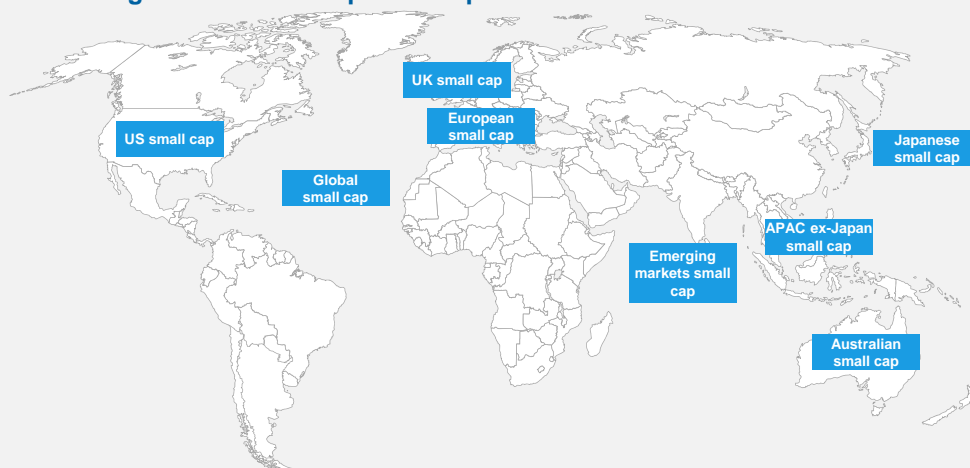


Premium price for a premium product

Smaller companies are an example of a "new active" speciality, a product which is difficult to commoditise or replicate in a passive fund given their specialist nature.

As a result, our smaller companies strategies attract a price premium of 10 to 20 bps over our 'core' equity strategies.

Enhanced range of smaller companies capabilities





ASSET MANAGEMENT COMPANY LIMITED

Successful IPO of HDFC AMC completed



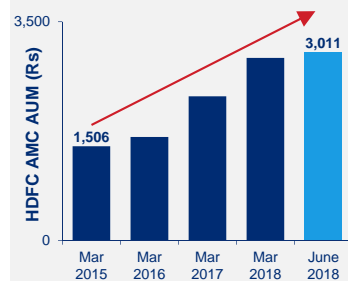
James Aird

Co-Head of Corporate Development
Standard Life Aberdeen

c£180m

Total consideration received through the IPO (net of tax and expenses)

Strong growth in AUM



c£4.4bn

Combined value of our stakes in our Indian associate businesses¹

- Sale of 7.95ppts of our stake with net proceeds of c£180m
- Combined value of our stakes in our Indian associates is c£4.4bn¹
- HDFC AMC is India's leading asset manager with strong growth in Q1 2019²

Sale of 7.95ppts of our stake

On 6 August 2018, HDFC AMC successfully completed its IPO and listed on the National Stock Exchange of India and the Bombay Stock Exchange.

Through the IPO, we sold 7.95ppt of our stake for a total consideration of approximately £180m, net of tax and expenses.

Indian listed investments worth c£4.4bn

Our remaining stake in HDFC AMC is 30.03%, which is required to reduce to 24.99% by August 2021 to create the necessary free float of 25% under Indian listing regulations.

The shares listed at the top of the IPO range at 1,100Rs per share and performed strongly on their first day of trading, increasing by 65%.

The market valuation of HDFC AMC is currently £4.5bn¹, with our stake valued at £1.3bn. Combined with the current market valuation of our stake in HDFC Life, which successfully listed last year, the combined value of our stakes in associate businesses in India is approximately £4.4bn¹.

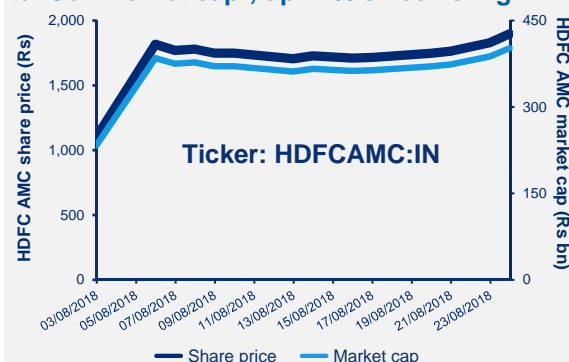
India's leading asset manager

HDFC AMC is India's leading asset manager, with AUM of £33bn at 30 June 2018 having doubled since 31 March 2015³.

It has a market share of 13.1%, and has maintained this share during its strong growth over the last 5 years.

Profits have also grown strongly over this period, with our share of adjusted profit before tax increasing from £22m in 2013 to £41m in 2017.

£4.5bn market cap¹, up 72% since listing³



Delivering strong growth in Q1 2019²

This strong growth profile was reaffirmed in HDFC AMC's Q1 2019 results (to 30 June 2018) which were released on 21 August. The results showed revenue, AUM and profit before tax all increasing by more than 20% year-on-year.

[Click to view HDFC AMC's Q1 2019 results](#)



HDFC AMC executives at the opening of the National Stock Exchange of India on 6 August 2018

1. As at 24 August 2018. 2. Financial year for HDFC AMC finishes on 31 March. 3. In constant currency.



恒安标准人寿
Heng An Standard Life

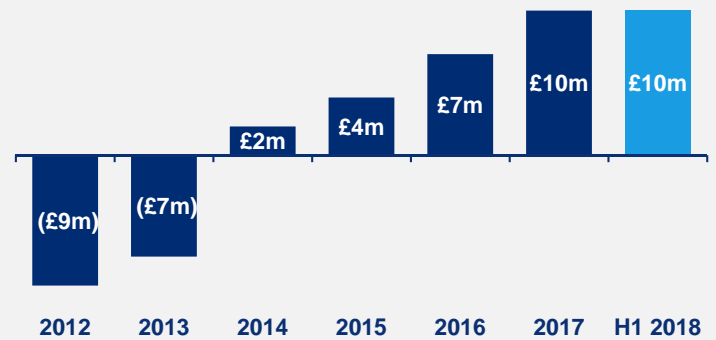
Our Chinese life Joint Venture

Heng An Standard Life (HASL)

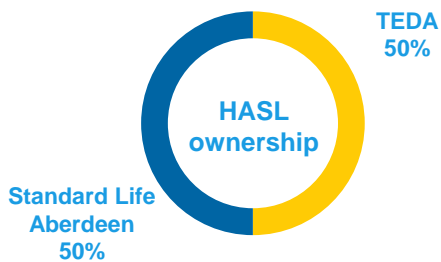
Established	2003
JV partner	Tianjin Economic Development Area (TEDA)
Employees	Over 1,200
Distribution	High quality tied agency sales force across 64 cities and 8 provinces
Customers	Over 20m customers insured
Latest capital injection	February 2014

Continued improvement in profits

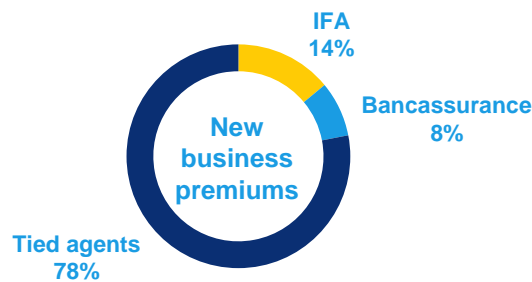
SLA share of adjusted profit before tax



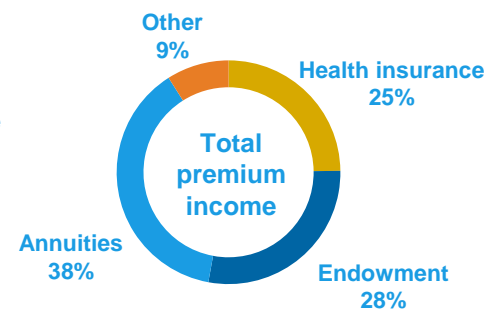
50% owned – maximum permitted for foreign JV



High quality tied sales agents are main distribution channel



Broad product set



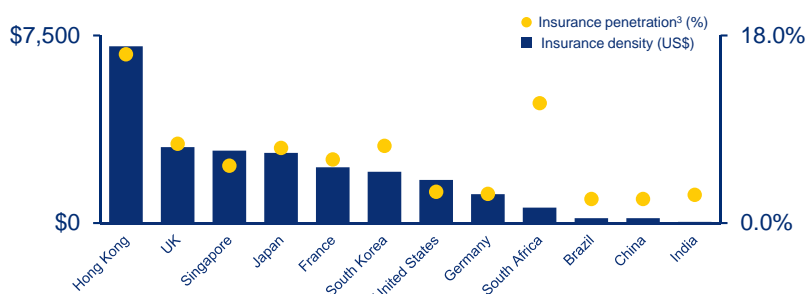
Well positioned in the world's third largest insurance market

- Chinese insurance market has grown rapidly to become the third largest in the world
- Life insurance industry premiums grew by 21% in 2017 but market remains under-penetrated versus global peers¹
- HASL new business premiums² grew by 34% in 2017
- Application submitted to the China Bank and Insurance Regulatory Commission for a new pension insurance company licence

Transfer of Hong Kong business

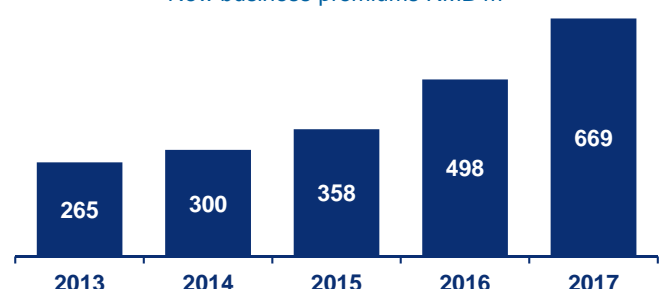
- In March 2017, we announced the proposed sale of our wholly-owned Hong Kong business to Heng An SL (subject to regulatory and other approvals)
- Creates a stronger, single base entity to service the wider China region
- Enhances HASL's skills and services while improving the distribution model and range of products of our Hong Kong business

China is underinsured compared to global peers¹



Continued strong growth in sales

New business premiums RMB m²



1. Source: Swiss Re, Sigma 2017. 2. Weighted earned premium. 3. Life insurance premiums as percentage of GDP.

Press release

Aberdeen Standard Investments

Aberdeen Standard Investments launches Global Equity Artificial Intelligence fund

21 August 2018

Aberdeen Standard Investments has launched a new fund that utilises machine learning to identify sources of potential return. The Artificial Intelligence Global Equity SICAV, is the product of a collaboration between our Quantitative Investment Strategies team and Mitsubishi UFJ Trust Investment Technology Institute.

[Read more](#)

Press release

Aberdeen Standard Investments

Aberdeen Standard Investments appoints Head of Hong Kong

9 August 2018

Aberdeen Standard Investments announces the appointment of David Lam as Head of Hong Kong. David will be responsible for managing the Hong Kong team and driving a long-term growth strategy for the business.

[Read more](#)

RNS

Standard Life Aberdeen plc

Share repurchase programme

9 August 2018

The Company announces that it will commence an initial share repurchase programme of the Company's ordinary shares up to a maximum consideration of £175m.

[Read more](#)

RNS

Standard Life Aberdeen plc

Listing of HDFC Asset Management Company Limited

6 August 2018

The Company notes that on 6 August 2018, HDFC AMC listed on the National Stock Exchange of India Limited and The Bombay Stock Exchange Limited following completion of the Initial Public Offer.

[Read more](#)

Press release

Aberdeen Standard Investments

New study outlines development of ESG in smart beta strategies

30 July 2018

A new study from Aberdeen Standard Investments, Sustainalytics and the University of Oxford has shown the growing prominence of smart beta and ESG among investors but outlined that the integration of ESG factors within those strategies is still relatively under developed.

[Read more](#)

Press release

Aberdeen Standard Investments

The time is RIPE for SMARTER Beta

18 July 2018

Aberdeen Standard Investments has announced the launch of its first range of proprietary and exclusive SMARTER Beta multifactor equity indices. Designed to provide investors access to a more sophisticated smart beta approach, the indices employ active measures to enhance differentiation and risk-adjusted excess returns.

[Read more](#)

Press release

[Aberdeen Standard Investments](#)

Aberdeen Standard Investments and Phoenix establish Private Markets fund financing solution

26 June 2018

Aberdeen Standard Investments and Phoenix are pleased to announce they have established a private markets fund financing strategy that is tailored to Phoenix's financial objectives as an insurer. It will initially be funded with £500m of capital as it enters the market, which will be transferred from liquidity and short duration funds.

[Read more](#)

RNS

[Standard Life Aberdeen plc](#)

Result of General Meeting

25 June 2018

The Board of Standard Life Aberdeen is pleased to announce that the resolutions put to its General Meeting held earlier today, 25 June 2018, were duly passed.

[Read more](#)

RNS

[Standard Life Aberdeen plc](#)

Directorate Change

25 June 2018

The Board of Standard Life Aberdeen plc announces that Cathleen Raffaelli will be appointed as a Non-Executive Director with effect from 1 August 2018.

[Read more](#)

Press release

[Aberdeen Standard Investments](#)

Advisers favour closed-end funds for the future

21 June 2018

According to a recent study of more than 100 U.S.-based investment professionals conducted by Aberdeen Standard Investments, the majority of investors have a positive outlook for closed-end funds over the long term. Through year-end 2018, financial professionals see the greatest opportunity in domestic markets, followed by emerging and frontier markets and international developed markets.

[Read more](#)

RNS

[Standard Life Aberdeen plc](#)

Results of Annual General Meeting

29 May 2018

The Board of Standard Life Aberdeen plc is pleased to announce that all the resolutions put to its Annual General Meeting held earlier today, 29 May 2018, were duly passed.

[Read more](#)

Press release

[Standard Life Aberdeen plc](#)

We were recognised at the 2018 Better Society Awards

25 May 2018

On 24 May we won the award for Financial Services Company of the Year at the 2018 Better Society Awards. The awards recognise companies who are helping create a better, more equal and sustainable world. We won the award for impact and innovation, from our charity partnerships to the development of ESG impact funds.

[Read more](#)

Press release

Aberdeen Standard Investments

Aberdeen Standard Investments launches first onshore private fund in China

17 May 2018

Aberdeen Standard Investments (ASI) has launched its first onshore private fund in China and successfully completed its initial fund offering to eligible domestic investors. This follows the registration of ASI's wholly foreign-owned enterprise as a private securities investment fund manager in China at the end of 2017.

[Read more](#)

Press release

Standard Life Pensions and Savings

Standard Life ramps up adviser platform development

9 May 2018

Standard Life today announces its ambitious development plans for its Wrap and Elevate platforms. Following a period dominated by record new business and the implementation of substantial regulatory change, the developments will focus on strengthening and enhancing the support and end-to-end experience the platforms can provide to adviser partners and their clients.

[Read more](#)

Press release

Aberdeen Standard Investments

Aberdeen Standard Investments expands private markets business with acquisition of Hark Capital

9 May 2018

Aberdeen Standard Investments today announced that it has completed the acquisition of specialist financing company Hark Capital from Enhanced Capital Group, LLC for an undisclosed sum.

[Read more](#)

RNS

Standard Life Aberdeen plc

Update on investment management arrangements with Lloyds Banking Group and Scottish Widows

8 May 2018

Standard Life Aberdeen plc (SLA) has informed Lloyds Banking Group (LBG) that it does not agree that, following the merger of Aberdeen Asset Management PLC and Standard Life plc, SLA was in material competition in the U.K. with LBG and that, therefore, SLA does not consider that LBG, Scottish Widows or their respective affiliates has the right to terminate the investment management arrangements (IMAs). The parties are engaging with each other within the framework of the dispute resolution process envisaged in the IMAs

[Read more](#)

Press release

Aberdeen Standard Investments

Completion of reorganisation of assets from Alpine Woods Capital Investors

7 May 2018

At close of regular business on 4 May 2018, ASI completed the previously announced agreement with Alpine Woods Capital Investors, LLC to transfer certain assets related to the investment management business of Alpine following the appropriate shareholder approvals.

[Read more](#)