


# Dunedin Income Growth Investment Trust PLC

Annual Report  
31 January 2016



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# BOW BELLS HOUSE

View of Aberdeen Asset Management PLC's office from Bow Churchyard, London

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### Visit our website

To find out more about Dunedin Income Growth Investment Trust PLC, please visit [dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk)

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt about the action you should take, you are recommended to seek your own independent financial advice from your stockbroker, bank manager, solicitor, accountant or other financial adviser authorised under the Financial Services and Markets Act 2000 if you are in the United Kingdom or, if not, from another appropriately authorised financial adviser. If you have sold or otherwise transferred all your Ordinary shares in Dunedin Income Growth Investment Trust PLC, please forward this document, together with the accompanying documents immediately to the purchaser or transferee, or to the stockbroker, bank or agent through whom the sale or transfer was effected for transmission to the purchaser or transferee.

## Financial Highlights

Dunedin Income Growth Investment Trust PLC ("the Company" or "DIGIT") is an investment company with its Ordinary shares listed on the premium segment of the London Stock Exchange. The Company is an investment trust and aims to attract long term private and institutional investors who seek growth of income and capital from a portfolio invested mainly in companies listed or quoted in the United Kingdom.

The Company is governed by a board of directors, all of whom are independent, and has no employees. Like other investment companies, the Company outsources its investment management and administration to an investment management group, the Aberdeen Group, and other third party providers. The Company does not have a fixed life.

### Net asset value total return<sup>A</sup>

**-11.5%**

2015 +11.1%

<sup>A</sup>With debt at market value (dividends reinvested)

### Earnings per share (revenue)

**12.11p**

2015 11.90p

### Ongoing charges

**0.62%**

2015 0.62%

### Share price total return<sup>A</sup>

**-13.5%**

2015 +6.8%

<sup>A</sup>With debt at market value (dividends reinvested)

### Dividends per Ordinary share

**11.40p(+1.3%)**

2015 11.25p

### Discount to net asset value<sup>A</sup>

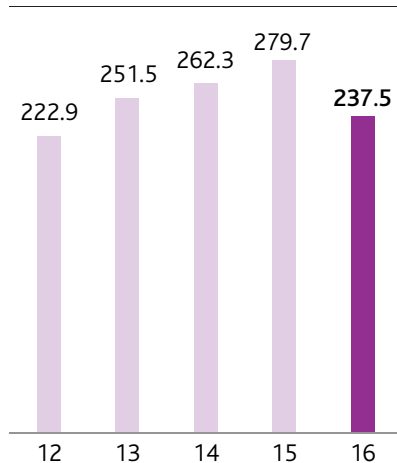
**4.6%**

2015 2.5%

<sup>A</sup>With debt at market value

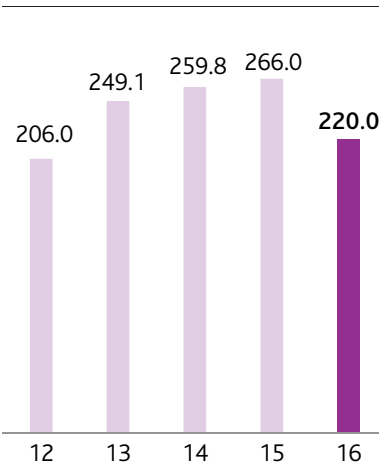
### Net Asset Value with debt at market value

At 31 January – pence



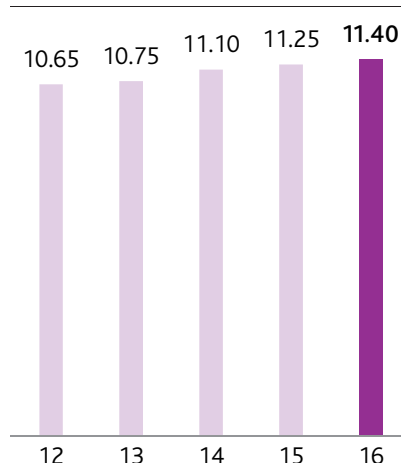
### Mid-market price per share

At 31 January - pence



### Dividends per share

In respect of the year ended 31 January – pence



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### Investment Objective

The Company's objective is to achieve growth of income and capital from a portfolio invested mainly in companies listed or quoted in the United Kingdom.

### Investment Policy

In pursuit of its objective, the Company's investment policy is to invest in high quality companies with strong income potential, while at the same time providing an above-average portfolio yield.

### Risk Diversification

The Company maintains a diversified portfolio consisting, substantially, of equity or equity-related securities, and it can invest in other financial instruments. The Company is invested mainly in companies listed or quoted in the United Kingdom and has freedom to invest up to 20% of its gross assets overseas.

It is the policy of the Company to invest no more than 15% of its gross assets in other listed investment companies and no more than 15% of its gross assets in any one company.

### Gearing

The Board is responsible for determining the gearing strategy for the Company, with day-to-day gearing decisions being made by the Manager within the remit set by the Board. The Board has set its gearing limit at a maximum of 30% of the net asset value at the time of draw down. Gearing is used selectively to leverage the Company's portfolio in order to enhance returns where and to the extent considered appropriate.

### Benchmark

In assessing its performance, the Company compares its return with the return of the FTSE All-Share Index. Performance is measured on a net asset value total return basis over the long-term.

### Management

Aberdeen Fund Managers Limited ("AFML", the "AIFM" or the "Manager")

Aberdeen Asset Managers Limited ("AAML" or the "Investment Manager")

### Financial Calendar

25 May 2016	Annual General Meeting in London (12 noon)
27 May 2016	Final dividend payable for year ended 31 January 2016
26 August 2016	Expected payment of first interim dividend
September 2016	Expected announcement of Half Yearly Financial Report for six months ending 31 July 2016
25 November 2016	Expected payment of second interim dividend
24 February 2017	Expected payment of third interim dividend
March 2017	Expected announcement of annual results for the year ending 31 January 2017

## Chairman's Statement

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**Rory Macnamara**  
Chairman

### Introduction

As I explain below, and have written in previous years, we have three main priorities as a Company: growing the dividend, outperforming the FTSE All-Share Index and maintaining an attractive yield. Whilst we have met two of these three objectives we underperformed against our benchmark during the past year. This was a disappointment as we recorded our first year of negative absolute returns since the banking crisis of 2008/09 and, with a NAV Total Return of -11.5%, underperformed the FTSE All-Share Index by 6.9%. A number of factors combined to provide a particularly challenging environment; these included our significant weighting in large capitalisation stocks, our overseas exposure (including foreign exchange translation) and some stock-specific difficulties – particularly in companies exposed to the sharp fall in commodity prices. However, the Board continues to believe that a single year's results must be evaluated in the context of a longer term view and over the last five years, DIGIT's performance has been sound.

On a better note, earnings per share reached a record level of 12.1p as we benefitted from a refund of overseas withholding tax worth around 0.5p per share. When this is excluded, along with one-off items from the previous year, our income per share was broadly unchanged. Nonetheless, we have been able to increase the dividend in line with inflation and make a useful contribution to revenue reserves. This continues the Company's solid long term record, with dividends having been increased in 32 of the past 36 years and maintained in the remaining four. Your shares currently offer a dividend yield of over 5%, a premium of more than 20% to the yield on the FTSE All-Share Index and more than three times the yield available on 10 year Gilts. Dividend sustainability is bolstered by revenue reserves which now stand above the level at which they stood prior to the crisis of 2008/09.

### Dividend

The Company seeks to provide a well underpinned dividend that can grow in real terms and at the same time allow the pursuit of capital gains. When it comes to setting dividend distributions, the Board takes a long-term

view of the income-generating capability of the portfolio and the levels of earnings cover and revenue reserves, whilst keeping close watch on the potential for capital growth amongst our holdings. We believe that it is important that our policy of investing in high quality companies that provide above average yields should not overly constrain the Manager's ability to grow the portfolio income and generate total returns. At a time when a number of companies have cut dividends, we believe a strong dividend reserve is of great benefit to our shareholders, and the ability to draw on reserves if necessary strengthens the dividend growth prospects of the Company in the medium term. We also believe that the revenue reserve provides flexibility to invest in lower yielding companies.

We are therefore proposing a final dividend of 3.675p per share which will make a total dividend of 11.4p per share for the year, an increase of 1.3% on last year and in line with the rate of inflation as measured by the Retail Prices Index. This is fully covered by current earnings and reflects a balance of caution over the future outlook for earnings growth coupled with confidence in the sustainability of the dividend.

After provision for the third interim and proposed final dividends, revenue reserves of 9.6p per share will be available to support future distributions and represent 84% of the current annual dividend cost.

### Background

The UK economy shrugged off the uncertainties presented by a closely fought general election to continue to perform relatively well in a global context, with GDP expanding by 1.9% over 2015. However, at the same time, we saw concerns over emerging markets, and China in particular, increase significantly as their economic activity slowed. In many cases the impact of falling commodity prices placed significant pressure on government finances and industrial production. Indeed the rapid decline in commodity prices, especially oil, was one of the most significant features of the year, continuing the trend experienced in the second half of 2014. While, over time, this may prove to have



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increased consumers' disposable incomes, in the near term it has been more than outweighed by the instability caused by such a rapid and substantial decline, alongside the more immediate effects on industrial production of the huge reductions in capital expenditure by the energy and mining industries.

The FTSE All-Share Index, given its significant international exposure, was surprisingly resilient against this backdrop, falling just 4.6% on a total return basis. This performance was supported by strong returns from both consumer-facing companies and mid and small capitalisation stocks, aided by their greater exposure to domestic economic trends. To add some context, the FTSE 250 Index increased by 3.8% on a total return basis and the FTSE SmallCap (ex Investment Companies) Index increased by 5.8%, while Beverages and Tobacco were the two leading sectors in terms of their relative contributions to the FTSE All-Share's performance.

## Performance

Against this background, the Manager's bias towards businesses with international operations, especially those in emerging markets, together with the allocation of part of the portfolio to overseas listed holdings has proved to be difficult for performance relative to our benchmark. Our significant weighting in companies producing high dividends was also detrimental in a year when higher yielding stocks generally performed poorly.

Until the start of the 2015 financial year, returns since the current lead managers' appointment in 2009 had been solid, with outperformance against our benchmark in five of the previous six years. So it is undoubtedly disappointing that, given the relatively conservative approach to investing pursued by the Manager, we have underperformed this year's falling benchmark index. As you would expect, the Board has addressed this issue with the Manager and conducted a detailed review into the reasons behind our underperformance. Having done so, the Board remains confident in the Manager's investment process and notes the Manager's conviction in the potential for improved returns to come from the current portfolio, but we remain extremely vigilant and keen to see investment performance improve.

The Manager's Review on pages 18 to 21 addresses performance and the market environment in more detail.

## Gearing

The Board believes that the sensible use of modest financial gearing, whilst amplifying market movements in the short term, will enhance returns of both capital and income to shareholders over the long term. We also consider that a reasonable proportion of long-term fixed

rate funding provides some certainty over financing costs and commits us to an appropriate level of structural gearing.

Shareholders may remember that last year I reported that we continued to review the long term funding market for suitable opportunities and, in December 2015, we successfully completed the issue of £30 million of 30 year loan notes at a fixed rate of 3.99%. This enabled us to pre-finance the replacement of the existing debenture that matures in April 2019 and secured the low level of long-term interest rates that are currently available. The proceeds of the loan notes have been invested in a portfolio of investment grade bonds, broadly matching the duration of the 2019 debenture and largely offsetting the interest cost of the new issue while not increasing our equity gearing. Also, and as previously announced, in July 2015 we renewed our loan facility with a three year multi-currency revolving credit facility of £25 million with Scotiabank on improved terms to the previous arrangement.

With debt valued at par, the Company's potential gearing increased from 9.1% to 18.7% during the year, largely due to the issue of the new fixed rate loan notes but also reflecting the decline in the value of investments. However, on a pure equity basis, after netting off our cash and bonds, gearing only increased from 7.9% to 10.7%. Your Board believes this remains a relatively conservative level of net gearing.

## Discount

The discount at which the price of the Company's shares has traded relative to the net asset value has widened from 2.5% to 4.6% as at 31 January 2016 (on an ex-income basis with borrowings stated at fair value).

Over the course of the year the Company traded at a wider discount than it has done for much of the recent past and in the past few months, in line with a general widening of discounts within the investment trust sector, the discount has widened to levels not seen for five or six years. Since the end of the year, the Company has purchased 185,500 shares to hold in treasury. We will again seek shareholders' permission to buy back shares at the forthcoming AGM and are prepared to continue to use this measure in the light of both the Company's absolute level of discount and that relative to those of our peer group.

## Board Composition

As previously announced, following a formal recruitment process the Board has appointed two new independent non-executive Directors, David Barron and Jasper Judd,

both of whom joined the Board on 1 February 2016 and will stand for election at the AGM.

David Barron is a director of Miton Group plc, where he holds the role of Director of Investment Trusts and Product Strategy. He was, until 2013, Head of Investment Trusts of JP Morgan Asset Management and, until 2014, a director of The Association of Investment Companies. He is a Chartered Accountant. Jasper Judd is also a Chartered Accountant and a director of JPMorgan Indian Investment Trust plc. Until 2012, he worked for Brambles Limited, a listed Australian multinational, where he held a number of senior executive roles including Global Head of Strategy.

Peter Wolton, who has been a non-executive Director of the Company since May 2006, will retire from the Board at the conclusion of the AGM. On behalf of the Board I would like to thank Peter for his significant contribution to the Company over this time.

Following the above appointments and Peter's retirement, the Board will comprise six independent non-executive Directors for a transitional period. This is in line with our succession plans and our wish to ensure a suitable period of overlap between incoming and outgoing members. It is our current intention that one further long serving Director will retire at the AGM in 2017, thereby taking the number of Directors back to five.

### Annual General Meeting

The AGM will be held at the offices of Aberdeen Asset Management PLC, Bow Bells House, 1 Bread Street, London EC4M 9HH on Wednesday 25 May 2016 at 12 noon. This is a good opportunity for shareholders to meet the Board and Manager and we would encourage you to attend.

### Outlook

We are cautious on the prognosis for income generation. 2016/17 is likely to yield little underlying earnings growth for our portfolio amidst a difficult global economic backdrop and specific challenges facing a number of our larger holdings. That said, our dividend is supported at current levels by both underlying earnings and Company reserves and it remains the Board's intention to continue to look to increase the dividend in real terms over the medium term. We are also cautious on the outlook for the wider market from a capital value perspective, with various clouds on the horizon, not least any pause in investment due to the referendum on Europe. We believe, however, that the low valuations currently accorded to many of the Company's holdings provide attractive potential upside, and that demonstrating the sustainability of the dividend and a turnaround in investment performance should result in an improved rating of your Company's shares.

**Rory Macnamara**

Chairman

31 March 2016



# Strategic Report

The Company is an investment trust with a premium listing on the London Stock Exchange.

The Company's objective is to achieve growth of income and capital from a portfolio invested mainly in companies listed or quoted in the United Kingdom.

The Company maintains a diversified portfolio consisting, substantially, of equity or equity-related securities, and it can invest in other financial instruments. The Company is invested mainly in companies listed or quoted in the United Kingdom and has freedom to invest up to 20% of its gross assets overseas.

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## 1873

Dunedin Income Growth Investment Trust PLC was launched in 1873; investment trusts are the oldest form of collective investment in the World.

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# Overview of Strategy

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## Introduction

The Company is an investment trust with a premium listing on the London Stock Exchange.

## Business Model

### Investment Objective

The Company's objective is to achieve growth of income and capital from a portfolio invested mainly in companies listed or quoted in the United Kingdom.

### Investment Policy

In pursuit of its objective, the Company's investment policy is to invest in high quality companies with strong income potential, while at the same time providing an above-average portfolio yield.

### Risk Diversification

The Company maintains a diversified portfolio consisting, substantially, of equity or equity-related securities, and it can invest in other financial instruments. The Company is invested mainly in companies listed or quoted in the United Kingdom and has freedom to invest up to 20% of its gross assets overseas.

It is the policy of the Company to invest no more than 15% of its gross assets in other listed investment companies and no more than 15% of its gross assets in any one company.

### Gearing

The Board is responsible for determining the gearing strategy for the Company, with day-to-day gearing decisions being made by the Manager within the remit set by the Board. The Board has set its gearing limit at a maximum of 30% of the net asset value at the time of draw down. Gearing is used selectively to leverage the Company's portfolio in order to enhance returns where and to the extent considered appropriate.

### Delivering the Investment Objective

The Directors are responsible for determining the Company's investment objective and investment policy. Day-to-day management of the Company's assets has been delegated, via the AIFM, to the Investment Manager, Aberdeen Asset Managers Limited.

### Investment Process

The Investment Manager believes that, over the long-term, share prices reflect the underlying business fundamentals of companies and hence investments are made based on research undertaken on individual companies. This is known as a "bottom up" investment process. This process involves a disciplined evaluation of potential investments through

meeting investee companies. New investments are not made without the Investment Manager having first met the management of the investee company, undertaken further analysis and written detailed notes to outline the underlying investment merits. A company's value is estimated in two stages, quality then price. Quality is defined by reference to management, business focus, balance sheet and corporate governance. Price is assessed relative to key financial ratios and business prospects.

The Investment Manager's portfolios are generally run conservatively, with an emphasis on traditional buy-and-hold and top-slicing/topping up. This approach usually results in low turnover within portfolios.

Portfolios are managed by the Investment Manager on a team basis, with individual fund managers carrying out their own research and analysis. All ideas are shared via formal committees and common databases, with desk heads ensuring consistency. Further information on the investment process and risk controls employed by the Investment Manager is contained on page 72.

### Benchmark

In assessing its performance, the Company compares its return with the return of the FTSE All-Share Index. Performance is measured on a net asset value total return basis over the long-term.

### Key Performance Indicators ("KPIs")

The Board uses a number of financial performance measures to assess the Company's success in achieving its objective and determining the progress of the Company in pursuing its investment policy. The main KPIs identified by the Board in relation to the Company, which are considered at each Board meeting, are shown in the table on the following page:

KPI	Description
<b>Performance of NAV</b>	The Board considers the Company's NAV total return figures to be the best indicator of performance over time and this is therefore the main indicator of performance used by the Board. The figures for each of the past 10 years are set out on page 16.
<b>Performance against benchmark index and competitor investment trusts</b>	The Board measures performance against the benchmark index – the FTSE All-Share Index. The figures for the past five years are set out on page 14 and 15. The Board also monitors performance relative to the Company's peer group over a range of time periods, taking into consideration the differing investment policies and objectives.
<b>Revenue return per Ordinary share</b>	The Board also monitors the Company's net revenue return. The revenue returns per Ordinary share for each of the past 10 years are set out on page 16.
<b>Share price performance</b>	The Board monitors the performance of the Company's share price on a total return basis. A graph showing the share price total return performance against the benchmark index over the past five years is included on page 14.
<b>Discount/premium to NAV</b>	The discount/premium relative to the NAV per share represented by the share price is closely monitored by the Board. The discounts at the year end and at the end of the previous year are disclosed on page 13.
<b>Ongoing charges</b>	The Board monitors the Company's operating costs carefully. Ongoing charges for the year and the previous year are disclosed on page 13.

## Principal Risks and Uncertainties

There are a number of risks which, if realised, could have a material adverse effect on the Company and its financial condition, performance and prospects. The Board has identified the principal risks and uncertainties facing the Company at the current time in the table below together with a description of the mitigating actions it has taken. The Board has carried out a robust assessment of these risks, which include those that would threaten its business model,

future performance, solvency or liquidity. The principal risks associated with an investment in the Company's shares are published monthly on the Company's factsheet or they can be found in the pre-investment disclosure document ("PIDD") published by the Manager, both of which are available on the Company's website. The risks and uncertainties faced by the Company are reviewed by the Audit Committee in the form of a risk matrix and a summary of the principal risks is set out below.

Risk	Mitigating Action
<b>Investment objectives</b> – a lack of demand for the Company's shares due to its objectives becoming unattractive to investors could result in a widening of the discount of the share price to its underlying net asset value and a fall in the value of its shares.	<p><b>Board review.</b> The Board formally reviews the Company's objectives and strategies for achieving them on an annual basis, or more regularly if appropriate.</p> <p><b>Shareholder communication.</b> The Board is cognisant of the importance of regular communication with shareholders. Directors attend the Manager's annual meetings with the Company's largest shareholders and meet shareholders at the Annual General Meeting. The Board reviews shareholder correspondence and investor relations reports and also receives feedback from the Company's broker.</p> <p><b>Discount monitoring.</b> The Board, through the Manager, keeps the level of discount under constant review.</p>



**Investment strategies** – the Company adopts inappropriate investment strategies in pursuit of its objectives which could result in investors avoiding the Company's shares, leading to a widening of the discount and poor investment performance.

**Adherence to investment guidelines.** The Board sets investment guidelines and restrictions which the Manager follows, covering matters such as asset allocation, diversification, gearing, currency exposure, use of derivatives etc. These guidelines are reviewed regularly and the Manager reports on compliance with them at Board meetings.

In order to ensure adequate diversification, the Board has set absolute limits on maximum holdings and exposures in the portfolio at the time of investment, which are in addition to the limits contained in the Company's investment policy, including the following:

- No more than 10% of gross assets to be invested in any single stock; and
- The top five holdings should not account for more than 40% of gross assets.

Regular shareholder communication and discount monitoring, as above.

**Investment Manager** – the appointment or continuing appointment of a manager with inadequate resources, skills or expertise could result in poor investment performance.

**Monitoring of the Manager.** The Board meets the Manager on a regular basis and keeps under close review (inter alia) its resources, adherence to investment processes, the adequacy of risk controls, and investment performance. A detailed formal appraisal of the Manager is carried out annually by the Management Engagement Committee.

**Income/dividends** - the level of income falls and / or levels of expenditure / taxation rise, resulting in cuts to or suspension of dividends to shareholders.

**Revenue forecasting and monitoring.** The Manager presents detailed forecasts of income and expenditure covering both the current and subsequent financial years at Board meetings. Dividend income received is compared to forecasts and variances analysed.

**Use of reserves.** The Company has built up significant revenue reserves which are available to smooth dividends payable to shareholders should there be a shortfall in revenue returns.

**Gearing** – gearing has the effect of accentuating market gains and market falls and an inappropriate level of gearing at a time of falling markets could result in a significant fall in the value of the Company's shares. Lenders set various conditions on the continuing availability of funding. A fall in the value of the Company's investment portfolio could result in a breach of such covenants and trigger demands for early repayment. This could result in further losses.

**Gearing restrictions.** The Board sets gearing limits within which the Manager can operate.

**Monitoring.** Both the limits and actual levels of gearing are monitored on an ongoing basis by the Manager and at regular Board meetings. In the event of a possible impending covenant breach, appropriate action would be taken to reduce borrowing levels.

**Scrutiny of loan agreements.** The Board takes advice from the Manager and the Company's lawyers before approving details of loan agreements. Care is taken to ensure that covenants are appropriate and unlikely to be breached.

**Limits on derivative exposure.** The Board has set limits on derivative exposures and positions are monitored at regular Board meetings.

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**Regulatory** – failure to comply with relevant regulations (including the Companies Act, The Financial Services and Markets Act, The Alternative Investment Fund Managers Directive, accounting standards, Investment Trust regulations, the Listing Rules, Disclosure and Transparency Rules and Prospectus Rules) could result in fines, loss of reputation and potentially loss of an advantageous tax regime.

**Management expertise.** Directors have an awareness of the more important regulations and are provided with information on changes by The Association of Investment Companies. In terms of day to day compliance with regulations, the Board is reliant on the knowledge and expertise of the Manager. The Manager's Company Secretariat and accounting teams use checklists to aid compliance and these are backed by a compliance monitoring programme and risk based internal audit investigations.

**Operational** – the Company is reliant on services provided by third parties (in particular those of the Manager and the Depositary) and any control gaps and failures in their operations could expose the Company to loss or damage.

**Agreements.** Written agreements are in place defining the roles and responsibilities of all third party service providers.

**Internal control systems of the Manager.** The Board receives reports on the operation and efficacy of the Manager's IT and control systems, including its internal audit and compliance functions.

**Depositary oversight.** The Depositary is ultimately responsible for the safekeeping of the Company's assets and its records are reconciled to those of the Manager on a regular basis. Through a delegation by the Depositary, the Company's investments and cash balances are held in segregated accounts by the Custodian.

**Monitoring by the Manager.** The Manager monitors closely the control environments and quality of services provided by third parties, including those of the Depositary and Custodian, through service level agreements, regular meetings and key performance indicators.

## Promoting the Company

The Board recognises the importance of promoting the Company to prospective investors both for improving liquidity and enhancing the value and rating of the Company's shares. The Board believes an effective way to achieve this is through subscription to and participation in the promotional programme run by the Aberdeen Group on behalf of a number of investment trusts under its management. The Company's financial contribution to the programme is matched by the Aberdeen Group. The Aberdeen Group Head of Brand reports to the Board giving analysis of the promotional activities as well as updates on the shareholder register and any changes in the make up of that register.

The purpose of the programme is both to communicate effectively with existing shareholders and to gain new shareholders with the aim of improving liquidity and enhancing the value and rating of the Company's shares. Communicating the long-term attractions of the Company is key and therefore the Company also supports the Aberdeen Group's investor relations programme which involves

regional roadshows, promotional and public relations campaigns.

## Board Diversity

The Board recognises the importance of having a range of skilled, experienced individuals with the right knowledge in order to allow it to fulfill its obligations. The Board also recognises the benefits, and is supportive, of the principle of diversity in its recruitment of new Board members. However, in making new appointments, the Board's overriding priority is to appoint the most appropriate candidates, regardless of gender or other forms of diversity. The Board has not therefore set any measurable objectives in relation to its diversity. At 31 January 2016, there were three male and two female Directors.

## Environmental, Social and Human Rights Issues

The Company has no employees as the Board has delegated the day to day management and administrative functions to the Manager. There are therefore no disclosures to be made in respect of employees. The Company's socially responsible investment policy is set out below.

## Socially Responsible Investment Policy

The Board acknowledges that there are risks associated with investment in companies which fail to conduct business in a socially responsible manner and has noted the Aberdeen Group's policy on social responsibility. The Investment Manager considers social, environmental and ethical factors which may affect the performance or value of the Company's investments as part of its investment process. In particular, the Investment Manager encourages companies in which investments are made to adhere to best practice in the area of corporate governance. It believes that this can best be achieved by entering into a dialogue with company management to encourage them, where necessary, to improve their policies in this area. The Company's ultimate objective, however, is to deliver long term growth on its investments for its shareholders. Accordingly, whilst the Investment Manager will seek to favour companies which pursue best practice in the above areas, this must not be to the detriment of the return on the investment portfolio.

## Global Greenhouse Gas Emissions

The Company has no greenhouse gas emissions to report from its operations, nor does it have responsibility for any other emissions producing sources under the Companies Act 2006 (Strategic Report and Directors' Reports) Regulations 2013.

## Viability Statement

The Board considers the Company, with no fixed life, to be a long term investment vehicle and, for the purposes of this viability statement, has decided that five years is an appropriate period over which to report. The Board considers that this period reflects a balance between looking out over a long term horizon and the inherent uncertainties of looking out further than five years.

In assessing the viability of the Company over the review period, the Directors have focused upon the following factors:

- The principal risks and uncertainties detailed on pages 9 to 11 and the steps taken to mitigate these risks.
- The relevance of the Company's investment objective, especially in the current low yield environment.
- The Company is invested in readily-realizable listed securities.
- Share buy backs carried out in the past have not resulted in significant reductions to the capital of the Company.
- The Board's policy is to have a relatively modest level of equity gearing and the financial covenants attached to the Company's borrowings provide for significant headroom.

- The repayment of the Company's £28.6 million 7 7/8% Debenture Stock on 30 April 2019 has been pre-financed through the issue of £30 million 3.99% Loan Notes which are repayable in December 2045, the proceeds of which have been invested in a portfolio of fixed interest securities which broadly match the duration of the Debenture.

In making its assessment, the Board is also aware that there are other matters that could have an impact on the Company's prospects or viability in the future, including a large economic shock or significant stock market volatility, and changes in regulation or investor sentiment.

Taking into account the Company's current position and the potential impact of its principal risks and uncertainties, the Directors have a reasonable expectation that the Company will be able to continue in operation and meet its liabilities as they fall due for a period of five years from the date of this Report.

## Outlook

The Board's view on the general outlook for the Company can be found in the Chairman's Statement on page 6 whilst the Investment Manager's views on the outlook for the portfolio are included on pages 20 and 21.

**Rory Macnamara**

Director

31 March 2016



## Financial Highlights

	31 January 2016	31 January 2015	% change
Total assets (see page 76 for definition)	£436,965,000	£467,830,000	–6.6
Equity shareholders' funds <sup>A</sup>	£358,602,000	£422,300,000	–15.1
Equity shareholders' funds with debt valued at par	£368,041,000	£428,702,000	–14.1
Market capitalisation	£332,214,000	£401,676,000	–17.3
Share price (mid)	220.00p	266.00p	–17.3
Net asset value per share <sup>A</sup>	237.48p	279.66p	–15.1
Net asset value per share with debt valued at par	243.51p	283.86p	–14.2
FTSE All-Share Index	3,335.90	3,621.81	–7.9
<b>Discount<sup>B</sup> (difference between share price and net asset value)</b>			
Discount where borrowings are deducted at market value	(4.6%)	(2.5%)	
<b>Gearing (see page 76 for definitions)</b>			
Net gearing <sup>C</sup>	18.57%	7.78%	
Equity gearing <sup>D</sup>	10.65%	7.87%	
<b>Dividends and earnings</b>			
Total return per share	(28.94p)	27.76p	
Revenue return per share	12.11p	11.90p	
Total dividend per share for the year	11.40p	11.25p	
Dividend cover	1.06	1.06	
<b>Revenue reserves</b>			
Prior to payment of third interim dividend declared and proposed final dividend	15.87p	14.99p	
After payment of third interim dividend declared and proposed final dividend	9.63p	8.89p	
<b>Operating costs</b>			
Ongoing charges <sup>E</sup>	0.62%	0.62%	

<sup>A</sup> Calculated by valuing the Company's debt at its market value.

<sup>B</sup> These discounts are based on capital only NAVs, calculated in accordance with AIC guidelines.

<sup>C</sup> Calculated in accordance with AIC guidance "Gearing Disclosures post RDR" (see definition on page 76)

<sup>D</sup> Calculated by dividing the total value of equity securities held by shareholders' funds, expressed as a percentage.

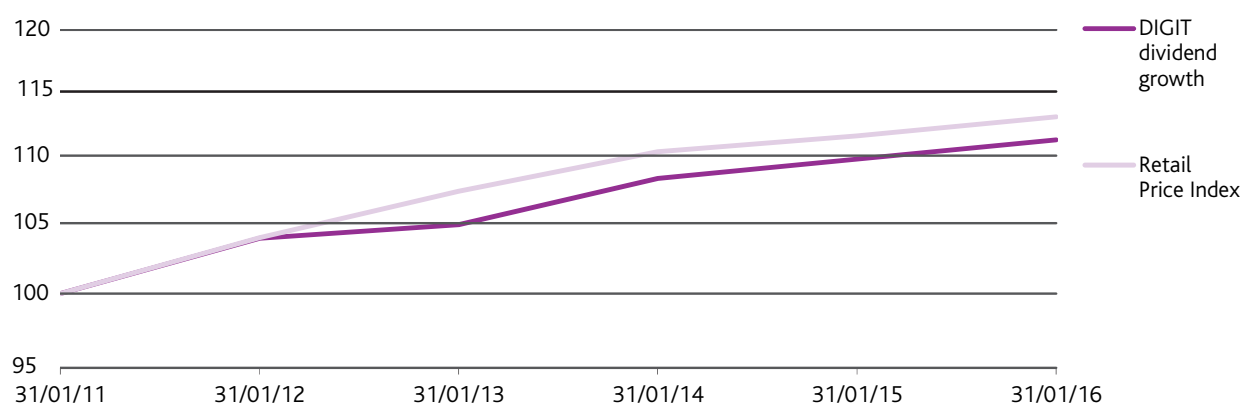
<sup>E</sup> The ongoing charges ratio has been calculated in accordance with guidance issued by the AIC as the total of investment management fees and administrative expenses divided by the average cum-income net asset value throughout the year.

## Performance

	1 year % return	3 year % return	5 year % return
<b>Capital return</b>			
Net asset value	-15.1%	-5.6%	+4.7%
FTSE All-Share Index	-7.9%	+1.5%	+9.6%
Share price	-17.3%	-11.7%	+1.9%
<b>Total return (Capital return plus net dividends reinvested)</b>			
Net asset value	-11.5%	+6.8%	+30.6%
FTSE All-Share Index	-4.6%	+12.5%	+30.4%
Share price	-13.5%	+0.3%	+27.9%

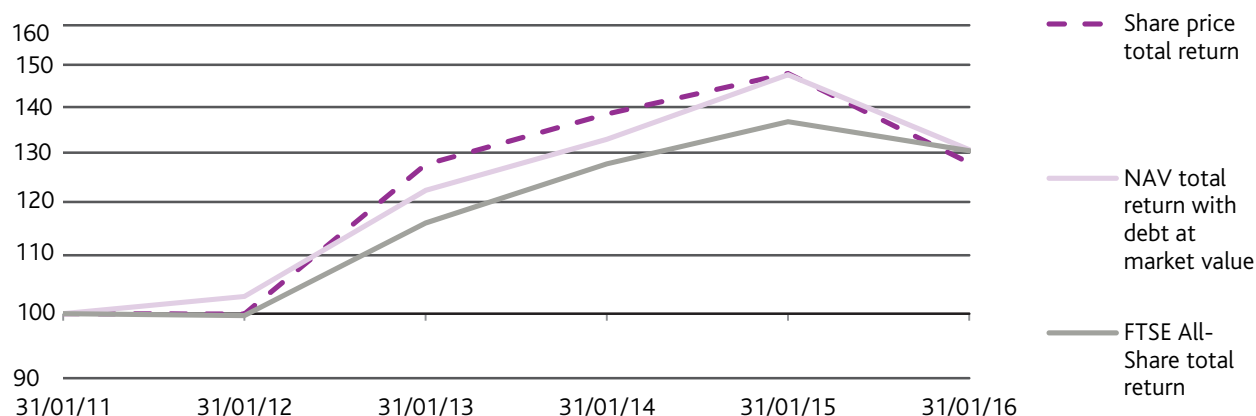
Source: Aberdeen Asset Management, Factset & Morningstar

## Comparison of Dividend Growth of Dunedin Income Growth Investment Trust ("DIGIT") to RPI (figures rebased to 100) on a Semi-logarithmic Scale - Five years ended 31 January 2016



Source: Aberdeen Asset Management & Facstet

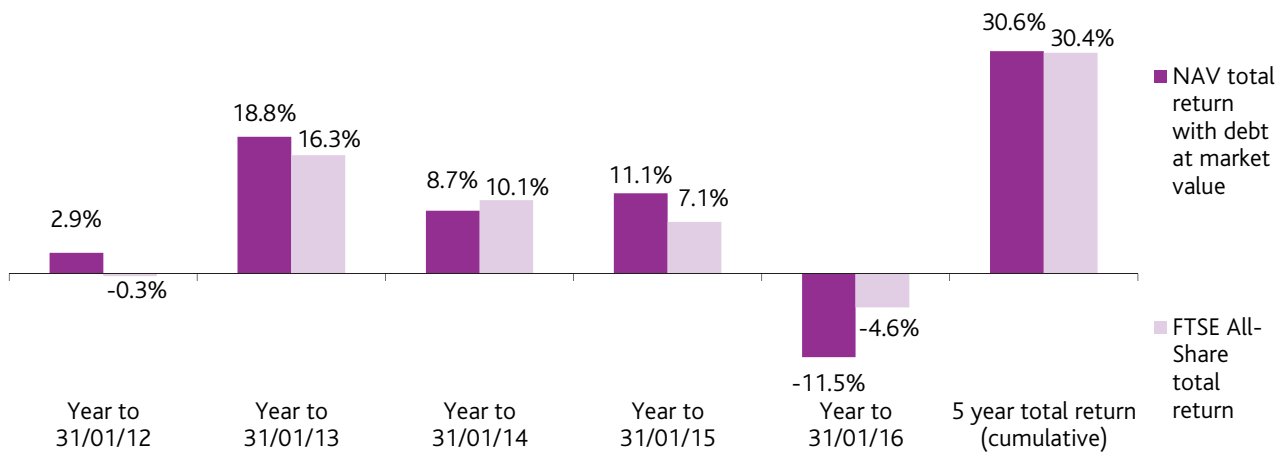
## Comparison of NAV and Share Price Total Return Performance of DIGIT to FTSE All-Share Index (figures rebased to 100) on a Semi-logarithmic Scale - Five years ended 31 January 2016



Source: Aberdeen Asset Management, Morningstar and Lipper

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### Comparison of NAV Total Return Performance of DIGIT to FTSE All-Share Index Total Return for 5 years



Source: Aberdeen Asset Management, Morningstar and Lipper

## Ten Year Financial Record

Year ended 31 January	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Total revenue (£'000)</b>	17,988	18,717	19,998	14,251	16,904	19,173	18,866	20,750	20,994	20,359
<b>Per share (p)</b>										
Revenue return	10.04	10.58	11.72	7.99	10.15	11.00	10.77	11.89	11.90	12.11
Dividends paid/proposed	9.00	10.00	10.25	10.25	10.25	10.65	10.75	11.10	11.25	11.40
Revenue reserve <sup>A</sup>	7.09	7.85	9.41	7.16	7.06	7.42	7.45	8.22	8.89	9.63
Net asset value <sup>B</sup>	296.10	254.74	160.45	201.37	230.13	226.39	255.82	267.17	283.86	243.51
Total return	50.75	(32.16)	(84.12)	51.15	39.00	6.50	41.30	22.24	27.76	(28.94)
Shareholders' funds (£'000)	456,067	386,680	241,944	303,603	346,927	341,280	385,605	403,526	428,702	368,041

<sup>A</sup> After payment of third interim and final dividends.

<sup>B</sup> With debt at par.

## Dividends per Share - Pence

Year to 31 January



## Dividends

Dividend per share	Rate	xd date	Record date	Payment date
Proposed final dividend 2016	3.675p	5 May 2016	6 May 2016	27 May 2016
Third interim dividend 2016	2.575p	4 February 2016	5 February 2016	26 February 2016
Second interim dividend 2016	2.575p	5 November 2015	6 November 2015	27 November 2015
First interim dividend 2016	2.575p	6 August 2015	7 August 2015	28 August 2015
<b>Total dividend 2016</b>	<b>11.40p</b>			

Dividend per share	Rate	xd date	Record date	Payment date
Final dividend 2015	3.525p	7 May 2015	8 May 2015	29 May 2015
Third interim dividend 2015	2.575p	5 February 2015	6 February 2015	27 February 2015
Second interim dividend 2015	2.575p	6 November 2014	7 November 2014	28 November 2014
First interim dividend 2015	2.575p	6 August 2014	8 August 2014	29 August 2014
<b>Total dividend 2015</b>	<b>11.25p</b>			

# Investment Manager's Review

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## Introduction

This was a very challenging year for the portfolio's relative and absolute capital performance. It is frustrating, therefore, having advocated caution on equity markets for some years and believing ourselves to be reasonably conservatively positioned, to be reporting a period of underperformance against a generally weak market backdrop.

A number of factors combined to hurt performance, largely centred on a continued strong relative performance from the UK economy and weakness from emerging markets and companies involved in parts of the commodity value chain. This favoured the performance of more domestically-focused cyclical stocks, particularly the lower yielding mid and small cap companies that typically have greater exposure to the UK economy. In contrast we have, for some considerable time, preferred companies with broader international exposure, believing that over the long term they will have the best opportunities to grow and to diversify. In particular, we have looked to invest in companies with strong positions in emerging markets that can prosper from structural demographic and demand trends. Given the Company's relatively high yield, we have found it difficult to have significant amounts of capital deployed in lower yielding companies. Many of the higher yielding parts of the market in which we need to invest for income are more exposed to both commodities and emerging markets. These factors led us to have less weighting in what turned out to be the best performing areas of the stock market during the last year, such as housebuilders, while carrying significant exposure to some of the areas that have struggled the most.

This dynamic, combined with a number of stock specific challenges, lay behind the disappointing performance. It is not to be underestimated just how difficult investment conditions have been for some parts of the market. While the headline returns suggest a relatively modest decline, for commodity exposed companies, conditions have arguably been more difficult than during the financial crisis in 2008/09. While we are underweight both oil and gas producers and mining companies, we do have investments in businesses that offer services, products and financing to these industries or that have direct exposures as part of their overall portfolio of activities and it is here that we have suffered the most.

The positive side is that we believe that the above factors that have hurt performance the most are largely cyclical and will reverse over time. We have not significantly changed our positioning and if anything have added to existing positions where we see attractive long-term value. Indeed the year has provided the opportunity to make some selective investments at attractive prices in good quality businesses which have been negatively impacted by external conditions.

As we begin the financial year 2016/17 we see more value in the portfolio than at any time since 2009.

## Performance

The Company's income declined by 3.0% compared to the previous year. Dividends received from equities fell by 5.5% as **Centrica, Tesco, ENI and Standard Chartered** all announced cuts to their pay-outs over the course of the year. However, the main driver of the actual decline in income was the lack of any special or one-off dividends and the weakness of the Euro relative to the prior year. In mitigation, we benefited from a higher amount of option premium received and from two months of coupons generated by the bond portfolio, created in early December. Operating costs declined slightly given a lower average level of shareholders' funds, while interest costs increased as a result of the issue of the new fixed rate loan notes. At the bottom line we were boosted by a rebate of withholding tax from the French government. Overall, revenue earnings per share per share increased by 1.8%.

As the Chairman has noted, we underperformed by 6.9%, with the net asset value per share falling by 11.5% against a decline in the FTSE All-Share Index of 4.6% on a total return basis. Of that underperformance, 4.9% came in the first half of the year. In the second half, when the FTSE All-Share actually fell quite substantially, we outperformed on a gross assets basis but saw the upward revaluation of the newly issued fixed rate loan notes, the impact of gearing in a falling market and the expensive cost of the historic debenture, all combine to negatively impact net returns.

While it was a difficult year we actually benefited in aggregate from a cautious approach to selection and allocation within the mining, banks and oil and gas producer sectors. We also saw a continued strong performance from a number of our holdings, such as **Inmarsat, Sage, Provident Financial and Unilever**. These companies all made strong operational and financial progress over the period and saw profits, share prices and dividends move ahead strongly.

**Inmarsat**, a satellite telecommunications company, has had a successful year having launched the latest generation 'Global Express' satellites which gives them the platform to deliver a steady and growing new revenue stream from 2016 onwards. In addition they have taken promising steps towards delivering broadband connectivity for passenger aircraft which has the potential to be a significant opportunity for them in the long term. We remain confident in the outlook as demand for high speed mobile data communications continues to grow, and Inmarsat are in a unique position to capitalise on this with their dominant market position and very high barriers to entry.



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**Sage**, which provides accounting software to small businesses, is benefiting from the actions of a relatively new management team who are refocussing the company on the fastest growing parts of their portfolio. The early signs are that the execution of their strategy is going well, whilst at the same time the original attractions of the Sage business model remain, with their unrivalled market position, high degree of recurring earnings and strong cash flow generation.

Specialist personal lender **Provident Financial** had an excellent year, achieving high growth in earnings which allowed them to increase the dividend by 27%. They continue to benefit from rising demand in an underserved market, with a model which is very difficult for competitors to replicate allowing them to maintain a strong market position. Due to a combination of their product initiatives and favourable market backdrop we believe that they are well poised to grow over the long term.

**Unilever** has been facing tougher market conditions as it generates the majority of its revenue from the slowing emerging markets. Nonetheless they have managed to grow ahead of the market and deliver strong results in 2015 with a double digit increase in underlying operating profit. This has been driven by production innovation and sharpened category strategies that have helped support their brands and infrastructure. We believe they have a sensible strategy which should allow the company to continue to grow its top line at a reasonable rate, whilst continuing to make incremental improvements to margins. This will put them in good stead for further growth in earnings and dividends in the upcoming years.

We thought it would be helpful to also address five companies which particularly hurt relative performance and tackle each one in turn to explain why we expect returns from those investments to improve.

**Pearson** is the world's leading for-profit education business with high market shares and extremely valuable intellectual property and technology. It is currently facing cyclical and policy related headwinds in a number of its key markets which has led to a recent substantial decline in the share price and a significant de-rating of the shares. We believe that these problems will prove to be transitory as effects annualise and enrolments in US higher education colleges stabilise. In addition we believe that a return to growth, combined with the recently announced cost cutting plans and the support that they have from their strong balance sheet, should see a significant recovery in the market value of the company.

**Centrica** is a vertically integrated utility company that has faced tough trading conditions, in particular in its upstream business due to falling oil and gas prices. This has put

pressure on earnings and in turn led them to rebase the dividend. However, whilst material commodity headwinds persist, the company is delivering resilient results under the strategy of the relatively new management which involves more focused capital expenditure and significant cost reductions. Cash flow is expected to increase in future years which will support dividend growth whilst at the same time maintaining a robust balance sheet and allowing them to invest in sensible growth opportunities. Regulatory and political uncertainty around Centrica's retail energy supply business has not helped sentiment towards the company; however it is looking increasingly likely that any regulatory intervention will not have a significant impact on financial performance.

**BHP Billiton** has long been regarded as the leading diversified miner given their breadth of high quality assets and low cost of production. However, alongside others in the sector they have faced significant headwinds from very weak commodity prices and as a result they have seen a sharp decline in profits and cut the dividend. It is likely that conditions will remain tough in the near term, however management are taking the appropriate actions to ensure that they emerge from this cyclical downturn in a strong position. Examples here include significant reductions in costs and capital expenditure and a change to a more flexible dividend policy which will allow them to continue to generate positive cash flow in this low price environment. The balance sheet remains one of the most robust in the sector and their ability to survive a prolonged downturn is not in question. They look well set to emerge in a stronger position once the cycle starts to turn in their favour. We are of the view that the valuation is already pricing in a bleak outlook and therefore for the patient long-term investor there is significant upside for those willing to wait through the down-cycle.

**Standard Chartered** has a strong retail and commercial banking network in economies that enjoy high long-term structural growth such as Africa, the Middle East and Asia. It has, however, been hit by the recent cyclical slowdown in emerging market economies and over-exposure in lending to commodity producers. Under the new management of Bill Winters, the bank is taking action to raise capital, improve credit quality, cut costs and realign their operations to where they have the most significant competitive advantages. Conditions are likely to remain tough over the next 12-18 months but the current valuation is even lower than that experienced by the bank in the depths of the 1997/98 Asian crisis and the potential rewards for investors who are prepared to stick with them through this challenging period are substantial.

**Weir Group** sells equipment such as pumps and valves to the oil, gas and mining sectors and therefore has been another

company that has suffered due to lower commodity prices. What differentiates Weir from its competitors is the fact that they have a strong aftermarket servicing business that helps buoy profitability and cash flow during times of lower equipment revenues such as now. In addition, the management have been through cycles in the past and are well experienced in reducing costs. Their good cash generation is allowing them to continue to invest in medium-term growth opportunities in a measured way, meaning that they are well set to not just survive the current downturn, but to emerge in a stronger competitive position.

### Portfolio Activity

Activity during the year was a little more brisk than in past years, with market volatility providing us with some interesting opportunities. We continued to look to allocate more capital to companies where we see potential for both capital and dividend growth and away from areas with higher starting dividend yields but less potential for either form of growth.

We added five new holdings during the year: **Rotork**, **Elementis**, **Capita**, **Imperial Brands** and **Hansteen**. **Rotork** produces actuators and flow control equipment. They have an excellent business model and our confidence is supported by many years of strong financial performance. The shares have historically traded at a high multiple, however their exposure to oil and gas has caused some share price weakness of late allowing us to initiate a position at a more moderate valuation. There is clear potential for a return to high rates of dividend growth when end market conditions improve.

**Elementis** is a specialty chemical company with niche positioning and the ability to generate good returns as a low-volume, high-margin producer. The company has similarly seen its share price de-rate recently due to some weaker demand trends providing us with an attractive entry point. They retain a strong net cash balance sheet with a commitment to return excess cash to shareholders through regular special dividends.

**Capita** provides white collar outsourcing services and is the only player of scale in an industry which has significant scope for structural growth. Other attractions include the acyclicity of demand and the long average duration of contracts which provide high levels of future revenue visibility, while the company has recently expanded its service offering into Germany and Switzerland. All of this supports a well-covered dividend that has grown at an attractive rate over many years.

**Imperial Brands** is a tobacco company with defensive earnings, stable cashflows and an attractive dividend yield with good scope for growth. Its recent acquisition of assets in

the United States has given it an additional opportunity for growth, alongside continued cost cutting and they remain committed to returning a high proportion of profits to shareholders.

**Hansteen** is a niche property company investing in a portfolio of higher yielding multi-let industrial property in the UK and continental Europe. It invests in undermanaged assets with diverse tenants, high yields, high vacancy and low levels of rents that give the capacity for them to improve cash generation through intensive leasing activity. This all offers a resilient stream of cash which can be returned to investors and which we expect to grow steadily as the portfolio matures over the next few years.

These new holdings were in part funded by the exits of **Casino** and **ENI**. We decided to exit **Casino** as a result of continued financial engineering amid challenging trading conditions. We saw **ENI** as the weakest of our holdings within the oil and gas sector, with concerns over their capacity to maintain their dividend and given the harsh operating environment we decided to recycle the proceeds into other attractively valued names that we believe are on a more solid footing. We also sold the holding in **South 32**, the spin-out from BHP Billiton, and reinvested the proceeds back into the parent company.

The most significant strategic reduction was to our holding in **Cobham**, where we became increasingly concerned over the combination of a leveraged balance sheet and much more subdued trading dynamics. Conversely, we became more enthused with prospects at **Vodafone** over the course of the year as trading in their core European geographies continued to improve, some of the competitive and regulatory pressures began to ease and they started to benefit from their large scale infrastructure investment programme. As the business returns to top line growth and capital investment drops away we see the potential for healthy improvement in free cash flow generation and as a result we added to the holding.

Amongst the companies that had a more challenging year, we further increased the holding in **Total**, considering it to be one of the best positioned oil and gas companies in today's low hydrocarbon price environment. We also made small additions to **Weir Group**, **Wood Group** and **Rolls Royce**, whilst also participating in the **Standard Chartered** rights issue, considering all these businesses to offer attractive long term returns, even if current trading is difficult.

### Outlook

We have not significantly changed our positioning despite the difficult performance. If anything we have marginally increased exposure to some of the areas that have been hit the hardest and where we see the greatest capital upside. We

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believe that there is substantial value in the portfolio. When a more favourable dynamic develops for global economic growth relative to the UK, in particular emerging market growth, alongside a more stable environment for commodity markets, there is the prospect of significant realisation of that value and meaningful outperformance. Over the past few years we have looked to allocate more capital towards companies with lower starting yields but faster potential dividend growth. One benefit of volatile markets is that these opportunities present themselves more frequently and at more attractive prices. We will continue to look hard for such potential investments.

The outlook for revenue generation is more uncertain. While we are confident of making underlying progress this financial year; looking out further than the next twelve months we do see a more challenging environment. Within the portfolio there are a number of companies where dividend cover is low and where an improvement in the external environment or successful execution of their turnaround plans are needed in order to secure those distributions. In most of these cases we see large enough upside to capital values to justify those holdings regardless of the ultimate outcome with regard to dividends. In situations where the capital opportunity is modest and the dividend prospects are uncertain we will look to reduce exposure. However, we face this period of uncertainty with substantial revenue reserves, some portfolio optionality and modest equity gearing which all provide additional balance sheet flexibility.

**Jeremy Whitley and Ben Ritchie**  
Aberdeen Asset Managers Limited  
31 March 2016

# Portfolio

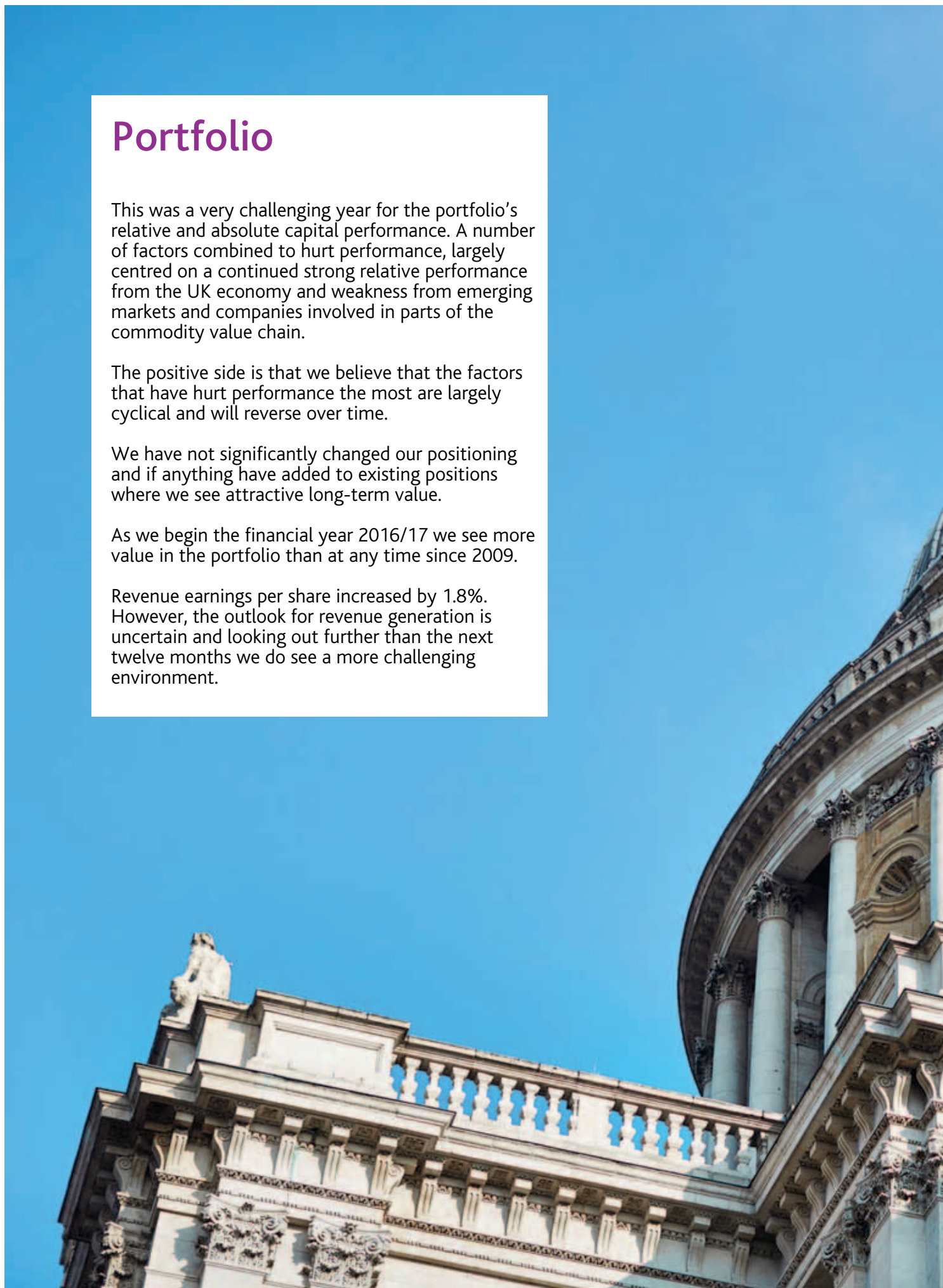
This was a very challenging year for the portfolio's relative and absolute capital performance. A number of factors combined to hurt performance, largely centred on a continued strong relative performance from the UK economy and weakness from emerging markets and companies involved in parts of the commodity value chain.

The positive side is that we believe that the factors that have hurt performance the most are largely cyclical and will reverse over time.

We have not significantly changed our positioning and if anything have added to existing positions where we see attractive long-term value.

As we begin the financial year 2016/17 we see more value in the portfolio than at any time since 2009.

Revenue earnings per share increased by 1.8%. However, the outlook for revenue generation is uncertain and looking out further than the next twelve months we do see a more challenging environment.





St Paul's Cathedral, London



# Ten Largest Investments

As at 31 January 2016

Company	FTSE All-Share Index Sector	Valuation 2016 £'000	Total assets %	Valuation 2015 £'000
<b>Unilever</b> Unilever is one of the world's foremost fast moving consumer goods companies with a portfolio of leading brands across the food and beverage, personal care and household categories.	Personal Goods	21,348	4.9	20,276
<b>British American Tobacco</b> British American Tobacco is the holding company for a group of companies that manufacture, market and sell cigarettes and other tobacco products. The group sells over 300 brands in approximately 180 markets around the world.	Tobacco	20,225	4.6	20,561
<b>GlaxoSmithKline</b> GlaxoSmithKline is a pharmaceutical group that develops, manufactures and markets vaccines, prescription and over the counter medicines as well as health-related consumer products.	Pharmaceuticals & Biotechnology	20,146	4.6	20,538
<b>AstraZeneca</b> AstraZeneca researches, develops, produces and markets pharmaceutical products. The company's operations are focused on six therapeutic areas: Cardiovascular, Oncology, Respiratory, Neuroscience, Inflammation and Infection. The company's product pipeline offers a number of interesting opportunities.	Pharmaceuticals & Biotechnology	17,815	4.1	18,830
<b>HSBC Holdings</b> HSBC provides a variety of international banking and financial services, including retail and corporate banking, custody, capital markets, insurance and private banking.	Banks	16,204	3.7	19,604
<b>Prudential</b> Prudential is a life insurance and savings company with leading market positions in Asia, the United States and in the UK. They also own the fund management group M&G.	Life Insurance	15,043	3.4	20,039
<b>Vodafone</b> Vodafone is an international mobile telecommunications company providing mobile voice, data and fixed line communications. The group has around 450 million customers and operates in more than 30 countries worldwide including an extensive emerging markets portfolio.	Mobile Telecommunications	14,807	3.4	13,803
<b>Royal Dutch Shell 'B'</b> Royal Dutch Shell explores for, produces and refines petroleum and produces fuels, chemicals and lubricants. Shell owns and operates gasoline filling stations world-wide.	Oil & Gas Producers	14,525	3.3	20,098
<b>Roche</b> Listed in Switzerland, Roche develops and manufactures pharmaceutical and diagnostic products with particular strengths in the areas of oncology, cardiovascular and respiratory diseases. The company benefits from a strong product pipeline and limited near-term patent exposure.	Pharmaceuticals & Biotechnology	13,576	3.1	11,694
<b>Unibail-Rodamco</b> Unibail-Rodamco leases and rents building space, finances real estate investments and renovates real estate for sale. The company's properties include shopping centres, office buildings and convention-exhibition centres.	Real Estate Investment Trusts	13,239	3.0	12,743
<b>Top ten investments</b>		<b>166,928</b>	<b>38.1</b>	



## Other Investments

As at 31 January 2016

Company	FTSE All-Share Index Sector	Valuation 2016 £'000	Total assets %	Valuation 2015 £'000
National Grid	Gas, Water & Multiutilities	12,934	3.0	13,612
Centrica	Gas, Water & Multiutilities	11,866	2.7	18,172
<b>Total</b>	<b>Oil &amp; Gas Producers</b>	<b>11,121</b>	<b>2.5</b>	<b>10,528</b>
Zurich Insurance	Non-life Insurance	10,870	2.5	15,471
Berendsen	Support Services	10,641	2.4	9,903
BP	Oil & Gas Producers	10,633	2.4	12,000
Pearson	Media	10,509	2.4	17,995
Close Brothers	Financial Services	10,376	2.4	12,244
Sage	Software & Computer Services	10,104	2.3	12,264
Compass	Travel & Leisure	10,069	2.3	11,851
<b>Top twenty investments</b>		<b>276,051</b>	<b>63.0</b>	
Inmarsat	Mobile Telecommunications	8,030	1.8	6,747
Provident Financial	Financial Services	7,815	1.8	9,704
BHP Billiton	Mining	7,650	1.8	13,925
Cobham	Aerospace & Defence	7,389	1.7	15,244
John Wood	Oil Equipment Services & Distribution	7,195	1.6	5,288
Standard Chartered	Banks	7,092	1.6	9,999
Croda	Chemicals	6,987	1.6	7,041
Imperial Brands	Tobacco	6,626	1.5	–
Engie	Gas, Water & Multiutilities	6,533	1.5	8,640
Experian	Support Services	6,307	1.4	7,108
<b>Top thirty investments</b>		<b>347,675</b>	<b>79.3</b>	
GKN	Automobiles & Parts	5,891	1.3	6,443
Inchcape	General Retailers	5,583	1.3	4,626
Rolls-Royce	Aerospace & Defence	5,278	1.2	5,625
Nestlé	Food Producers	5,015	1.1	7,138
Elementis	Chemicals	4,752	1.1	–
Tesco	Food & Drug Retailers	4,682	1.1	7,963
Ultra Electronics	Aerospace & Defence	3,886	0.9	2,326
Schroders	Financial Services	3,739	0.9	4,096
Rotork	Industrial Engineering	3,578	0.8	–
Weir	Industrial Engineering	3,099	0.7	5,010
<b>Top forty investments</b>		<b>393,178</b>	<b>89.7</b>	
Associated British Foods	Food Producers	2,867	0.7	4,623
Linde	Chemicals	2,744	0.6	4,859
HBOS Capital Funding 6.461% Var Perp	Fixed Income	2,619	0.6	–
BHP Billiton Finance 6.5% Var 22/10/77	Fixed Income	2,373	0.5	–
Enel 6.625% 15/09/76	Fixed Income	2,311	0.5	–
Aveva	Software & Computer Services	2,289	0.5	2,258
Capita	Support Services	2,021	0.5	–
Hansteen Holdings	Real Estate Investment Trusts	2,013	0.5	–
BG Group	Oil & Gas Producers	1,845	0.4	1,552
Rabobank Capital Funding Trust IV 5.556% FRN Perp Regs	Fixed Income	1,541	0.4	–
<b>Top fifty investments</b>		<b>415,801</b>	<b>94.9</b>	

Other Investments continued

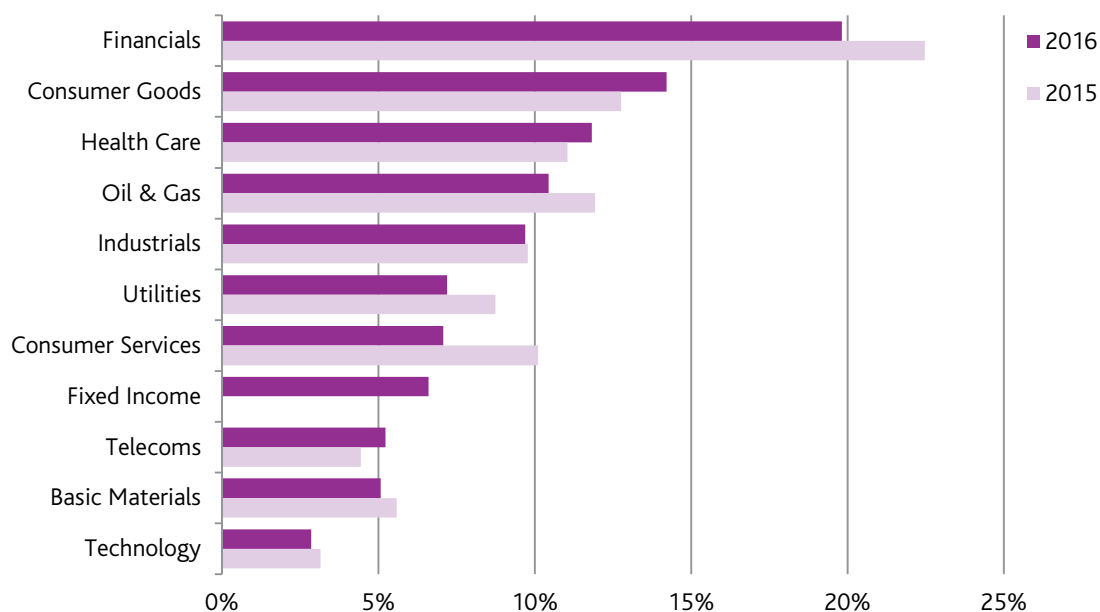
Company	FTSE All-Share Index Sector	Valuation 2016 £'000	Total assets %	Valuation 2015 £'000
Credit Agricole 8.125% FRN Perp	Fixed Income	1,103	0.3	–
Lloyds Bank 5.75% 09/07/25 EMTM	Fixed Income	1,058	0.2	–
BG Energy Capital 6.5% 30/11/72	Fixed Income	1,041	0.2	–
HSBC Bank Funding 5.862% 29/04/49	Fixed Income	1,031	0.2	–
Barclays Bank 10% 21/05/21	Fixed Income	1,025	0.2	–
Legal & General 10% 23/07/41	Fixed Income	950	0.2	–
Friends Life Holdings 8.25% 21/04/22	Fixed Income	945	0.2	–
SSE 3.875% Var Perp	Fixed Income	932	0.2	–
QBE Capital Funding IV 7.5% 24/05/41	Fixed Income	908	0.2	–
Southern Water Services Finance 4.5% 31/03/38	Fixed Income	839	0.2	–
Top sixty investments		<b>425,633</b>	<b>97.0</b>	
EE Finance 4.375% 28/03/19	Fixed Income	801	0.2	–
Heathrow Funding 6% 20/03/20	Fixed Income	787	0.2	–
Imperial Tobacco Finance 7.75% 24/06/19	Fixed Income	767	0.2	–
Firstgroup 6.125% 18/01/19	Fixed Income	765	0.2	–
ING Bank 6.875% 29/05/23	Fixed Income	764	0.2	–
Telecom Italia 7.375% 15/12/17	Fixed Income	758	0.2	–
Societe Generale 5.4% 30/01/18	Fixed Income	745	0.2	–
Daimler International Finance 3.5% 06/06/19	Fixed Income	737	0.2	–
Wales & West Utilities Finance 6.25% 30/11/21	Fixed Income	725	0.2	–
Motability Operations Group 6.625% 10/12/19	Fixed Income	709	0.2	–
Top seventy investments		<b>433,191</b>	<b>99.0</b>	
GKN 6.75% 28/10/19	Fixed Income	677	0.2	–
ESB Finance 6.5% 05/03/20	Fixed Income	583	0.2	–
Scottish Power 8.375% 20/02/17	Fixed Income	536	0.1	–
Society of Lloyds 7.421% FRN Perp	Fixed Income	463	0.1	–
Anglian Water Services Finance 5.5% 10/10/40	Fixed Income	284	0.1	–
Royal Dutch Shell 'A'	Oil & Gas Producers	278	0.1	–
Total investments		<b>436,012</b>	<b>99.8</b>	
Net current assets <sup>A</sup>		<b>953</b>	<b>0.2</b>	
Total assets less current liabilities <sup>A</sup>		<b>436,965</b>	<b>100.0</b>	

<sup>A</sup> Excluding bank loan of £10,653,000.

# Sector and Performance Breakdown

As at 31 January 2016

## Sector Breakdown

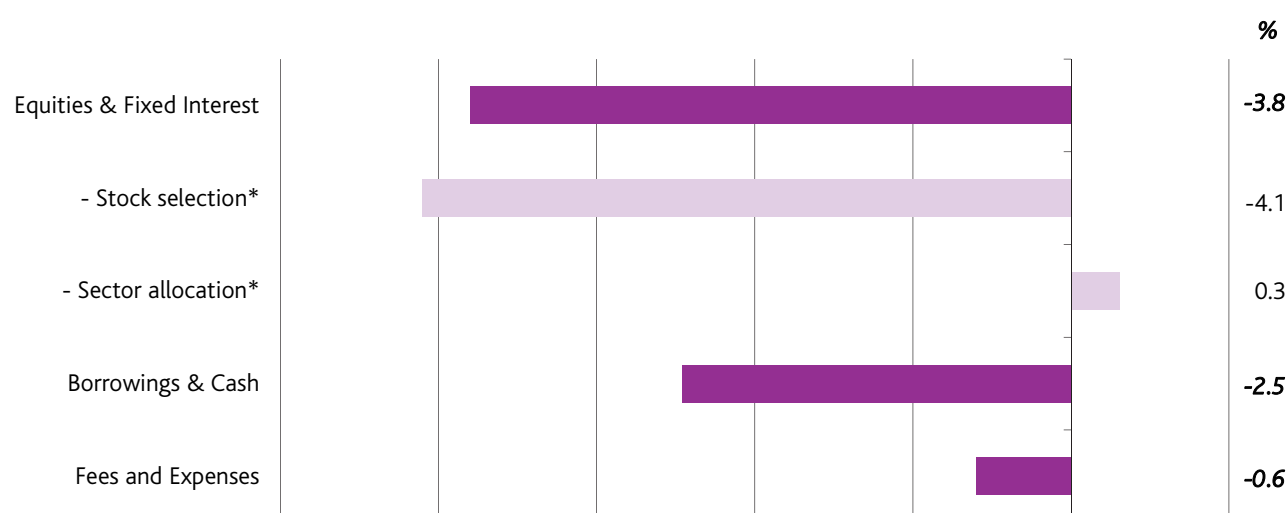


## Analysis of Total Return Performance

	%
<b>Gross assets total return</b>	<b>-8.5</b>
Total NAV return per share <sup>A</sup>	-11.5
Total return on FTSE All-Share Index	-4.6
<b>Relative performance</b>	<b>-6.9</b>

<sup>A</sup> With debt at market value

## Analysis of Performance Relative to the FTSE All-Share Index



\* Further analysis of performance attributable to Equities and Fixed Interest.

## Sector Analysis

As at 31 January 2016

		FTSE All-Share Index weighting 2016 (%)	Portfolio weighting 2016 (%)	Portfolio weighting 2015 (%)
Oil & Gas	Oil & Gas Producers	10.45	8.77	10.66
	Oil Equipment Services & Distribution	0.36	1.65	1.13
		<b>10.81</b>	<b>10.42</b>	<b>11.79</b>
Basic Materials	Chemicals	0.60	3.31	2.54
	Forestry & Paper	0.21	–	–
	Industrial Metals & Mining	0.02	–	–
	Mining	3.10	1.75	2.98
		<b>3.93</b>	<b>5.06</b>	<b>5.52</b>
Industrials	Construction & Materials	1.12	–	–
	Aerospace & Defence	1.86	3.79	4.96
	General Industrials	0.74	–	–
	Electronic & Electrical Equipment	0.41	–	–
	Industrial Engineering	0.55	1.53	1.07
	Industrial Transportation	0.38	–	–
	Support Services	5.12	4.34	3.64
		<b>10.18</b>	<b>9.66</b>	<b>9.67</b>
Consumer Goods	Automobiles & Parts	0.25	1.35	1.38
	Beverages	4.70	–	–
	Food Producers	0.95	1.80	2.50
	Household Goods & Home Construction	3.65	–	–
	Leisure Goods	0.02	–	–
	Personal Goods	2.28	4.88	4.33
	Tobacco	5.56	6.14	4.40
		<b>17.41</b>	<b>14.17</b>	<b>12.61</b>
Health Care	Health Care Equipment & Services	0.75	–	–
	Pharmaceuticals & Biotechnology	8.10	11.79	10.92
		<b>8.85</b>	<b>11.79</b>	<b>10.92</b>
Consumer Services	Food & Drug Retailers	1.34	1.07	2.62
	General Retailers	2.65	1.28	0.98
	Media	4.01	2.40	3.85
	Travel & Leisure	4.61	2.30	2.53
		<b>12.61</b>	<b>7.05</b>	<b>9.98</b>
Telecommunications	Fixed Line Telecommunications	2.29	–	–
	Mobile Telecommunications	3.28	5.22	4.39
		<b>5.57</b>	<b>5.22</b>	<b>4.39</b>
Utilities	Electricity	0.78	–	–
	Gas, Water & Multi-utilities	3.21	7.17	8.64
		<b>3.99</b>	<b>7.17</b>	<b>8.64</b>

		FTSE All-Share Index weighting 2016 (%)	Portfolio weighting 2016 (%)	Portfolio weighting 2015 (%)
<b>Financials</b>	Banks	9.78	5.33	6.33
	Non-life Insurance	1.25	2.49	3.31
	Life Insurance	4.70	3.44	4.28
	Real Estate Investment & Services	0.66	–	–
	Real Estate Investment Trusts	2.26	3.49	2.72
	Financial Services	2.67	5.02	5.57
	Equity Investment Instruments	3.82	–	–
		<b>25.14</b>	<b>19.77</b>	<b>22.21</b>
<b>Technology</b>	Software & Computer Services	0.82	2.84	3.11
	Technology Hardware & Equipment	0.69	–	–
		<b>1.51</b>	<b>2.84</b>	<b>3.11</b>
<b>Total equities</b>		<b>100.00</b>	<b>93.15</b>	<b>98.84</b>
<b>Fixed income</b>	Fixed Income		<b>6.58</b>	<b>–</b>
<b>Total investments</b>			<b>99.73</b>	<b>98.84</b>
<b>Net current assets before borrowings</b>			<b>0.27</b>	<b>1.16</b>
<b>Total assets less current liabilities</b>			<b>100.00</b>	<b>100.00</b>

# Governance

The Company is registered as a public limited company and has been accepted by HM Revenue & Customs as an investment trust. The Company is committed to high standards of corporate governance and applies the principles identified in the UK Corporate Governance Code and the AIC Code of Corporate Governance.

All Directors are considered by the Board to be independent of the Company and the Manager and free of any material relationship of the Manager.

The City, London





## Your Board of Directors

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The current Directors' details, all of whom are non-executive and independent of the Manager, are set out below. The Directors supervise the management of Dunedin Income Growth Investment Trust PLC and represent the interests of shareholders.



**Rory Macnamara**

**Status:** Independent Non-Executive Chairman

**Length of service:** 10 years, appointed a Director on 7 September 2005 and Chairman on 23 May 2012

**Experience:** formerly vice-chairman of Morgan Grenfell & Co Limited and a managing director of Lehman Brothers. Currently a director of Alliance Trust PLC, Augean PLC, Mears Group PLC, C&C Group PLC and a consultant to, or director of, a number of private companies.

**Last re-elected to the Board:** 27 May 2015

**Committee membership:** Audit Committee, Management Engagement Committee and Nomination and Remuneration Committee



**David Barron**

**Status:** Independent Non-Executive Director

**Length of service:** appointed a Director on 1 February 2016

**Experience:** a director of Miton Group PLC, where he holds the role of Director of Investment Trusts and Product Strategy. He was, until 2013, Head of Investment Trusts of JP Morgan Asset Management and, until 2014, a director of The Association of Investment Companies. He is also a non-executive director of Artemis Alpha Trust PLC and a Member of the Council and Audit Committee of Lancaster University.

**Last re-elected to the Board:** n/a

**Committee membership:** Audit Committee, Management Engagement Committee and Nomination and Remuneration Committee

## Your Board of Directors *continued*

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**John Carson**

**Status:** Senior Independent Non-Executive Director and Chairman of the Audit Committee

**Length of service:** 8 years, appointed a Director on 25 June 2007

**Experience:** former Head of Institutional Clients at Baillie Gifford & Co

**Last re-elected to the Board:** 22 May 2014

**Committee membership:** Audit Committee (Chairman), Management Engagement Committee and Nomination and Remuneration Committee



**Catherine Claydon**

**Status:** Independent Non-Executive Director

**Length of service:** 5 years, appointed a Director on 1 February 2011

**Experience:** formerly managing director in Goldman Sachs International Pension & Insurance Strategies Group and a managing director at Lehman Brothers in its Pension Advisory Group. Currently a director of Witan Investment Trust PLC.

**Last re-elected to the Board:** 22 May 2014

**Committee membership:** Audit Committee, Management Engagement Committee and Nomination and Remuneration Committee



**Jasper Judd**

**Status:** Independent Non-Executive Director

**Length of service:** appointed a Director on 1 February 2016

**Experience:** formerly worked for Brambles Limited, a listed Australian multinational, where he held a number of senior executive roles including Global Head of Strategy. He is also a non-executive director of JP Morgan Indian Investment Trust plc. He is a Chartered Accountant.

**Last re-elected to the Board:** n/a

**Committee membership:** Audit Committee, Management Engagement Committee and Nomination and Remuneration Committee



**Elisabeth Scott**

**Status:** Independent Non-Executive Director and Chairman of the Management Engagement Committee

**Length of service:** 4 years, appointed a Director on 24 January 2012

**Experience:** formerly country head of Schroders in Hong Kong. Previously responsible for Schroders' institutional client business in Hong Kong and managed multi-asset portfolios. Currently a director of Pacific Horizon Investment Trust PLC, Fidelity China Special Situations Investment Trust PLC and Allianz Technology Trust PLC.

**Last re-elected to the Board:** 27 May 2015

**Committee membership:** Audit Committee, Management Engagement Committee (Chairman) and Nomination and Remuneration Committee

## Your Board of Directors continued

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### **Peter Wolton**

**Status:** Independent Non-Executive Director and Chairman of the Nomination and Remuneration Committee

**Length of service:** 10 years, appointed a Director on 4 May 2006

**Experience:** a former chief executive of Baring Asset Management Limited and member of the Group Management Committee of Schroder Investment Management Limited. Currently a director of CC Japan Income & Growth Trust PLC.

**Last re-elected to the Board:** 27 May 2015

**Committee membership:** Audit Committee, Management Engagement Committee and Nomination and Remuneration Committee (Chairman)

# Directors' Report

The Directors present their report and the audited financial statements for the year ended 31 January 2016.

## Results and Dividends

The financial statements for the year ended 31 January 2016 are contained on pages 51 to 70. First, second and third interim dividends, each of 2.575p per Ordinary share, were paid on 28 August 2015, 27 November 2015 and 26 February 2016 respectively. The Directors now recommend a final dividend of 3.675p per Ordinary share payable on 27 May 2016 to shareholders on the register on 6 May 2016. The ex-dividend date is 5 May 2016. A resolution in respect of the final dividend will be proposed at the forthcoming Annual General Meeting.

## Investment Trust Status

The Company is registered as a public limited company (registered in Scotland No. SC000881) and is an investment company within the meaning of Section 833 of the Companies Act 2006. The Company has been accepted by HM Revenue & Customs as an investment trust subject to it continuing to meet the relevant eligibility conditions of Section 1158 of the Corporation Tax Act 2010 and the ongoing requirements of Part 2 Chapter 3 Statutory Instrument 2011/2999 for all financial years commencing on or after 1 February 2012. The Directors are of the opinion that the Company has conducted its affairs for the year ended 31 January 2016 so as to enable it to comply with the ongoing requirements for investment trust status.

## Individual Savings Accounts

The Company has conducted its affairs in such a way as to satisfy the requirements as a qualifying security for Individual Savings Accounts. The Directors intend that the Company will continue to conduct its affairs in this manner.

## Capital Structure

The issued Ordinary share capital at 31 January 2016 consisted of 151,006,187 Ordinary shares of 25p and 2,671,748 Ordinary shares of 25p held in treasury. Since the end of the year, the Company has purchased 185,500 Ordinary shares to be held in treasury and at the date of approval of this Report there were 150,820,687 Ordinary shares of 25p in issue and 2,857,248 Ordinary shares of 25p held in treasury.

## Voting Rights

Each Ordinary share holds one voting right and shareholders are entitled to vote on all resolutions which are proposed at general meetings of the Company. The Ordinary shares, excluding treasury shares, carry a right to receive dividends. On a winding up or other return of capital, after meeting the

liabilities of the Company, the surplus assets will be paid to Ordinary shareholders in proportion to their shareholdings. There are no restrictions on the transfer of Ordinary shares in the Company other than certain restrictions which may from time to time be imposed by law.

## Management Agreement

The Company has appointed Aberdeen Fund Managers Limited ("AFML" or the "Manager"), a wholly owned subsidiary of Aberdeen Asset Management PLC, as its alternative investment fund manager ("AIFM"). AFML has been appointed to provide investment management, risk management, administration and company secretarial services as well as promotional activities. The Company's portfolio is managed by Aberdeen Asset Managers Limited ("AAML" or the "Investment Manager") by way of a group delegation agreement in place between AFML and AAM. In addition, AFML has sub-delegated administrative and secretarial services to Aberdeen Asset Management PLC and promotional activities to AAML, and fees payable for these services are shown in note 4 to the financial statements.

The management fee, details of which are shown in note 3 to the financial statements, is calculated on a monthly basis at 0.45% per annum on the first £225 million, 0.35% per annum on the next £200 million and 0.25% per annum on amounts over £425 million of the net assets of the Company calculated with debt at par and excluding commonly managed funds. The fee for the year ended 31 January 2016 amounted to 0.40% of average monthly net assets. The management agreement is terminable on not less than six months' notice. In the event of termination by the Company on less than the agreed notice period, compensation is payable to the Manager in lieu of the unexpired notice period. The terms and conditions of the Manager's appointment and its performance are reviewed by the Management Engagement Committee on an annual basis.

## Substantial Interests

As at 31 January 2016, the following interests in the issued Ordinary share capital of the Company had been disclosed in accordance with the requirements of the FCA's Disclosure and Transparency Rules:

Shareholder	Number of shares held	% held <sup>B</sup>
Aberdeen Asset Managers Limited Retail Plans <sup>A</sup>	36,435,418	24.1
Brewin Dolphin	10,710,058	7.0
1607 Capital Partners LLC	7,619,495	5.0
D C Thomson & Company Ltd	5,900,000	3.9
Aviva plc	4,994,491	3.3

<sup>A</sup> Non-beneficial interest

<sup>B</sup> Based on 151,006,187 Ordinary shares in issue as at 31 January 2016

Since the end of the year, Aviva plc has disclosed that its interest in the Company's issued Ordinary share capital has fallen below 3%. There have been no other changes notified to the Company as at the date of approval of this Report.

### Corporate Governance

The Company is committed to high standards of corporate governance. The Board is accountable to the Company's shareholders for good governance and this statement describes how the Company has applied the principles identified in the UK Corporate Governance Code (the "UK Code"), as published in September 2014 and effective for financial years commencing on or after 1 October 2014, which is available on the Financial Reporting Council's website: [frc.org.uk](http://frc.org.uk)

The Board has also considered the principles and recommendations of the AIC Code of Corporate Governance (the "AIC Code") by reference to the AIC Corporate Governance Guide for Investment Companies (the "AIC Guide"). The AIC Code, as explained by the AIC Guide, addresses all the principles set out in the UK Code, as well as setting out additional principles and recommendations on issues that are of specific relevance to investment trusts. The AIC Code and AIC Guide are available on the AIC's website: [theaic.co.uk](http://theaic.co.uk)

The Board considers that reporting in accordance with the principles and recommendations of the AIC Code, and by reference to the AIC Guide (which incorporates the UK Code), will provide better information to shareholders.

The Board confirms that, during the year, the Company complied with the recommendations of the AIC Code and the relevant provisions of the UK Code, except as set out below.

The UK Code includes provisions relating to:

- the role of the chief executive (A.1.2);
- executive directors' remuneration (D.1.1 and D.1.2);
- the need for an internal audit function (C.3.6).

For the reasons set out in the AIC Guide, and as explained in the UK Code, the Board considers that these provisions are not relevant to the position of the Company, being an externally managed investment company. In particular, all of the Company's day-to-day management and administrative functions are outsourced to third parties. As a result, the Company has no executive directors, employees or internal operations. The Company has therefore not reported further in respect of these provisions.

The full text of the Company's Corporate Governance Statement can be found on its website.

### Directors

Throughout the year the Board comprised five non-executive Directors. On 1 February 2016, David Barron and Jasper Judd were appointed as non-executive Directors, taking the current number of Directors to seven. The names and biographies of each of the Directors are shown on pages 31 to 34 and indicate their range of skills and experience as well as length of service.

All Directors are considered by the Board to be independent of the Company and the Manager. Each Director has the requisite high level and range of business and financial experience which enables the Board to provide clear and effective leadership and proper governance of the Company.

The Directors attended scheduled Board and Committee meetings during the year ended 31 January 2016 as follows (with their eligibility to attend the relevant meetings in brackets):

Director	Scheduled Board Meetings	Audit Committee Meetings	Management Engagement Committee Meetings	Nomination and Remuneration Committee Meetings
Rory Macnamara (Chairman)	4 (6)	1 (3)	1 (1)	1(1)
John Carson	6 (6)	3 (3)	1 (1)	1(1)
Catherine Claydon	6 (6)	3 (3)	1 (1)	1(1)
Elisabeth Scott	6 (6)	3 (3)	1 (1)	1(1)
Peter Wolton	6 (6)	3 (3)	1 (1)	1(1)

The Board meets more frequently when business needs require. There were four additional Board meetings held during the year which had not been scheduled.

Following their appointments on 1 February 2016, David Barron and Jasper Judd will stand for election at the Annual General Meeting. Both of these Directors have significant skills and experience which are complementary to the skills and experience of the other Directors and the Board therefore recommends their election at the Annual General Meeting.

Having served as a Director for more than nine years, Rory Macnamara will retire at the Annual General Meeting and, being eligible, offers himself for re-election. Peter Wolton, who has also served for more than nine years, will retire at the Annual General Meeting but will not seek re-election. Mr Wolton will therefore retire as a Director of the Company at the conclusion of the Annual General Meeting.



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The Board takes the view that independence of individual Directors is not necessarily compromised by length of tenure and that experience can add significantly to the Board's strength. In the case of Rory Macnamara, who has been a Director since 2005, the Board is satisfied that he remains independent of the Manager and free of any relationship which could materially interfere with the exercise of his judgement on issues of strategy, performance, resources and standards of conduct and confirms that, following a formal performance evaluation, Rory Macnamara's performance continues to be effective and demonstrates commitment to the role. The Board therefore recommends the re-election of Rory Macnamara at the Annual General Meeting.

### Directors' and Officers' Liability Insurance

The Company maintains insurance in respect of Directors' and Officers' liabilities in relation to their acts on behalf of the Company. Each Director is entitled to be indemnified out of the assets of the Company to the extent permitted by law against any loss or liability incurred by him or her in the execution of his or her duties in relation to the affairs of the Company. These rights are included in the Articles of Association of the Company.

### Management of Conflicts of Interest

The Board has a procedure in place to deal with a situation where a Director has a conflict of interest. As part of this process, each Director prepares a list of other positions held and all other conflict situations that may need to be authorised either in relation to the Director concerned or his or her connected persons. The Board considers each Director's situation and decides whether to approve any conflict, taking into consideration what is in the best interests of the Company and whether the Director's ability to act in accordance with his or her wider duties is affected. Each Director is required to notify the Company Secretary of any potential, or actual, conflict situations that will need authorising by the Board. Authorisations given by the Board are reviewed at each Board meeting.

No Director has a service contract with the Company although all Directors are issued with letters of appointment. There were no contracts during, or at the end of the year, in which any Director was interested.

The Board takes a zero-tolerance approach to bribery and has adopted appropriate procedures designed to prevent bribery. The Manager also takes a zero-tolerance approach and has its own detailed policy and procedures in place to prevent bribery and corruption.

### Board Committees

The Directors have appointed a number of Committees, as set out below. Copies of their terms of reference, which

clearly define the responsibilities and duties of each Committee, are available on the Company's website, or upon request from the Company. The terms of reference of each of the Committees are reviewed and re-assessed by the Board for their adequacy on an ongoing basis.

#### Audit Committee

The Audit Committee's Report is contained on pages 44 to 46.

#### Management Engagement Committee

The Management Engagement Committee consists of all the Directors and is chaired by Elisabeth Scott. The terms and conditions of the Manager's appointment, including an evaluation of performance and fees, are reviewed by the Committee on an annual basis. The Committee also keeps the resources of the Aberdeen Group under review, together with its commitment to the Company and its investment trust business. In addition, the Committee conducts an annual review of the performance, terms and conditions of the Company's main third party suppliers.

In the opinion of the Board, the Aberdeen Group has the secretarial, administrative and promotional skills required for the effective operation and administration of the Company. Furthermore, the Board remains satisfied with the capability of the Aberdeen Group to deliver satisfactory investment performance, that its investment screening processes are thorough and robust and that it employs a well-resourced team of skilled and experienced fund managers. Accordingly, the Board believes that the continuing appointment of the Manager on the terms agreed is in the interests of shareholders as a whole.

#### Nomination and Remuneration Committee

The Nomination and Remuneration Committee consists of all the Directors and is chaired by Peter Wolton. The Committee reviews the effectiveness of the Board, succession planning, Board appointments, appraisals, training and the remuneration policy. Further details of the remuneration policy are provided in the Directors' Remuneration Report on page 41.

The Committee undertakes an annual appraisal of the Chairman of the Board as well as performance and review of the Board as a whole. The intention is that the evaluation is externally facilitated every three years and, following the last review in 2012/13, a further independent external review was carried out during the year by Stephenson & Company.

Potential new Directors are identified against the requirements of the Company's business and the need to have a balance of skills, experience, independence, diversity, including gender, and knowledge of the Company within the

Board. Appointments are made on merit, taking into account the benefits of diversity, including gender. However, the Board's overriding priority is to appoint the most appropriate candidates and it has therefore not set any measurable targets in relation to the diversity of the Board.

During the year, following a review of its composition and taking into account succession plans, the Board appointed an independent external search consultant, Webster Partners Limited, to identify potential candidates and consequently, as stated above, David Barron and Jasper Judd were appointed as Directors on 1 February 2016.

### Going Concern

The Company's assets consist mainly of equity shares in companies listed on the London Stock Exchange and in most circumstances are realisable within a short timescale. The Board has set limits for borrowing and derivative contract positions and regularly reviews actual exposures, cash flow projections and compliance with loan covenants. The current bank loan expires in July 2018. The Directors believe that the Company has adequate financial resources to continue in operational existence for the foreseeable future and for at least twelve months from the date of this Report. Accordingly, they continue to adopt the going concern basis of accounting in preparing the financial statements.

### Accountability and Audit

The respective responsibilities of the Directors and the auditor in connection with the financial statements appear on page 48, and pages 49 to 50.

Each Director confirms that, so far as he or she is aware, there is no relevant audit information of which the Company's auditor is unaware, and they have taken all the steps that they could reasonably be expected to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### Independent Auditor

The Company's auditor, KPMG LLP, has indicated its willingness to remain in office. The Board will place resolutions before the Annual General Meeting to re-appoint KPMG LLP as auditor for the ensuing year and to authorise the Directors to determine its remuneration.

### The UK Stewardship Code and Proxy Voting

The purpose of the UK Stewardship Code is to enhance the quality of engagement between institutional investors and companies to help improve long-term returns to shareholders and assist institutional investors with the efficient exercise of their governance responsibilities.

The Company's investments are held in nominee names. The Board has delegated responsibility for actively monitoring the activities of portfolio companies, including the exercise of voting powers on its behalf, to the Manager who has in turn delegated this responsibility to the Investment Manager.

The Investment Manager is responsible for reviewing, on a regular basis, the annual reports, circulars and other publications produced by portfolio companies and for attending company meetings. The Investment Manager, in the absence of explicit instruction from the Board, is empowered to use discretion in the exercise of the Company's voting rights.

In exercising the Company's voting rights, the Aberdeen Group follows a number of principles which set out the framework on corporate governance, proxy voting and shareholder engagement in relation to the companies in which the Aberdeen Group has invested or is considering investing. The Board has reviewed these principles together with the Aberdeen Group's Disclosure Response to the UK Stewardship Code, and is satisfied that the exercise of delegated voting powers by the Investment Manager is being properly executed. The Aberdeen Group's Corporate Governance Principles together with the Aberdeen Group's Disclosure Response to the UK Stewardship Code may be found on the Aberdeen Group's website, at: [aboutus.aberdeen-asset.com/en/aboutus/expertise/equities/stewardship](http://aboutus.aberdeen-asset.com/en/aboutus/expertise/equities/stewardship)

The Board recognises and supports the Aberdeen Group's policy of active engagement with investee companies and the voting of all of the shares held by the Company. The Board receives regular reports on the exercise of the Company's voting rights and discusses any issues arising with the Investment Manager. It is the Board's view that having an active voting policy and a process for monitoring the Investment Manager's exercise of those votes, especially in relation to controversial issues, aids the efficient exercise of the Company's governance responsibilities.

### Relations with Shareholders

The Directors place a great deal of importance on communication with shareholders. Shareholders and investors may obtain up to date information on the Company through the Company's website and the Manager's information service. The Annual Report is widely distributed to other parties who have an interest in the Company's performance.

The Board's policy is to communicate directly with shareholders and their representative bodies without the involvement of the management group (either the Company

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Secretary or the Manager) in situations where direct communication is required, and representatives from the Board meet with major shareholders on an annual basis in order to gauge their views.

In addition, the Company Secretary only acts on behalf of the Board, not the Manager, and there is no filtering of communication. At each Board Meeting the Board receives full details of any communication from shareholders to which the Chairman responds personally as appropriate.

The notice of the Annual General Meeting included within the Annual Report is sent out at least 20 working days in advance of the meeting. All shareholders have the opportunity to put questions to the Board at the meeting and a presentation from the Investment Manager covers the investment performance and strategy during the financial year and the outlook for the year ahead. The Board hopes that as many shareholders as possible will be able to attend the meeting.

### Annual General Meeting

The Annual General Meeting will be held at the offices of Aberdeen Asset Management PLC, Bow Bells House, 1 Bread Street, London EC4M 9HH on Wednesday 25 May 2016 at 12 noon. Resolutions including the following business will be proposed:

#### Allotment of Shares

Resolution 9 will be proposed as an ordinary resolution to confer an authority on the Directors, in substitution for any existing authority, to allot up to 33.33% of the issued Ordinary share capital of the Company (excluding treasury shares) as at the date of the passing of the resolution (up to a maximum aggregate nominal amount of £12,567,133 based on the number of Ordinary shares in issue as at the date of this Report) in accordance with Section 551 of the Companies Act 2006. The authority conferred by this resolution will expire at the next Annual General Meeting of the Company or, if earlier, 31 July 2017 (unless previously revoked, varied or extended by the Company in general meeting).

The Directors consider that the authority proposed to be granted by resolution 9 is necessary to retain flexibility, although they do not at the present time have any intention of exercising such authority.

#### Limited Disapplication of Pre-emption Provisions

Resolution 10 will be proposed as a special resolution and seeks to give the Directors power to allot Ordinary shares and to sell Ordinary shares held in treasury (see below) (i) by way of a rights issue (subject to certain exclusions); (ii) by way of an open offer or other offer of securities (not being a rights issue) in favour of existing shareholders in proportion

to their shareholdings (subject to certain exclusions); and (iii) to persons other than existing shareholders for cash up to a maximum aggregate nominal amount representing 5% of the Company's issued Ordinary share capital as at the date of the passing of the resolution (up to an aggregate nominal amount of £1,885,258 based on the number of Ordinary shares in issue as at the date of this Report), without first being required to offer such shares to existing shareholders *pro rata* to their existing shareholding.

This power will last until the conclusion of the next Annual General Meeting of the Company or, if earlier, 31 July 2017 (unless previously revoked, varied or extended by the Company in general meeting).

The Company may buy back and hold shares in treasury and then sell them at a later date for cash rather than cancelling them. Such sales are required to be on a pre-emptive, *pro rata* basis to existing shareholders unless shareholders agree by special resolution to disapply such pre-emption rights. Accordingly, in addition to giving the Directors power to allot unissued Ordinary share capital on a non pre-emptive basis, resolution 10 will also give the Directors power to sell Ordinary shares held in treasury on a non pre-emptive basis, subject always in both cases to the limitations noted above. Pursuant to this power, Ordinary shares would only be issued for cash, and treasury shares would only be sold for cash, at a premium to the net asset value per share (calculated after the deduction of prior charges at market value). Treasury shares are explained in more detail under the heading "Market Purchase of the Company's own Ordinary Shares" below.

#### Market Purchase of the Company's own Ordinary Shares

Resolution 11 will be proposed as a special resolution to authorise the Company to make market purchases of its own Ordinary shares. The Company may do either of the following things in respect of its own Ordinary shares which it buys back and does not immediately cancel but, instead, holds in treasury:

- sell such shares (or any of them) for cash (or its equivalent); or
- ultimately cancel the shares (or any of them).

Treasury shares may be resold quickly and cost effectively. The Directors therefore intend to continue to take advantage of this flexibility as they deem appropriate. Treasury shares also enhance the Directors' ability to manage the Company's capital base.

No dividends will be paid on treasury shares and no voting rights attach to them.

The maximum aggregate number of Ordinary shares which may be purchased pursuant to the authority is 14.99% of the issued Ordinary share capital of the Company as at the date of the passing of the resolution (approximately 22.6 million Ordinary shares). The minimum price which may be paid for an Ordinary share is 25p (exclusive of expenses). The maximum price (exclusive of expenses) which may be paid for the shares is the higher of a) 5% above the average of the middle market quotations of the Ordinary shares (as derived from the Daily Official List of the London Stock Exchange) for the shares for the five business days immediately preceding the date of purchase; and b) the higher of the price of the last independent trade and the highest current independent bid on the main market for the Ordinary shares.

This authority, if conferred, will last until the conclusion of the next Annual General Meeting of the Company or, if earlier, 31 July 2017 (unless previously revoked, varied or extended by the Company in general meeting) and will be exercised only if it would result in an increase in net asset value per Ordinary share for the remaining shareholders and if it is in the best interests of shareholders as a whole.

### Recommendation

The Directors consider that the resolutions to be proposed at the Annual General Meeting are in the best interests of the Company and its shareholders and recommend that shareholders vote in favour of the resolutions as they intend to do in respect of their own beneficial shareholdings, amounting to 117,800 Ordinary shares.

By order of the Board

### **Aberdeen Asset Management PLC**

Company Secretary  
40 Princes Street  
Edinburgh EH2 2BY  
31 March 2016

# Directors' Remuneration Report

This Directors' Remuneration Report comprises three parts:

1. a Remuneration Policy which is subject to a binding shareholder vote every three years (or sooner if varied during this interval) – most recently voted on at the Annual General Meeting on 22 May 2014;
2. an Implementation Report which is subject to an advisory vote on the level of remuneration paid during the year; and
3. an Annual Statement.

The law requires the Company's auditor to audit certain of the disclosures provided in the Directors' Remuneration Report. Where disclosures have been audited, they are indicated as such. The auditor's opinion is included on pages 49 to 50.

## Remuneration Policy

The Directors' Remuneration Policy takes into consideration the principles of UK Corporate Governance and the AIC's recommendations regarding the application of those principles to investment companies. There were no changes to the Directors' Remuneration Policy during the year nor are there any proposals for changes in the foreseeable future.

No shareholder views were sought in setting the remuneration policy although any comments received from shareholders are considered.

Directors' remuneration is determined by the Nomination and Remuneration Committee, which is chaired by Peter Wolton and comprises all of the Directors.

Directors' fees are set within the limits of the Company's Articles of Association which limit the aggregate fees payable to the Board of Directors per annum. The current limit is £200,000 per annum and may only be increased by shareholder resolution. The Board's policy is that the remuneration of non-executive Directors should be sufficient to attract Directors of the quality required to run the Company successfully. The remuneration should also reflect the nature of the Directors' duties, responsibilities, the value of their time spent and be fair and comparable to that of other investment trusts that are similar in size, and have a similar capital structure and similar investment objective.

The current levels of fees are set out in the table below. Fees are reviewed annually and, if considered appropriate, increased accordingly.

	31 January 2016 £	31 January 2015 £
Chairman	29,500	29,500
Chairman of Audit Committee	23,000	23,000
Director	19,000	19,000

Each member of the Audit Committee was paid an additional £2,000 per annum, bringing the total annual fees to £31,500 for the Chairman, £25,000 for the Audit Committee Chairman and £21,000 for the other Directors.

## Appointment

- The Company only intends to appoint non-executive Directors.
- All the Directors are non-executive and are appointed under the terms of Letters of Appointment.
- Directors must retire and be subject to election at the first Annual General Meeting after their appointment, and be subject to re-election at least every three years thereafter. Directors with more than nine years' service are subject to annual re-election.
- Any Director newly appointed to the Board will receive the fee applicable to each of the other Directors at the time of appointment together with any other fee then currently payable in respect of a specific role which the new Director is to undertake for the Company.
- No incentive or introductory fees will be paid to encourage a person to become a Director.
- Directors are not eligible for bonuses, pension benefits, share options, long term incentive schemes or other benefits.
- Directors are entitled to re-imbursement of out-of-pocket expenses incurred in connection with the performance of their duties, including travel expenses.
- The Company indemnifies its Directors for all costs, charges, losses, expenses and liabilities which may be incurred in the discharge of duties as a Director of the Company.

## Performance, Service Contracts, Compensation and Loss of Office

- The Directors' remuneration is not subject to any performance related fee.
- No Director has a service contract.
- No Director was interested in contracts with the Company during the period or subsequently.
- The terms of appointment provide that a Director may be removed without notice.
- Compensation will not be due upon leaving office.
- No Director is entitled to any other monetary payment or any assets of the Company.

# Directors' Remuneration Report continued

Directors' & Officers' liability insurance cover is maintained by the Company on behalf of the Directors.

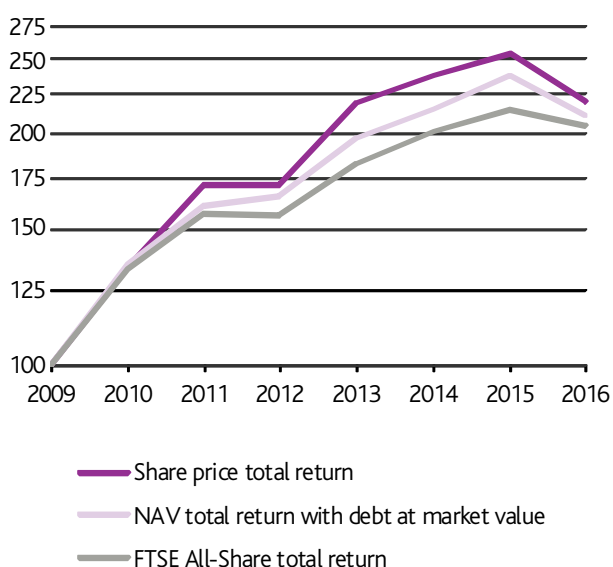
## Implementation Report

### Review of Directors' Fees

The Board carried out a review of the level of Directors' fees during the year and concluded that, with effect from 1 February 2016, fees should be increased to £32,250 for the Chairman, £25,000 for the Chairman of the Audit Committee (unchanged) and £21,500 for all other Directors. These fees include membership of the Audit Committee. There are no further fees to disclose as the Company has no employees, chief executive or executive directors.

### Company Performance

The graph below shows the share price and NAV total return (assuming all dividends are reinvested) to Ordinary shareholders compared to the total returns from the FTSE All-Share Index for the seven year period to 31 January 2016 (rebased to 100 at 31 January 2009). This Index was chosen for comparison purposes as it is the benchmark used for investment performance measurement purposes.



### Statement of Voting at General Meeting

At the Company's last Annual General Meeting, held on 27 May 2015, shareholders approved the Directors' Remuneration Report (other than the Directors' Remuneration Policy) in respect of the year ended 31 January 2015. 98.5% of proxy votes were in favour of the resolution, 1.0% were against and 0.5% abstained.

### Spend on Pay

As the Company has no employees, the Directors do not consider it appropriate to present a table comparing remuneration paid to employees with distributions to shareholders. The total fees paid to Directors are shown below.

### Audited Information

#### Fees Payable

The Directors who served during the year received the following fees, which exclude employers' National Insurance contributions:

Director	2016	2015
	£	£
Rory Macnamara	31,500	31,500
John Carson	25,000	25,000
Catherine Claydon	21,000	21,000
Elisabeth Scott	21,000	21,000
Peter Wolton	21,000	21,000
<b>Total</b>	<b>119,500</b>	<b>119,500</b>

Fees are pro-rated where a change takes place during a financial year. There were no payments to third parties included in the fees referred to in the table above.

### Directors' Interests in the Company

The Directors are not required to have a shareholding in the Company. The Directors (including their connected persons) at 31 January 2016 and 31 January 2015 had no interest in the share capital of the Company other than those interests, all of which are beneficial, shown in the following table.

	31 Jan 2016	31 Jan 2015
	Ord 25p	Ord 25p
Rory Macnamara	14,000	14,000
John Carson	40,000	40,000
Catherine Claydon	4,000	4,000
Elisabeth Scott	4,800	4,800
Peter Wolton	55,000	40,010

There have been no changes to the Directors' interests since the end of the year and neither David Barron nor Jasper Judd have an interest in the share capital of the Company as at the date of approval of this Report.



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## Annual Statement

On behalf of the Board and in accordance with Part 2 of Schedule 8 of the Large and Medium-sized Companies and Groups (Accounts and Reports) (Amendment) Regulations 2013, I confirm that the above Remuneration Report summarises, as applicable, for the year to 31 January 2016:

- the major decisions on Directors' remuneration;
- any substantial changes relating to Directors' remuneration made during the year; and
- the context in which the changes occurred and decisions have been taken.

### **Peter Wolton**

Chairman of Nomination and Remuneration Committee  
31 March 2016

## Audit Committee's Report

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The Audit Committee presents its Report for the year ended 31 January 2016.

### Committee Composition

An Audit Committee is established consisting of the whole Board with John Carson acting as Chairman. The Board has considered Rory Macnamara's membership of this Committee and believes that, given the Board's size and overlap between the Board and the Audit Committee, the Chairman of the Board should remain a member of this Committee. The Committee meets three times a year.

The Board has satisfied itself that at least one of the Committee's members has recent and relevant financial experience – John Carson is a member of the Institute of Chartered Accountants in England and Wales.

### Functions of the Audit Committee

The principal role of the Audit Committee is to assist the Board in relation to the reporting of financial information, the review of financial controls and the management of risk. The Committee has defined terms of reference which are reviewed and re-assessed for their adequacy on at least an annual basis. Copies of the terms of reference are published on the Company's website and are available from the Company on request.

The Committee's main functions are listed below:

- to review and monitor the internal control systems and risk management systems (including review of non financial risks) on which the Company is reliant (the Directors' statement on the Company's internal controls and risk management is set out on below);
- to consider whether there is a need for the Company to have its own internal audit function;
- to monitor the integrity of the half-yearly and annual financial statements of the Company by reviewing, and challenging where necessary, the actions and judgements of the Manager;
- to review, and report to the Board on, the significant financial reporting issues and judgements made in connection with the preparation of the Company's financial statements, half-yearly financial reports, announcements and related formal statements;
- to review the content of the Annual Report and advise the Board on whether, taken as a whole, it is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's position and performance, business model and strategy;
- to meet with the auditor to review the proposed audit programme of work and the findings of the auditor. The

Committee shall also use this as an opportunity to assess the effectiveness of the audit process;

- to develop and implement policy on the engagement of the auditor to supply non-audit services. The non-audit fees paid to the auditor during the year under review were £6,000 for the review of the Half-Yearly Financial Report and £1,000 for the annual review of compliance with the debenture stock covenants. The Committee will review any future fees in the light of the requirement to maintain the auditor's independence;
- to review a statement from the Aberdeen Group detailing the arrangements in place within Aberdeen whereby staff may, in confidence, escalate concerns about possible improprieties in matters of financial reporting or other matters;
- to make recommendations in relation to the appointment of the auditor and to approve the remuneration and terms of engagement of the auditor; and
- to monitor and review the auditor's independence, objectivity, effectiveness, resources and qualification.

### Activities During the Year

The Audit Committee met three times during the year when it considered the Annual Report and the Half-Yearly Financial Report in detail. Representatives of the Aberdeen Group's internal audit, risk and compliance departments reported to the Committee at these meetings on matters such as internal control systems, risk and the conduct of the business in the context of its regulatory environment.

### Internal Control

The Board confirms that there is an ongoing process for identifying, evaluating and managing the Company's significant business and operational risks, that it has been in place for the year ended 31 January 2016 and up to the date of approval of the Annual Report, that it is regularly reviewed by the Board and accords with the FRC's guidance on internal controls.

The Board has overall responsibility for ensuring that there is a system of internal controls in place and a process for reviewing its effectiveness. Any system of internal control is designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The design, implementation and maintenance of controls and procedures to safeguard the assets of the Company and to manage its affairs properly extends to operational and compliance controls and risk management. The Board has prepared its own risk register which lists potential risks relating to strategy; shareholders; Board; investment

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management; promotional activities; company secretarial; depositary; third party service providers and other external factors. The Board considers the potential cause and possible effect of these risks as well as reviewing the controls in place to mitigate these potential risks.

Clear lines of accountability have been established between the Board and the Manager. The Board receives regular reports covering key performance and risk indicators and considers control and compliance issues brought to its attention. In carrying out its review, the Board has had regard to the activities of the Aberdeen Group, the Aberdeen Group's internal audit and compliance functions and the auditor.

The Board has reviewed Aberdeen's process for identifying and evaluating the significant risks faced by the Company and the policies and procedures by which these risks are managed. The Board has also reviewed the effectiveness of the Aberdeen Group's system of internal control including its annual internal controls report prepared in accordance with the International Auditing and Assurance Standards Board's International Standard on Assurance Engagements ("ISAE") 3402, "Assurance Reports on Controls at a Service Organization".

Risks are identified and documented through a risk management framework by each function within the Aberdeen Group's activities. Risk is considered in the context of the FRC guidance on internal controls and includes financial, regulatory, market, operational and reputational risk. This helps the internal audit risk assessment model identify those functions for review. Any weaknesses identified are reported to the Board and timetables are agreed for implementing improvements to systems. The implementation of any remedial action required is monitored and feedback provided to the Board.

The key components designed to provide effective internal control are outlined below:

- the Board and Manager have agreed clearly defined investment criteria, specified levels of authority and exposure limits. Reports on these issues, including performance statistics and investment valuations, are regularly submitted to the Board;
- written agreements are in place which specifically define the roles and responsibilities of the Manager and other third party service providers;
- the Manager prepares forecasts and management accounts which allow the Board to assess the Company's activities and review its performance; the emphasis is on obtaining the relevant degree of assurance and not merely reporting by exception;
- as a matter of course the Aberdeen Group's compliance

department continually reviews its operations; and

- at the Board meeting in March 2016, the Board carried out an annual assessment of internal controls for the year ended 31 January 2016 by considering documentation from the Aberdeen Group, including the internal audit and compliance functions and taking account of events since 31 January 2016.

The Board has considered the need for an internal audit function but, because of the compliance and internal control systems in place within the Aberdeen Group, has decided to place reliance on those systems and internal audit procedures.

### Financial Statements and Significant Issues

During its review of the Company's financial statements for the year ended 31 January 2016, the Audit Committee considered the following significant issues, in particular those communicated by the auditor during its planning and reporting of the year end audit:

### Valuation and Existence of Investments

*How the issue was addressed* - The Company's investments have been valued in accordance with the accounting policies, as disclosed in note 1 to the financial statements. All investments are in quoted securities in active markets, are considered to be liquid and have been categorised as Class A within the FRS102 fair value hierarchy. The portfolio holdings and their pricing is reviewed and verified by the Manager on a regular basis and management accounts, including a full portfolio listing, are prepared for each Board meeting. The Company uses the services of an independent Depositary (BNY Mellon Trust & Depositary (UK) Limited) to hold the assets of the Company. The Depositary checks the consistency of its records with those of the Manager on a monthly basis and reports to the Board on an annual basis.

### Recognition of Investment Income

*How the issue was addressed* - The recognition of investment income is undertaken in accordance with the stated accounting policies. In addition, the Directors review the Company's income, including income received, revenue forecasts and dividend comparisons, at each Board meeting.

### Maintenance of Investment Trust Status

*How the issue was addressed* - Approval of the Company as an investment trust under Sections 1158 and 1159 of the Corporation Tax Act 2010 for financial years commencing on 1 February 2012 has been obtained and ongoing compliance with the eligibility criteria is monitored on a regular basis by the Manager and reported at each Board meeting.

## Audit Committee's Report *continued*

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### Review of Auditor

The Audit Committee has reviewed the effectiveness of the auditor including:

- **Independence** the auditor discusses with the Audit Committee, at least annually, the steps it takes to ensure its independence and objectivity and makes the Committee aware of any potential issues, explaining all relevant safeguards.
- **Quality of audit work** including the ability to resolve issues in a timely manner (identified issues are satisfactorily and promptly resolved), its communications/presentation of outputs (the explanation of the audit plan, any deviations from it and the subsequent audit findings are comprehensive and comprehensible), and working relationship with management (the auditor has a constructive working relationship with the Manager).
- **Quality of people and service** including continuity and succession plans (the audit team is made up of sufficient, suitably experienced staff with provision made for knowledge of the investment trust sector and retention on rotation of the audit director).

### Tenure of the Auditor

KPMG LLP, or various KPMG entities ("KPMG"), has held office as the Company's auditor for more than 25 years. In accordance with professional guidelines the audit director is rotated after, at most, five years. The current audit director has served for four years. Under new EU legislation which takes effect for financial years beginning on or after 17 June 2016, listed companies will be required to rotate their auditor. However, under transitional arrangements for companies that have been audited by the same auditor for over 20 years there will be a grace period of six years after the enactment of the EU legislation. Accordingly, based upon the new legislation, KPMG will not be able to audit the Company from 2020. The Audit Committee will keep under review the timing of a tender for the Company's external audit.

The Committee has reviewed the level of non-audit services provided by the auditor during the year, together with the auditor's procedures in connection with the provision of such services, and remains satisfied that KPMG's objectivity and independence is being safeguarded. The Audit Committee therefore supports the recommendation to the Board that the appointment of KPMG be put to shareholders for approval at the Annual General Meeting.

### John Carson

Chairman of the Audit Committee

31 March 2016

A photograph of the Forth Bridge in Edinburgh, Scotland. The bridge is a large cantilever bridge with a red-painted steel lattice structure. It spans a wide body of water, and its reflection is visible in the calm surface. In the foreground, there is a paved area with large grey rectangular stones and a small concrete block. The sky is a clear, pale blue.

# Financial Statements

The Company recorded its first year of negative absolute returns since the banking crisis of 2008/09, with a NAV Total Return of -11.5%, underperforming the FTSE All-Share Index by 6.9%.

The Company has a solid dividend record, with dividends having been increased in 32 of the past 36 years and maintained in the remaining four.

The Board is proposing a final dividend of 3.675p per share which will make a total dividend of 11.40p per share for the year, an increase of 1.3% on last year and in line with the rate of inflation as measured by the Retail Price Index.



## Statement of Directors' Responsibilities

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The Directors are responsible for preparing the Annual Report and the financial statements, in accordance with applicable law and regulations. Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with UK Accounting Standards, including FRS 102 *The Financial Reporting Standard Applicable in the UK and Republic of Ireland*.

Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

Under applicable law and regulations, the Directors are also responsible for preparing a Strategic Report, Directors' Report, Directors' Remuneration Report and Statement of Corporate Governance that comply with that law and those regulations.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

We confirm that to the best of our knowledge:

- the financial statements have been prepared in accordance with applicable accounting standards and give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company; and
- in the opinion of the Directors, the Annual Report taken as a whole, is fair, balanced and understandable and it provides the information necessary to assess the Company's position and performance, business model and strategy; and
- the Strategic Report and Directors' Report include a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties that the Company faces.

For and on behalf of the Board of Dunedin Income Growth Investment Trust PLC

**Rory Macnamara**

Director

31 March 2016



# Independent Auditor's Report to the Members of Dunedin Income Growth Investment Trust PLC Only

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## Opinions and Conclusions Arising From Our Audit

### Our opinion on the financial statements is unmodified

We have audited the financial statements of Dunedin Income Growth Investment Trust PLC for the year ended 31 January 2016 set out on pages 51 to 70. In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 January 2016 and of its loss for the year then ended;
- have been properly prepared in accordance with UK Accounting Standards, including FRS 102 'The Financial Reporting Standard Applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Our assessment of risks of material misstatement

In arriving at our audit opinion above on the financial statements, the risk of material misstatement that had the greatest effect on our audit was as follows:

*Carrying amount of quoted equity investments (£436.0m (2015:£462.4m))*

Refer to page 45 (Audit Committee's Report), page 55 (accounting policy) and pages 60 and 61 (financial disclosures).

*The risk:* The Company's portfolio of quoted equity and bond investments makes up 99.5% of the Company's total assets (by value) and is considered to be the key driver of performance results. We do not consider these investments to be at high risk of significant misstatement, or to be subject to a significant level of judgement, because they comprise liquid, quoted equity and bond investments. However, due to their materiality in the context of the financial statements as a whole, they are considered to be the area which had the greatest effect on our overall audit strategy and allocation of resources in planning and completing our audit.

*Our response:* Our procedures over the completeness, valuation and existence of the Company's quoted equity and bond investment portfolio included, but were not limited to:

- documenting and assessing the processes in place to record investment transactions and to value the portfolio;
- agreeing the valuation of 100% of investments in the portfolio to externally quoted prices; and
- agreeing 100% of investment holdings in the portfolio to independently received third party confirmations.

### Our application of materiality and an overview of the scope of our audit

The materiality for the financial statements as a whole was set at £4.4 million (2015: £4.6 million), determined with reference to a benchmark of Total Assets (of which it represents 1%).

In addition, we applied a materiality of £886,000 to income from investments for which we believe misstatements of lesser amounts than materiality as a whole could reasonably be expected to influence the Company's members' assessment of the financial performance of the Company.

We report to the Audit Committee any corrected and uncorrected identified misstatements exceeding £219,000, in addition to other identified misstatements that warranted reporting on qualitative grounds.

Our audit of the Company was undertaken to the materiality level specified above and was all performed at the office of the administrator, BNP Paribas, in Dundee.

### Our opinion on other matters prescribed by the Companies Act 2006 is unmodified

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### We have nothing to report on the disclosures of principal risks

Based on the knowledge we acquired during our audit, we have nothing material to add or draw attention to in relation to:

- the Directors' viability statement on page 12, concerning the principal risks, their management, and, based on that, the Directors' assessment and expectations of the Company's continuing in operation over the five years to 31 January 2021; or
- the disclosures in note 1 of the financial statements concerning the use of the going concern basis of accounting.

# Independent Auditor's Report to the Members of Dunedin Income Growth Investment Trust PLC Only continued

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## **We have nothing to report in respect of the matters on which we are required to report by exception**

Under ISAs (UK and Ireland) we are required to report to you if, based on the knowledge we acquired during our audit, we have identified other information in the Annual Report that contains a material inconsistency with either that knowledge or the financial statements, a material misstatement of fact, or that is otherwise misleading.

In particular, we are required to report to you if:

- we have identified material inconsistencies between the knowledge we acquired during our audit and the Directors' statement that they consider that the Annual Report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Company's position and performance, business model and strategy; or
- the Audit Committee's Report does not appropriately address matters communicated by us to the Audit Committee.

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Under the Listing Rules we are required to review:

- the Directors' statements, set out on pages 38 and 12, in relation to going concern and longer-term viability; and
- the part of the Corporate Governance Statement on page 36 relating to the Company's compliance with the eleven provisions of the 2014 UK Corporate Governance Code specified for our review.

We have nothing to report in respect of the above responsibilities.

## **Scope and Responsibilities**

As explained more fully in the Statement of Directors' Responsibilities set out on page 48, the Directors are responsible for the preparation of the financial statements

and for being satisfied that they give a true and fair view. A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate). This report is made solely to the Company's members as a body and is subject to important explanations and disclaimers regarding our responsibilities, published on our website at [www.kpmg.com/uk/auditscopeukco2014a](http://www.kpmg.com/uk/auditscopeukco2014a), which are incorporated into this report as if set out in full and should be read to provide an understanding of the purpose of this report, the work we have undertaken and the basis of our opinions.

**Philip Merchant (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
Chartered Accountants  
Saltire Court  
20 Castle Terrace  
Edinburgh EH1 2EG  
31 March 2016

## Statement of Comprehensive Income

	Notes	Year ended 31 January 2016			Year ended 31 January 2015		
		Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
(Losses)/gains on investments	9	–	(59,180)	(59,180)	–	25,888	25,888
Currency (losses)/gains		–	(278)	(278)	–	510	510
Income	2	20,359	–	20,359	20,994	–	20,994
Investment management fee	3	(643)	(966)	(1,609)	(665)	(998)	(1,663)
Administrative expenses	4	(935)	–	(935)	(932)	–	(932)
<b>Net return before finance costs and taxation</b>		<b>18,781</b>	<b>(60,424)</b>	<b>(41,643)</b>	<b>19,397</b>	<b>25,400</b>	<b>44,797</b>
Finance costs	5	(1,046)	(1,566)	(2,612)	(975)	(1,464)	(2,439)
<b>Return on ordinary activities before taxation</b>		<b>17,735</b>	<b>(61,990)</b>	<b>(44,255)</b>	<b>18,422</b>	<b>23,936</b>	<b>42,358</b>
Taxation	6	558	–	558	(446)	–	(446)
<b>Return on ordinary activities after taxation</b>		<b>18,293</b>	<b>(61,990)</b>	<b>(43,697)</b>	<b>17,976</b>	<b>23,936</b>	<b>41,912</b>
<b>Return per Ordinary share (pence)</b>	<b>8</b>	<b>12.11</b>	<b>(41.05)</b>	<b>(28.94)</b>	<b>11.90</b>	<b>15.86</b>	<b>27.76</b>

The column of this statement headed "Total" represents the profit and loss account of the Company.

All revenue and capital items in the above statement derive from continuing operations.

The accompanying notes are an integral part of the financial statements.

## Statement of Financial Position

	Notes	As at 31 January 2016 £'000	As at 31 January 2015 £'000
<b>Non-current assets</b>			
Equity securities		407,235	462,444
Fixed interest securities		28,777	–
<b>Investments at fair value through profit or loss</b>	9	436,012	462,444
<b>Current assets</b>			
Loans and receivables	10	1,513	603
Cash and short term deposits		568	5,783
		2,081	6,386
<b>Creditors: amounts falling due within one year</b>			
Bank loan	11	(10,653)	(10,583)
Other creditors	11	(1,128)	(1,000)
		(11,781)	(11,583)
<b>Net current liabilities</b>		(9,700)	(5,197)
<b>Total assets less current liabilities</b>		426,312	457,247
<b>Creditors: amounts falling due after more than one year</b>	12	(58,271)	(28,545)
<b>Net assets</b>		<b>368,041</b>	<b>428,702</b>
<b>Capital and reserves</b>			
Called-up share capital	13	38,419	38,419
Share premium account		4,619	4,619
Capital redemption reserve		1,606	1,606
Capital reserve	14	299,437	361,427
Revenue reserve		23,960	22,631
<b>Equity shareholders' funds</b>		<b>368,041</b>	<b>428,702</b>
<b>Adjusted net asset value per Ordinary share (pence)</b>	16	<b>243.51</b>	<b>283.86</b>

The financial statements were approved and authorised for issue by the Board of Directors on 31 March 2016 and were signed on its behalf by:

**Rory Macnamara**  
Director

The accompanying notes are an integral part of the financial statements.

## Statement of Changes in Equity

For the year ended 31 January 2016

		Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Total £'000
	Notes						
Balance at 31 January 2015		38,419	4,619	1,606	361,427	22,631	428,702
Return on ordinary activities after taxation		–	–	–	(61,990)	18,293	(43,697)
Dividends paid	7	–	–	–	–	(16,964)	(16,964)
<b>Balance at 31 January 2016</b>		<b>38,419</b>	<b>4,619</b>	<b>1,606</b>	<b>299,437</b>	<b>23,960</b>	<b>368,041</b>

For the year ended 31 January 2015

		Share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Capital reserve £'000	Revenue reserve £'000	Total £'000
	Notes						
Balance at 31 January 2014		38,419	4,619	1,606	337,491	21,391	403,526
Return on ordinary activities after taxation		–	–	–	23,936	17,976	41,912
Dividends paid	7	–	–	–	–	(16,736)	(16,736)
<b>Balance at 31 January 2015</b>		<b>38,419</b>	<b>4,619</b>	<b>1,606</b>	<b>361,427</b>	<b>22,631</b>	<b>428,702</b>

The revenue reserve represents the amount of the Company's reserves distributable by way of dividend.

The accompanying notes are an integral part of the financial statements.

## Statement of Cash Flows

	Notes	Year ended 31 January 2016 £'000	Year ended 31 January 2015 £'000
<b>Operating activities</b>			
Net return on ordinary activities before finance costs and taxation		(41,643)	44,797
Adjustment for:			
Losses/(gains) on investments		59,180	(25,888)
Currency losses/(gains)		70	(438)
(Increase)/decrease in dividend income		14	195
(Increase)/decrease in interest income		(707)	–
Stock dividends included in dividend income		(2,105)	(1,500)
Amortisation of fixed income book cost		44	–
Decrease in other creditors		(36)	(302)
Net tax received/(paid)		340	(481)
<b>Net cash flow from operating activities</b>		<b>15,157</b>	<b>16,383</b>
<b>Investing activities</b>			
Purchases of investments		(69,807)	(60,620)
Sales of investments		39,121	56,787
<b>Net cash used in investing activities</b>		<b>(30,686)</b>	<b>(3,833)</b>
<b>Financing activities</b>			
Interest paid		(2,433)	(2,429)
Dividends paid	7	(16,964)	(16,736)
Repayment of loan		–	(5,000)
Drawdown of loan		–	11,021
Issue of Loan Notes		29,711	–
<b>Net cash flow from/(used in) financing activities</b>		<b>10,314</b>	<b>(13,144)</b>
<b>Decrease in cash and cash equivalents</b>		<b>(5,215)</b>	<b>(594)</b>
<b>Analysis of changes in cash and cash equivalents during the year</b>			
Opening balance		5,783	6,377
Decrease in cash as above		(5,215)	(594)
<b>Closing balance</b>		<b>568</b>	<b>5,783</b>

The accompanying notes are an integral part of the financial statements.



# Notes to the Financial Statements

## 1. Accounting policies

### (a) Basis of preparation and going concern

The financial statements have been prepared in accordance with Financial Reporting Standard 102 and with the Statement of Recommended Practice 'Financial Statements of Investment Trust Companies and Venture Capital Trusts'. The financial statements are prepared in sterling which is the functional currency of the Company and rounded to the nearest £'000. They have also been prepared on a going concern basis and on the assumption that approval as an investment trust will continue to be granted.

The Directors have, at the time of approving the financial statements, a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements. Further detail is included in the Directors' Report (unaudited) on page 38.

These financial statements are the first since FRS 102 (The Financial Reporting Standard applicable in the UK and Republic of Ireland) came into effect for accounting periods beginning on or after 1 January 2015. An assessment of the impact of adopting FRS 102 has been carried out and found that no restatement of balances as at the transition date, 1 February 2015, or comparative figures in the Statement of Financial Position or the Statement of Comprehensive Income is considered necessary. The Company has early adopted Amendments to FRS 102 – Fair value hierarchy disclosures issued by the Financial Reporting Council in March 2016.

### (b) Revenue, expenses and interest payable

Income from equity investments (other than special dividends), including taxes deducted at source, is included in revenue by reference to the date on which the investment is quoted ex-dividend. Special dividends are credited to revenue or capital according to the circumstances. Foreign income is converted at the exchange rate applicable at the time of receipt. Interest receivable on AAA rated money market funds and short term deposits and expenses are accounted for on an accruals basis. Income from underwriting commission is recognised as earned. Interest payable is calculated on an effective yield basis.

The fixed returns on debt securities are recognised on a time apportionment basis so as to reflect the effective yield on the debt securities.

Underwriting commission is taken to revenue, unless any shares underwritten are required to be taken up, in which case the proportionate commission received is deducted from the cost of the investment.

Expenses are charged to capital when they are incurred in connection with the maintenance or enhancement of the value of investments. In this respect, the investment management fee and relevant finance costs including the amortisation of expenses and premium related to the debenture issue and loan note placement are allocated between revenue and capital in line with the Board's expectation of returns from the Company's investments over the long-term in the form of revenue and capital respectively (see note 3).

Stock lending income is recognised on an accruals basis.

### (c) Investments

Investments have been designated upon initial recognition as fair value through profit or loss. Investments are recognised and de-recognised at trade date where a purchase or sale is under a contract whose terms require delivery within the timeframe established by the market concerned, and are measured initially at fair value. Subsequent to initial recognition, investments are recognised at fair value through profit or loss. For listed investments, this is deemed to be bid market prices or closing prices for SETS stocks sourced from the London Stock Exchange. SETS is the London Stock Exchange electronic trading service covering most of the market including all FTSE All-Share and the most liquid AIM constituents. Gains or losses arising from changes in fair value are included in net profit or loss for the period as a capital item in the Statement of Comprehensive Income.

## Notes to the Financial Statements *continued*

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**(d) Dividends payable**

Interim and final dividends are recognised in the period in which they are paid.

**(e) Nature and purpose of reserves**

**Share premium account**

The balance classified as share premium includes the premium above nominal value from the proceeds on issue of any equity share capital comprising ordinary shares of 25p.

**Capital redemption reserve**

The capital redemption reserve is used to record the amount equivalent to the nominal value of any of the Company's own shares purchased and cancelled in order to maintain the Company's capital.

**Capital reserve**

Gains or losses on disposal of investments and changes in fair values of investments are transferred to the capital reserve. The capital element of the management fee and relevant finance costs are charged to this reserve. Any associated tax relief is also credited to this reserve.

The Ordinary share capital on the Statement of Financial Position relates to the number of shares in issue and in treasury. Only when the shares are cancelled, either from treasury or directly, is a transfer made to the capital redemption reserve.

**Revenue reserve**

This reserve reflects all income and costs which are recognised in the revenue column of the Statement of Comprehensive Income. The revenue reserve represents the amount of the Company's reserves distributable by way of dividend.

**(f) Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Owing to the Company's status as an investment trust, and the intention to continue meeting the conditions required to obtain approval in the foreseeable future, the Company has not provided deferred tax on any capital gains and losses arising on the revaluation or disposal of investments.

**(g) Foreign currency**

The Company receives a proportion of its investment income in foreign currency. These amounts are translated at the rate ruling on the date of receipt. Assets and liabilities in foreign currencies are translated at the rates of exchange ruling on the Statement of Financial Position date.

**(h) Traded options**

The Company may enter into certain derivatives (e.g. options). Option contracts are accounted for as separate derivative contracts and are therefore shown in other assets or other liabilities at their fair value. The initial fair value is based on the initial premium, which is recognised upfront. The premium received and fair value changes in the open position which occur due to the movement in underlying securities are recognised in the revenue column, losses realised on the exercise of the contracts are recorded in the capital column of the Statement of Comprehensive Income.

In addition, the Company may enter into derivative contracts to manage market risk and gains or losses arising on such contracts are recorded in the capital column of the Statement of Comprehensive Income.

(i) **Borrowings**

Immediately after issue, debt is stated at the fair value of the consideration received on the issue of the capital instrument after deduction of issue costs. The finance cost of the debt is allocated to periods over the term of the debt at a constant rate on the carrying amount.

	2016 £'000	2015 £'000
<b>2. Income</b>		
<b>Income from investments</b>		
UK listed – franked	12,902	13,089
Overseas listed	3,370	4,847
Fixed income	162	–
Stock dividends	2,105	1,500
	18,539	19,436
<b>Other income</b>		
Deposit interest	55	6
Income on derivatives	1,751	1,546
Underwriting commission	14	–
Income from stock lending	–	6
	1,820	1,558
<b>Total income</b>	<b>20,359</b>	<b>20,994</b>

During the year, the Company was entitled to premiums totaling £1,751,000 (2015 – £1,546,000) in exchange for entering into derivative transactions. Derivatives utilised were based on individual FTSE 100 stocks and FT 500 World's largest companies. The Company had no open positions in derivative contracts at 31 January 2016 (2015 – no open positions). Losses realised on the exercise of derivative transactions are disclosed in note 9.

	2016			2015		
	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
<b>3. Management fee</b>						
Management fee	643	966	1,609	665	998	1,663

Investment management and secretarial services are provided by Aberdeen Fund Managers Limited ("AFML"). Under the terms of the management agreement, AFML provides investment management, accounting, administrative and secretarial duties. The management fee is calculated, on a monthly basis, at 0.45% per annum on the first £225 million, 0.35% per annum on the next £200 million and 0.25% per annum on amounts over £425 million per annum of the net assets of the Company, with debt at par and excluding commonly managed funds. The balance due at the year end was £126,000 (2015 – £136,000). The management fee is chargeable 40% to revenue and 60% to capital. There were no commonly managed funds held in the portfolio during the year to 31 January 2016 (2015 – none).

Notes to the Financial Statements *continued*

	2016 £'000	2015 £'000
<b>4. Administrative expenses</b>		
Directors' fees	120	120
Auditor's remuneration (excluding irrecoverable VAT):		
• fees payable to the Company's auditor for the audit of the Company's annual accounts	17	17
• fees payable to the Company's auditor for other services		
– interim review	6	6
– other services	1	1
Promotional activities	372	378
Registrar's fees	45	44
Share plan fees	72	91
Printing and postage	49	52
Other expenses	253	223
	<b>935</b>	<b>932</b>

Expenses of £372,000 (2015 – £378,000) were paid to AAML in respect of the promotion of the Company. The balance outstanding at the year end was £124,000 (2015 – £124,000).

All of the expenses above, with the exception of auditor's remuneration, include irrecoverable VAT where applicable. The VAT charged on the auditor's remuneration is disclosed within other expenses

	2016			2015		
	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
<b>5. Finance costs</b>						
Bank loan interest	68	102	170	68	104	172
Debenture Stock	901	1,352	2,253	901	1,352	2,253
Amortised Debenture Stock premium and issue expenses	5	8	13	5	8	13
Loan Notes – repayable after 5 years	69	103	172	–	–	–
Amortised Loan Notes issue expenses	1	1	2	–	–	–
Bank overdraft interest	2	–	2	1	–	1
	<b>1,046</b>	<b>1,566</b>	<b>2,612</b>	<b>975</b>	<b>1,464</b>	<b>2,439</b>

Finance costs (excluding bank overdraft interest) are chargeable 40% to revenue and 60% to capital.

	2016			2015		
	Revenue £'000	Capital £'000	Total £'000	Revenue £'000	Capital £'000	Total £'000
<b>6. Taxation</b>						
(a) Analysis of charge for the year						
Overseas tax (suffered)/recovered	(371)	–	(371)	601	–	601
Overseas tax reclaimable	(187)	–	(187)	(155)	–	(155)
<b>Current tax charge for the year</b>	<b>(558)</b>	<b>–</b>	<b>(558)</b>	<b>446</b>	<b>–</b>	<b>446</b>

**(b) Factors affecting the tax charge for the year**

The UK corporation tax rate was 21% until 31 March 2015 and 20% from 1 April 2015, giving an effective rate for the year of 20.17% (2015 – effective rate of 21.33%). The tax assessed for the year is higher than the rate of corporation tax. The differences are explained below:

	2016			2015		
	Revenue	Capital	Total	Revenue	Capital	Total
	£'000	£'000	£'000	£'000	£'000	£'000
<b>Return on ordinary activities before taxation</b>	17,735	(61,990)	(44,255)	18,422	23,936	42,358
Corporation tax at 20.17% (2015 – 21.33%)	3,577	(12,503)	(8,926)	3,929	5,106	9,035
<i>Effects of:</i>						
Non-taxable UK dividends	(2,602)	–	(2,602)	(2,792)	–	(2,792)
Non-taxable stock dividends	(425)	–	(425)	(320)	–	(320)
Capital gains on investments not taxable	–	11,936	11,936	–	(5,522)	(5,522)
Currency gains not taxable	–	56	56	–	(109)	(109)
Overseas taxes	(558)	–	(558)	446	–	446
Non-taxable overseas dividends	(674)	–	(674)	(929)	–	(929)
Expenses not deductible for tax purposes	1	–	1	–	–	–
Excess management expenses	123	511	634	112	525	637
<b>Current tax charge</b>	<b>(558)</b>	<b>–</b>	<b>(558)</b>	<b>446</b>	<b>–</b>	<b>446</b>

**(c) Factors that may affect future tax charges**

At the year end, the Company has, for taxation purposes only, accumulated unrelieved management expenses and loan relationship deficits of £117,155,000 (2015 – £114,014,000). A deferred tax asset in respect of this has not been recognised and these expenses will only be utilised if the Company has profits chargeable to corporation tax in the future.

	2016	2015
	£'000	£'000
<b>7. Dividends</b>		
Amounts recognised as distributions to equity holders in the period:		
Third interim dividend for the year ended 31 January 2015 – 2.575p (2014 – 2.575p) paid 27 February 2015	3,888	3,888
Final dividend for the year ended 31 January 2015 – 3.525p (2014 – 3.375p) paid 29 May 2015	5,323	5,096
First interim dividend for the year ended 31 January 2016 – 2.575p (2015 – 2.575p) paid 28 August 2015	3,888	3,888
Second interim dividend for the year ended 31 January 2016 – 2.575p (2015 – 2.575p) paid 27 November 2015	3,888	3,888
Return of unclaimed dividends	(23)	(24)
<b>Dividends paid in the period</b>	<b>16,964</b>	<b>16,736</b>

A third interim dividend was declared on 12 January 2016 with an ex date of 4 February 2016. This dividend of 2.575p was paid on 26 February 2016 and has not been included as a liability in these financial statements.

The proposed final dividend is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these financial statements.

Notes to the Financial Statements *continued*

The table below sets out the total dividends paid and proposed in respect of the financial year, which is the basis upon which the requirements of Sections 1158–1159 of the Corporation Tax Act 2010 are considered. The revenue available for distribution by way of dividend for the year is £18,293,000 (2015 – £17,976,000).

	2016 £'000	2015 £'000
First interim dividend for the year ended 31 January 2016 – 2.575p (2015 – 2.575p)	3,888	3,888
Second interim dividend for the year ended 31 January 2016 – 2.575p (2015 – 2.575p)	3,888	3,888
Third interim dividend for the year ended 31 January 2016 – 2.575p (2015 – 2.575p)	3,888	3,888
Proposed final dividend for the year ended 31 January 2016 – 3.675p (2015 – 3.525p)	5,543	5,323
	<b>17,207</b>	<b>16,987</b>

185,500 Ordinary shares have been bought back since the year end and the proposed final dividend is based on the latest share capital of 150,820,687 Ordinary shares.

8. Return per Ordinary share	2016		2015	
	£'000	p	£'000	p
Revenue return	18,293	12.11	17,976	11.90
Capital return	(61,990)	(41.05)	23,936	15.86
<b>Total return</b>	<b>(43,697)</b>	<b>(28.94)</b>	<b>41,912</b>	<b>27.76</b>
<b>Weighted average number of Ordinary shares in issue</b>	<b>151,006,187</b>		<b>151,006,187</b>	

9. Investments: listed at fair value through profit or loss	Listed 2016 £'000	Listed 2015 £'000
Opening fair value	462,444	431,223
Opening investment holding gains	(123,861)	(108,613)
<b>Opening book cost</b>	<b>338,583</b>	<b>322,610</b>
Purchases at cost	71,868	62,120
Sales – proceeds	(39,121)	(56,787)
Sales – realised gains <sup>A</sup>	5,698	10,640
<b>Closing book cost</b>	<b>377,028</b>	<b>338,583</b>
Closing investment holdings gains	58,984	123,861
<b>Closing fair value</b>	<b>436,012</b>	<b>462,444</b>

	2016 £'000	2015 £'000
<b>Gains on investments</b>		
Realised gains on sales <sup>A</sup>	5,698	10,640
Change in investment holdings gains	(64,878)	15,248
	<b>(59,180)</b>	<b>25,888</b>

<sup>A</sup> Includes losses realised on the exercise of traded options of £1,633,000 (2015 – £1,211,000). Premiums received of £1,751,000 (2015 – £1,546,000) are included within income per note 2.



### Transaction costs

During the year expenses were incurred in acquiring or disposing of investments classified as fair value through profit or loss. These have been expensed through capital and are included within gains on investments in the Statement of Comprehensive Income. The total costs were as follows:

	2016	2015
	£'000	£'000
Purchases	169	313
Sales	27	42
	<b>196</b>	<b>355</b>

	2016	2015
	£'000	£'000
<b>Stock lending</b>		
Aggregate value of securities on loan at the year end	–	–
Maximum aggregate value of securities on loan during the year	–	5,071
<b>Fee income from stock lending</b>	<b>–</b>	<b>6</b>

Stock lending is the temporary transfer of securities by a lender to a borrower, with an agreement by the borrower to return equivalent securities to the lender at an agreed date. Fee income is received for making the investments available to the borrower. The principal risks and rewards, namely the market movements in share prices and associated dividend income are retained by the Company. In all cases the securities lent continue to be recognised on the Statement of Financial Position.

All stocks lent under these arrangements are fully secured against collateral. There was no collateral held at 31 January 2016 (2015 – £nil).

	2016	2015
	£'000	£'000
<b>10. Debtors: amounts falling due within one year</b>		
Net dividends and interest receivable	1,087	394
Tax recoverable	399	182
Other loans and receivables	27	27
	<b>1,513</b>	<b>603</b>

	2016	2015
	£'000	£'000
<b>11. Creditors: amounts falling due within one year</b>		
<b>(a) Bank loan</b>		
EUR 6,100,000 – 15 February 2016	4,653	4,583
GBP 6,000,000 – 15 February 2016	6,000	6,000
	<b>10,653</b>	<b>10,583</b>

The Company has an agreement (which expires 15 July 2018) with Scotiabank to provide a loan facility for up to £25,000,000 (2015 – £30,000,000 facility with Royal Bank of Scotland). At 31 January 2016 €6,100,000 was drawn down at a rate of 0.8% (2015 – €6,100,000) and £6,000,000 was also drawn down at a rate of 1.31069% (2015 – £6,000,000). The terms of the loan facility contain covenants that the adjusted asset coverage is not be less than 4.00 to 1.00 and that the minimum net assets of the Company are £200 million.

Notes to the Financial Statements *continued*

	2016 £'000	2015 £'000
(b) Other creditors		
Debt Stock, Loan Notes and bank loan interest	750	586
Sundry creditors	378	414
	<b>1,128</b>	<b>1,000</b>

	2016 £'000	2015 £'000
12. Creditors: amounts falling due after more than one year		
7½% Debt Stock 2019 (issued in 1997)	28,600	28,600
Unamortised Debt Stock premium and issue expenses	(42)	(55)
3.99% Loan Notes 2045 (issued in 2015)	30,000	–
Unamortised Loan Note issue expenses	(287)	–
<b>Amortised cost of Debt Stock</b>	<b>58,271</b>	<b>28,545</b>

The 7½% Debt Stock is due to be redeemed at par on 30 April 2019 and interest is payable in half-yearly instalments in April and October. The Debt Stock is secured by a floating charge over the whole of the assets of the Company. The Company has complied with the Debt Stock Trust Deed that total borrowings should not be greater than adjusted capital and reserves throughout the year and up to the date this report was signed.

The 3.99% Loan Notes are due to be redeemed at par on 8 December 2045 and interest is payable in half-yearly instalments in June and December. The Loan Notes are secured by a floating charge over the whole of the assets of the Company. The Company has complied with the Loan Note Trust Deed that total net borrowings (ie. after the deduction of cash balances) should not exceed 33% of the Net Asset Value and that the Net Asset Value should not be less than £200 million.

The fair value of the Debt Stock as at 31 January 2016 was £33,578,000 (2015 – £34,946,000), the value being calculated per the disclosure in note 17. The effect on the net asset value of deducting the Debt Stock at fair value rather than at par is disclosed in note 16.

The fair value of the Loan Notes as at 31 January 2016 was £34,132,000 (2015 – n/a), the value being calculated per the disclosure in note 17. The effect on the net asset value of deducting the Loan Notes at fair value rather than at par is disclosed in note 16.

	2016 £'000	2015 £'000
13. Called-up share capital		
<b>Allotted, called up and fully paid:</b>		
151,006,187 (2015 – 151,006,187) Ordinary shares of 25p each – equity	37,751	37,751
<b>Treasury shares:</b>		
2,671,748 (2015 – 2,671,748) Ordinary shares of 25p each – equity	668	668
	<b>38,419</b>	<b>38,419</b>

No Ordinary shares were sold from Treasury account during the year. (2015 – nil).

Since the year end 185,500 Ordinary shares of 25p each have been purchased by the Company at a total cost of £399,000. These are held in treasury.

	2016 £'000	2015 £'000
<b>14. Capital reserve</b>		
At 31 January 2015	361,427	337,491
Net gains on sales of investments during the year	5,698	10,640
Movement in investment holdings gains during the year	(64,878)	15,248
Currency gains	(278)	510
Finance costs of borrowings (note 5)	(1,566)	(1,464)
Investment management fee	(966)	(998)
<b>At 31 January 2016</b>	<b>299,437</b>	<b>361,427</b>

Included in the total above are investment holdings gains at the year end of £58,984,000 (2015 – £123,861,000).

	2016			2015	
	Equity share capital (including premium) 2016 £'000	Loan Notes 2016 £'000	Debenture stock 2016 £'000	Equity share capital (including premium) 2015 £'000	Debenture stock 2015 £'000
<b>15. Analysis of changes in financing during the year</b>					
Opening balance at 31 January 2015	43,038	–	28,545	43,038	28,532
Loan Notes issued in the period	–	29,711	–	–	–
Movement in unamortised Debenture Stock discount and issue expenses	–	–	13	–	13
Movement in unamortised Loan Notes issue expenses	–	2	–	–	–
<b>Closing balance at 31 January 2016</b>	<b>43,038</b>	<b>29,713</b>	<b>28,558</b>	<b>43,038</b>	<b>28,545</b>

The Ordinary share capital on the Statement of Financial Position relates to the number of shares in issue and in treasury. Only when the shares are cancelled, either from treasury or directly, is a transfer made to the capital redemption reserve.

#### 16. Net asset value per share

Equity shareholders' funds have been calculated in accordance with the provisions of Financial Reporting Standard 4 'Capital Instruments'. The analysis of equity shareholders' funds on the face of the Statement of Financial Position does not reflect the rights under the Articles of Association of the Ordinary shareholders on a return of assets. These rights are reflected in the net asset value and the net asset value per share attributable to Ordinary shareholders at the year end, adjusted to reflect the deduction of the Debenture Stock and Loan Notes at par. A reconciliation between the two sets of figures is as follows:

	2016	2015
Equity shareholders' funds	£368,041,000	£428,702,000
Adjusted net assets	£367,712,000	£428,647,000
Number of equity shares in issue at year end <sup>A</sup>	151,006,187	151,006,187

<sup>A</sup> Excluding shares held in treasury.

Notes to the Financial Statements *continued*

	2016	2015
Equity shareholders' funds per share	243.73p	283.90p
Less: unamortised Debenture Stock premium and issue expenses	(0.03p)	(0.04p)
Less: unamortised Loan Notes issue expenses	(0.19p)	–
<b>Adjusted net asset value per share</b>	<b>243.51p</b>	<b>283.86p</b>

The net asset value per share at 31 January 2016, adjusted to include the Debenture Stock at market value and Loan Notes at fair value rather than at par is 237.48p (2015 – 279.66p).

The movements during the year of the assets attributable to the Ordinary shares were as follows:

	2016 £'000	2015 £'000
Opening adjusted net assets	428,647	403,458
Capital return for the year	(61,990)	23,936
Revenue on ordinary activities after taxation	18,293	17,976
Dividends appropriated in the year	(16,964)	(16,736)
Movement in unamortised Loan Notes issue expenses	(287)	–
Movement in unamortised Debenture Stock premium and issue expenses	13	13
<b>Closing adjusted net assets</b>	<b>367,712</b>	<b>428,647</b>

## 17. Financial instruments and risk management

The Company's investment activities expose it to various types of financial risk associated with the financial instruments and markets in which it invests. The Company's financial instruments comprise securities and other investments, cash balances, loans and debtors and creditors that arise directly from its operations; for example, in respect of sales and purchases awaiting settlement, and debtors for accrued income. The Company also has the ability to enter into derivative transactions in the form of option contracts for the purpose of generating income and futures/options for hedging market exposures.

During the year, the Company entered into certain options contracts for the purpose of generating income. Positions closed during the year realised a loss of £1,633,000 (2015 – £1,211,000). As disclosed in note 2, the premium received and fair value changes in respect of options written in the year was £1,751,000 (2015 – £1,546,000). The largest position in derivative contracts held during the year at any given time was £611,000 (2015 – £946,000). The Company had no open positions in derivative contracts at 31 January 2016 (2015 – none).

The Board relies on Aberdeen Fund Managers Limited ("AFML" or the "Manager") for the provision of risk management activities under the terms of its management agreement with AFML (further details of which are included under note 3). The Board regularly reviews and agrees policies for managing each of the key financial risks identified with the Manager. The types of risk and the Manager's approach to the management of each type of risk, are summarised below. Such approach has been applied throughout the year and has not changed since the previous accounting period. The numerical disclosures exclude short-term debtors and creditors.

The Company's Manager has an independent Investment Risk department for reviewing the investment risk parameters of all core equity, fixed income and alternative asset classes on a regular basis. The department reports to the Manager's Performance Review Committee which is chaired by the Manager's Chief Investment Officer. The department's responsibility is to review and monitor ex-ante (predicted) portfolio risk and style characteristics using best practice, industry standard multi-factor models.

### Risk management framework

The directors of AFML collectively assume responsibility for AFML's obligations under the AIFMD including reviewing

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investment performance and monitoring the Company's risk profile during the year.

AFML is a fully integrated member of the Aberdeen Group, which provides a variety of services and support to AFML in the conduct of its business activities, including in the oversight of the risk management framework for the Company. The AIFM has delegated the day to day administration of the investment policy to Aberdeen Asset Managers Limited, which is responsible for ensuring that the Company is managed within the terms of its investment guidelines and the limits set out in its pre-investment disclosures to investors (details of which can be found on the Company's website). The AIFM has retained responsibility for monitoring and oversight of investment performance, product risk and regulatory and operational risk for the Company.

The Manager conducts its risk oversight function through the operation of the Group's risk management processes and systems which are embedded within the Group's operations. The Group's Risk Division supports management in the identification and mitigation of risks and provides independent monitoring of the business. The Division includes Compliance, Business Risk, Market Risk, Risk Management and Legal. The team is headed up by the Group's Head of Risk, who reports to the Chief Executive Officer of the Group. The Risk Division achieves its objective through embedding the Risk Management Framework throughout the organisation using the Group's operational risk management system ("SWORD").

The Group's Internal Audit Department is independent of the Risk Division and reports directly to the Group CEO and to the Audit Committee of the Group's Board of Directors. The Internal Audit Department is responsible for providing an independent assessment of the Group's control environment.

The Group's corporate governance structure is supported by several committees to assist the board of directors of Aberdeen, its subsidiaries and the Company to fulfil their roles and responsibilities. The Group's Risk Division is represented on all committees, with the exception of those committees that deal with investment recommendations. The specific goals and guidelines on the functioning of those committees are described on the committees' terms of reference.

### **Risk Management**

The main risks the Company faces from its financial instruments are (i) market risk (comprising interest rate risk, currency risk and other price risk), (ii) liquidity risk and (iii) credit risk.

The Board regularly reviews and agrees policies for managing each of these risks. The Aberdeen Group's policies for managing these risks are summarised below and have been applied throughout the year. The numerical disclosures exclude short-term debtors and creditors, other than for currency disclosures.

#### **(i) Market risk**

Market risk comprises three elements – interest rate risk, currency risk and price risk.

##### **(a) Interest rate risk**

Interest rate movements may affect:

- the fair value of the investments in fixed interest rate securities;
- the level of income receivable on cash deposits; and
- interest payable on the Company's variable rate borrowings.

##### **Management of the risk**

The possible effects on fair value and cash flows that could arise as a result of changes in interest rates are taken into account when making investment and borrowing decisions.

The Board imposes borrowing limits to ensure gearing levels are appropriate to market conditions and reviews these on a regular basis. Borrowings comprise fixed rate, revolving, and uncommitted facilities. Details of borrowings at 31 January 2016 are shown in notes 11 and 12.

Notes to the Financial Statements *continued***Interest risk profile**

The interest rate risk profile of the portfolio of financial assets and liabilities at the Statement of Financial Position date was as follows:

	Weighted average period for which rate is fixed Years	Weighted average interest rate %	Fixed rate £'000	Floating rate £'000
<b>At 31 January 2016</b>				
<b>Assets</b>				
Sterling	22.50	6.58	28,777	568
<b>Total assets</b>	–	–	<b>28,777</b>	<b>568</b>
<b>Liabilities</b>				
Bank loans	0.08	1.09	(10,653)	–
Loan Notes	29.85	3.99	(29,713)	–
Debenture Stock	3.25	7.87	(28,558)	–
<b>Total liabilities</b>	–	–	<b>(68,924)</b>	–

The weighted average period for which interest rates are fixed in relation to the Company's fixed interest portfolio, at 22.5 years, extends significantly beyond the maturity date of the 7/78% Debenture Stock, which matures on 30 April 2019. This is due to the large number of perpetual holdings within that portfolio which have call dates around the time of the maturity of the Debenture.

	Weighted average period for which rate is fixed Years	Weighted average interest rate %	Fixed rate £'000	Floating rate £'000
<b>At 31 January 2015</b>				
<b>Assets</b>				
Sterling	–	–	–	5,783
<b>Total assets</b>	–	–	–	<b>5,783</b>
<b>Liabilities</b>				
Bank loans	0.09	1.23	(10,583)	–
Debenture Stock	4.25	7.87	(28,545)	–
<b>Total liabilities</b>	–	–	<b>(39,128)</b>	–

The weighted average interest rate is based on the current yield of each asset, weighted by its market value. The weighted average interest rate on bank loans is based on the interest rate payable, weighted by the total value of the loans. The maturity dates of the Company's borrowings are shown in notes 11 and 12 to the financial statements.

The floating rate assets consist of cash deposits on call earning interest at prevailing market rates.

The Company's equity portfolio and short-term debtors and creditors (excluding bank loans) have been excluded from the above tables. All financial liabilities are measured at amortised cost.



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### Interest rate sensitivity

Movements in interest rates would not significantly affect net assets attributable to the Company's shareholders and total profit.

### (b) Foreign currency risk

A proportion of the Company's investment portfolio is invested in overseas securities whose values are subject to fluctuation due to changes in foreign exchange rates. In addition, the impact of changes in foreign exchange rates upon the profits of investee companies can result, indirectly, in changes in their valuations. Consequently the Statement of Financial Position can be affected by movements in exchange rates.

### Management of the risk

It is not the Company's policy to hedge this risk on a continuing basis but the Company may, from time to time, match specific overseas investment with foreign currency borrowings. A proportion of the Company's borrowings, as detailed in note 11, is in foreign currency as at 31 January 2016. The revenue account is subject to currency fluctuations arising on dividends received in foreign currencies and, indirectly, due to the impact of foreign exchange rates upon the profits of investee companies. The Company does not hedge this currency risk.

Foreign currency risk exposure by currency of denomination:

	31 January 2016			31 January 2015		
	Investments £'000	Net monetary assets £'000	Total currency exposure £'000	Investments £'000	Net monetary assets £'000	Total currency exposure £'000
Euro	33,637	(4,373)	29,264	46,774	(4,483)	42,291
Swiss Francs	29,462	139	29,601	34,302	349	34,651
Sterling	372,913	(63,737)	309,176	381,368	(29,608)	351,760
<b>Total</b>	<b>436,012</b>	<b>(67,971)</b>	<b>368,041</b>	<b>462,444</b>	<b>(33,742)</b>	<b>428,702</b>

The asset allocation between specific markets can vary from time to time based on the Manager's opinion of the attractiveness of the individual stocks in these markets.

### Foreign currency sensitivity

There is no sensitivity analysis included as the Board believes the amount exposed to foreign currency denominated monetary assets to be immaterial. Where the Company's equity investments (which are non-monetary items) are priced in a foreign currency, they have been included within the other price risk sensitivity analysis so as to show the overall level of exposure.

### (c) Price risk

Price risks (i.e. changes in market prices other than those arising from interest rate or currency risk) may affect the value of the quoted investments and traded options.

### Management of the risk

It is the Board's policy to hold an appropriate spread of investments in the portfolio in order to reduce the risk arising from factors specific to a particular sector. Both the allocation of assets and the stock selection process, as detailed on page 8, act to reduce market risk. The Manager actively monitors market prices throughout the year and reports to the Board, which meets regularly in order to review investment strategy. The investments held by the Company are listed on various stock exchanges in the UK and Europe.

### Price risk sensitivity

If market prices at the Statement of Financial Position date had been 10% higher while all other variables remained constant, the return attributable to Ordinary shareholders for the year ended 31 January 2016 would

Notes to the Financial Statements *continued*

have increased by £43,601,000 (2015 – increase of £46,244,000) and equity reserves would have increased by the same amount. Had market prices been 10% lower the converse would apply.

**(ii) Liquidity risk**

This is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities.

**Management of the risk**

The Board imposes borrowing limits to ensure gearing levels are appropriate to market conditions and reviews these on a regular basis. Borrowings comprise Debenture Stock, Loan Notes and a revolving facility. The Debenture Stock and Loan Notes provide secure long-term funding while short term flexibility is achieved through the borrowing facility. It is the Board's policy to maintain a gearing level, measured on the most stringent basis of calculation after netting off cash equivalents, of less than 30% at all times. Details of borrowings at 31 January 2016 are shown in notes 11 and 12.

Liquidity risk is not considered to be significant as the Company's assets comprise mainly cash and listed securities, which can be sold to meet funding commitments if necessary. Short-term flexibility is achieved through the use of loan and overdraft facilities, details of which can be found in note 11. Under the terms of the loan facility, the Manager provides the lender with loan covenant reports on a monthly basis, to provide the lender with assurance that the terms of the facility are not being breached. The Manager will also review the credit rating of a lender on a regular basis. Details of the Board's policy on gearing are shown in the interest rate risk section of this note.

**Liquidity risk exposure**

At 31 January 2016 and 31 January 2015 the amortised cost of the Company's Debenture Stock was £28,558,000 and £28,545,000 respectively. This is due to be redeemed at par on 30 April 2019. At 31 January 2016 and 31 January 2015 the amortised cost of the Company's Loan Notes was £29,713,000 and £nil respectively. At 31 January 2016 and 31 January 2015 the Company's bank loans amounted to £10,653,000 and £10,583,000 respectively. The facility is committed until 15 July 2018.

**(iii) Credit risk**

This is failure of the counterparty to a transaction to discharge its obligations under that transaction that could result in the Company suffering a loss.

**Management of the risk**

- investment transactions are carried out with a large number of brokers, whose credit standing is reviewed periodically by the Manager, and limits are set on the amount that may be due from any one broker;
- the risk of counterparty exposure due to failed trades causing a loss to the Company is mitigated by the review of failed trade reports on a daily basis. In addition, both stock and cash reconciliations to the custodians' records are performed on a daily basis to ensure discrepancies are investigated on a timely basis. The Aberdeen Group's Compliance department carries out periodic reviews of the custodian's operations and reports its finding to the Aberdeen Group's Risk Management Committee. This review will also include checks on the maintenance and security of investments held;
- the risk of counterparty exposure due to stock lending is mitigated by the review of collateral positions provided daily by the various counterparties involved;
- cash is held only with reputable banks whose credit ratings are monitored on a regular basis.

The Company participates in stock lending activities. Under the terms of the stock lending agreement, all loans are backed by collateral (cash, near cash, government and public securities, certificates of deposit, letter of credit and UK equities) equal to or greater than 105% of the market value (as calculated daily on each business day) of the securities on loan.

There are internal exposure limits to cash balances placed with counterparties. The credit worthiness of counterparties is also reviewed on a regular basis.

With the exception of securities on loan referred to in note 9, none of the Company's financial assets are secured by collateral or other credit enhancements.

#### Credit risk exposure

In summary, compared to the amounts in the Statement of Financial Position, the maximum exposure to credit risk at 31 January was as follows:

	2016		2015	
	Balance Sheet £'000	Maximum exposure £'000	Balance Sheet £'000	Maximum exposure £'000
<b>Current assets</b>				
Debtors and prepayments	1,513	1,513	603	603
Cash and short term deposits	568	568	5,783	5,783
	<b>2,081</b>	<b>2,081</b>	<b>6,386</b>	<b>6,386</b>

None of the Company's financial assets is past due or impaired.

#### Fair values of financial assets and financial liabilities

The fair value of borrowings has been calculated at £78,363,000 as at 31 January 2016 (2015 – £45,530,000) compared to an accounts value in the financial statements of £69,253,000 (2015 – £39,183,000) (notes 11 and 12). The fair value of each loan is determined by aggregating the expected future cash flows for that loan discounted at a rate comprising the borrower's margin plus an average of market rates applicable to loans of a similar period of time and currency. All other assets and liabilities of the Company are included in the Statement of Financial Position at fair value.

#### 18. Fair value hierarchy

FRS 102 requires an entity to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The Company has early adopted Amendments to FRS 102 – Fair value hierarchy disclosures issued by the Financial Reporting Council in March 2016. The fair value hierarchy shall have the following classifications:

Level 1: unadjusted quoted prices in an active market for identical assets or liabilities that the entity can access at the measurement date.

Level 2: inputs other than quoted prices included within Level 1 that are observable (ie developed using market data) for the asset or liability, either directly or indirectly.

Level 3: inputs are unobservable (ie for which market data is unavailable) for the asset or liability.

The financial assets and liabilities measured at fair value in the Statement of Financial Position are grouped into the fair value hierarchy at the reporting date as follows:

	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
<b>As at 31 January 2016</b>				
<b>Financial assets at fair value through profit or loss</b>				
Quoted equities	407,235	–	–	407,235
Quoted bonds	28,777	–	–	28,777
<b>Total</b>	<b>436,012</b>	<b>–</b>	<b>–</b>	<b>436,012</b>

Notes to the Financial Statements *continued*

As at 31 January 2015	Level 1 £'000	Level 2 £'000	Level 3 £'000	Total £'000
<b>Financial assets at fair value through profit or loss</b>				
Quoted equities	462,444	–	–	462,444
<b>Total</b>	<b>462,444</b>	<b>–</b>	<b>–</b>	<b>462,444</b>

**Quoted equities and bonds**

The fair value of the Company's investments in quoted equities and quoted bonds has been determined by reference to their quoted bid prices at the reporting date. Quoted equities and quoted bonds included in Fair Value Level 1 are actively traded on recognised stock exchanges.

**19. Capital management policies and procedures**

The Company's capital management objectives are:

- to ensure that the Company will be able to continue as a going concern; and
- to maximise the return to its equity shareholders through an appropriate balance of equity capital and debt.

The capital of the Company consists of equity, comprising issued capital, reserves and retained earnings.

The Board monitors and reviews the broad structure of the Company's capital. This review includes the nature and planned level of gearing, which takes account of the Manager's views on the market and the extent to which revenue in excess of that which is required to be distributed should be retained. The Company is not subject to any externally imposed capital requirements.

**20. Related party transactions**

Fees payable during the year to the Directors and their interest in shares of the Company are disclosed within the Directors' Remuneration Report on page 42.

**21. Transactions with the Manager**

The Company has agreements with Aberdeen Fund Managers Limited for the provision of management, secretarial, accounting and administration services and an agreement with Aberdeen Asset Managers Limited for the provision of promotional activities. Details of transactions during the year and balances outstanding at the year end are disclosed in notes 3 and 4.



## Corporate Information

The Company is an investment trust and aims to achieve growth of income and capital from a portfolio invested mainly in companies listed or quoted in the United Kingdom.

The Investment Manager is a subsidiary of Aberdeen Asset Management PLC, whose group companies had £290.6 billion of assets under management as at 31 December 2015.



## Information about the Investment Manager

### Aberdeen Asset Managers Limited

The Company's Investment Manager is Aberdeen Asset Managers Limited, a subsidiary of Aberdeen Asset Management PLC, whose group companies had £290.6 billion of assets under management as at 31 December 2015. Aberdeen Asset Management PLC manages assets on behalf of a wide range of clients including 35 investment trusts and other closed-ended funds, which have combined total assets of £15.2 billion.

Aberdeen Asset Management PLC has its headquarters in Aberdeen with its main investment centres in Bangkok, Budapest, Edinburgh, Hong Kong, Jersey, Kuala Lumpur, London, Paris, Philadelphia, Singapore, Sydney and Tokyo.

Aberdeen Asset Management PLC currently manages £77.5 billion of equities globally. As part of this, the Pan-European team oversees £4.2 billion of UK equities and £1.4 billion of European (ex-UK) equities.

### The Investment Team Senior Managers



#### Jeremy Whitley

##### Head of UK and European Equities

Jeremy was appointed Head of UK and European Equities in July 2009. Previous roles at AAM include senior investment manager on the global equities desk as well as on the Asian equities desk based in Singapore. He graduated with an MA in English and Art History from the University of St Andrews and an MBA from the University of Edinburgh.



#### Ben Ritchie

##### Senior Investment Manager

Ben is a senior investment manager on AAM's Pan European equities team and joined AAM in 2002 as a graduate trainee. Ben has a BA (Hons) in Modern History and Politics from Pembroke College, University of Oxford, and is a CFA charterholder.

### The Investment Process

#### Philosophy and Style

The Investment Manager's investment philosophy is that markets are not always efficient. We (AAM) believe that superior investment returns are therefore attainable by identifying good companies cheaply, defined in terms of the fundamentals that in our opinion drive share prices over the long term. We undertake substantial due diligence before initiating any investment including company visits in order to assure ourselves of the quality of the prospective investment. We are then careful not to pay too high a price when making the investment. Subsequent to that investment we then keep in close touch with the company, aiming to meet management at least twice a year. Given our long-term fundamental investment philosophy, one would not expect much change in the companies in which we invest. We do, however, take opportunities offered to us by what we see as anomalous price movements within stock markets to

either top up or top slice positions, which accounts for the bulk of the activity within the portfolio during the year under review.

#### Risk Controls

We seek to minimise risk by our in depth research. We do not view divergence from a benchmark as risk – we view investment in poorly run expensive companies that we do not understand as risk. In fact where risk parameters are expressed in benchmark relative terms, asset – including sector – allocation constitutes a significant constraint on stock selection. Hence diversification of stocks provides our main control.

AAM's performance and investment risk unit independently monitors portfolio positions, and reports monthly. As well as attributing performance it also produces statistical analysis, which is used by the Investment Manager primarily to check the portfolio is behaving as expected, not as a predictive tool.





## Investor Information

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### AIFMD

The Company has appointed Aberdeen Fund Managers Limited as its alternative investment fund manager and BNY Mellon Trust & Depositary (UK) Limited as its depositary under the AIFMD. Details of the leverage and risk policies which the Company is required to have in place under AIFMD are published in the Company's PIDD which can be found on the website: [dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk). The periodic disclosures required to be made by the AIFM under the AIFMD are set out on page 79.

### Pre-investment Disclosure Document ("PIDD")

The AIFMD requires Aberdeen Fund Managers Limited, as the alternative investment fund manager of Dunedin Income Growth Investment Trust PLC, to make available to investors certain information prior to such investors' investment in the Company. The Company's PIDD is available for viewing at [dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk)

### Website

Further information on the Company can be found on its own dedicated website: [dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk). This allows web users to access information on the Company's share price performance, capital structure, stock exchange announcements and monthly reports.

### Investor Warning: Be alert to share fraud and boiler room scams

Aberdeen Group has been contacted by investors informing us that they have received telephone calls and emails from people who have offered to buy their investment trust shares, purporting to work for Aberdeen Asset Management or for third party firms. Aberdeen Group has also been notified of emails claiming that certain investment companies under our management have issued claims in the courts against individuals. These may be scams which attempt to gain your personal information with which to commit identity fraud or could be 'boiler room' scams where a payment from you is required to release the supposed payment for your shares. These callers/senders do not work for Aberdeen Group and any third party making such offers/claims has no link with Aberdeen Group.

Aberdeen Group does not 'cold-call' investors in this way. If you have any doubt over the veracity of a caller, do not offer any personal information, end the call and contact our Customer Services Department.

The Financial Conduct Authority provides advice with respect to share fraud and boiler room scams:  
[fca.org.uk/consumers/scams](http://fca.org.uk/consumers/scams)

### Keeping You Informed

For internet users, detailed data on the Company, including price, performance information and a monthly fact sheet is available from the Company's website ([dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk)) and the TrustNet website ([trustnet.com](http://trustnet.com)). Alternatively you can call 0500 00 00 40 (free when dialing from a UK landline) for trust information.

If you have any questions about your Company, the Manager or performance, please telephone the AAM Customer Services Department (direct private investors) on 0500 00 00 40. Alternatively, internet users may email AAM at [inv.trusts@aberdeen-asset.com](mailto:inv.trusts@aberdeen-asset.com) or write to Aberdeen Investment Trusts, PO Box 11020, Chelmsford, Essex CM99 2DB.

### Shareholder Enquiries

In the event of queries regarding their holdings of shares, lost certificates dividend payments, registered details, etc shareholders holding their shares in the Company directly should contact the registrars, Equiniti Limited at Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA or by telephoning on 0371 384 2441. Lines are open 8.30 a.m. to 5.30 p.m. Monday to Friday. Calls may be recorded and monitored randomly for security and training purposes.

Changes of address must be notified to the registrars in writing. Any general enquiries about the Company should be directed to the Company Secretary, Dunedin Income Growth Investment Trust PLC, 40 Princes Street, Edinburgh EH2 2BY or by emailing [company.secretary@aberdeen-asset.com](mailto:company.secretary@aberdeen-asset.com)

### Direct Investment

Investors can buy and sell shares in the Company directly through a stockbroker or indirectly through a lawyer, accountant or other professional adviser. Alternatively, for retail clients, shares can be bought directly through Aberdeen's Investment Plan for Children, Aberdeen's Investment Trust Share Plan and Investment Trust ISA.

### Aberdeen's Investment Plan for Children

Aberdeen runs an Investment Plan for Children (the "Children's Plan") which covers a number of investment companies under its management including the Company. Anyone can invest in the Children's Plan, including parents, grandparents and family friends (subject to the eligibility criteria as stated within the terms and conditions). All investments are free of dealing charges on the initial purchase of shares, although investors will suffer the bid-offer spread, which can, on some occasions, be a significant amount. Lump sum investments start at £150 per trust, while regular savers may invest from £30 per month. Investors simply pay Government Stamp Duty (currently 0.5%). Selling costs are £10 + VAT. There is no restriction on how long an

investor need invest in the Children's Plan, and regular savers can stop or suspend participation by instructing AAM in writing at any time. In common with other schemes of this type, all investments are held in nominee accounts. Investors have full voting and other rights of share ownership.

### Aberdeen's Investment Trust Share Plan

AAM runs a Share Plan (the "Plan") through which shares in the Company can be purchased. There are no dealing charges on the initial purchase of shares, although investors will suffer the bid-offer spread, which can, on some occasions, be a significant amount. Lump sum investments start at £250, while regular savers may invest from £100 per month. Investors simply pay Government Stamp Duty (currently 0.5%). Selling costs are £10 + VAT. There is no restriction on how long an investor need invest in a Plan, and regular savers can stop or suspend participation by instructing AAM in writing at any time. In common with other schemes of this type, all investments are held in nominee accounts. Investors have full voting and other rights of share ownership.

### Stocks and Shares ISA

An investment of up to £15,240 can be made in the 2016/2017 tax year.

The annual ISA administration charge is £24 + VAT, calculated annually and applied on 31 March (or the last business day in March) and collected soon thereafter either by direct debit or, if there is no valid direct debit mandate in place, from the available cash in the Plan prior to the distribution or reinvestment of any income, or, where there is insufficient cash in the Plan, from the sale of investments held in the Plan. Investors have full voting and other rights of share ownership. Under current legislation, investments in ISAs can grow free of capital gains tax.

### ISA Transfer

You can choose to transfer previous tax year investments to us which can be invested in the Company while retaining your ISA wrapper. The minimum lump sum for an ISA transfer is £1,000 and is subject to a minimum per trust of £250.

### Literature Request Service

For literature and application forms for the Company and the Aberdeen Group's investment trust products, please contact:

Telephone: 0500 00 40 00

Website: [invtrusts.co.uk/en/investmenttrusts/literature-library](http://invtrusts.co.uk/en/investmenttrusts/literature-library)

For information on the Investment Plan for Children, Share Plan, ISA or ISA Transfer please contact:

### Aberdeen Investment Trust Administration

PO Box 11020

Chelmsford

Essex CM99 2DB

Telephone: 0500 00 00 40

(free when dialing from a UK landline)

Terms and conditions for the AAM managed savings products can also be found under the literature section of [invtrusts.co.uk](http://invtrusts.co.uk)

### Online Dealing details

#### Investor information

There are a number of other ways in which you can buy and hold shares in this investment trust.

#### Online dealing

There are a number of online dealing platforms for private investors that offer share dealing, ISAs and other means to invest in the Company. Real-time execution-only stockbroking services allow you to trade online, manage your portfolio and buy UK listed shares. These sites do not give advice. Some comparison websites also look at dealing rates and terms. Some well-known online providers, which can be found through internet search engines, include:

AJ Bell You Invest  
Alliance Trust Savings  
Barclays Stockbrokers  
Charles Stanley Direct  
Halifax Share Dealing  
Hargreave Hale  
Hargreaves Lansdown  
Idealing  
Interactive Investor  
Selftrade Equiniti  
The Share Centre  
Stocktrade  
TD Direct

### Discretionary private client stockbrokers

If you have a large sum to invest, you may wish to contact a discretionary private client stockbroker. They can manage your entire portfolio of shares and will advise you on your investments. To find a private client stockbroker visit the Wealth Management Association at [thewma.co.uk](http://thewma.co.uk)

### Financial advisers

To find an adviser on investment trusts, visit [unbiased.co.uk](http://unbiased.co.uk)

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### Regulation of stockbrokers

Before approaching a stockbroker, always check that they are regulated by the Financial Conduct Authority:

Tel: 0800 111 6768 or at [fca.org.uk/firms/systems-](http://fca.org.uk/firms/systems-reporting/register/search)

[reporting/register/search](http://fca.org.uk/firms/systems-reporting/register/search)

Email: [register@fca.org.uk](mailto:register@fca.org.uk)

### Suitable for Retail/NMPI Status

The Company's shares are intended for investors, primarily in the UK, including retail investors, professionally-advised private clients and institutional investors who are seeking income and capital growth from a portfolio invested mainly in companies listed or quoted in the United Kingdom, and who understand and are willing to accept the risks of exposure to equities. Investors should consider consulting a financial adviser who specialises in advising on the acquisition of shares and other securities before acquiring shares. Investors should be capable of evaluating the risks and merits of such an investment and should have sufficient resources to bear any loss that may result.

The Company currently conducts its affairs, and intends to continue to do so for the foreseeable future, in order that its shares can be recommended by a financial adviser to ordinary retail investors in accordance with the FCA's rules in relation to non-mainstream pooled investments ("NMPIs").

The Company's shares are excluded from the FCA's restrictions which apply to non-mainstream pooled investment products because they are shares in an investment trust.

### Note

Please remember that past performance is not a guide to the future. Stock market and currency movements may cause the value of shares and the income from them to fall as well as rise and investors may not get back the amount they originally invested.

As with all equity investments, the value of investment trusts purchased will immediately be reduced by the difference between the buying and selling prices of the shares, the market maker's spread.

Investors should further bear in mind that the value of any tax relief will depend on the individual circumstances of the investor and that tax rates and reliefs, as well as the tax treatment of ISAs, may be changed by future legislation.

*The information on pages 73 to 75 has been approved for the purposes of Section 21 of the Financial Services and Markets Act 2000 (as amended by the Financial Services Act 2012) by Aberdeen Asset Managers Limited which is authorised and regulated by the Financial Conduct Authority.*

# Glossary of Terms and Definitions

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Aberdeen, Aberdeen Group or AAM	Aberdeen Asset Management PLC group of companies.
AIC	The Association of Investment Companies.
AIFMD	The Alternative Investment Fund Managers Directive - The AIFMD is European legislation which created a European-wide framework for regulating managers of 'alternative investment funds' ("AIFs"). It is designed to regulate any fund which is not a UCITS fund and which is managed and/or marketed in the EU. The Company has been designated as an AIF.
Benchmark	This is a measure against which an Investment Trust's performance is compared. The Company's benchmark is the FTSE All-Share Index. The index averages the performance of a defined selection of listed companies over specific time periods.
Call Option	An option contract which gives the buyer the right, but not the obligation, to purchase a specified amount of an asset at the strike price by a future specified date.
Closed-End Fund	A collective investment scheme which has a fixed number of shares which are not redeemable from the fund itself. Unlike open-ended funds, new shares/units are not created by managers to meet demand from investors; instead, shares are purchased (or sold) only in the market. Closed-end funds are normally listed on a recognised stock exchange, such as the London Stock Exchange, and shares can be bought and sold on that exchange.
Discount	The amount by which the market price per share of an Investment Trust is lower than the Net Asset Value per share. The discount is normally expressed as a percentage of the Net Asset Value per share.
Dividend Cover	Earnings per share divided by dividends per share expressed as a ratio.
Dividend Yield	The annual dividend expressed as a percentage of the share price.
FCA	Financial Conduct Authority.
Investment Manager or AAML	Aberdeen Asset Managers Limited is a wholly owned subsidiary of Aberdeen Asset Management PLC and acts as the Company's investment manager. It is authorised and regulated by the Financial Conduct Authority.
Investment Trust	A type of Closed-End Fund which invests in other securities, allowing shareholders to share the risks, and returns, of collective investment.
Leverage	For the purposes of the Alternative Investment Fund Managers Directive, leverage is any method which increases the Company's exposure, including the borrowing of cash and the use of derivatives. It is expressed as a ratio between the Company's exposure and its Net Asset Value and can be calculated on a gross and a commitment method. Under the gross method, exposure represents the sum of the Company's positions after the deduction of sterling cash balances, without taking into account any hedging and netting arrangements. Under the commitment method, exposure is calculated without the deduction of sterling cash balances and after certain hedging and netting positions are offset against each other.
Manager or AIFM or AFML	Aberdeen Fund Managers Limited is a wholly owned subsidiary of Aberdeen Asset Management PLC and acts as the Alternative Investment Fund Manager for the Company. It is authorised and regulated by the Financial Conduct Authority.
Net Asset Value or NAV	The value of total assets less liabilities. Liabilities for this purpose included current and long-term liabilities. The Net Asset Value divided by the number of shares in issue produces the Net Asset Value per share.
Net Gearing/Cash	This is calculated by dividing total borrowings less cash or cash equivalents, by shareholders' funds expressed as a percentage.
Ongoing Charges	Ratio of expenses as percentage of average daily shareholders' funds calculated as per the AIC's industry standard method.
Premium	The amount by which the market price per share of an Investment Trust exceeds the Net Asset Value per share. The premium is normally expressed as a percentage of the Net Asset Value per share.
Price/Earnings Ratio	The ratio is calculated by dividing the market price per share by the earnings per share. The calculation assumes no change in earnings but in practice the multiple reflects the stock market's view of a company's prospects and profit growth potential.
Prior Charges	The name given to all borrowings including debentures, loans and overdrafts that are to be used for investment purposes, reciprocal foreign currency loans, currency facilities to the extent that they are drawn down, index-linked securities, and all types of preference or preferred capital and the income shares of split capital trusts, irrespective of the time until repayment.
Total Assets	Total Assets as per the balance sheet less current liabilities (before deducting Prior Charges as defined above).
Total Return	Total Return involves reinvesting the net dividend in the month that the share price goes ex-dividend. The NAV Total Return involves investing the same net dividend in the NAV of the Company on the date to which that dividend was earned.

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## Your Company's History

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### Dunedin Income Growth Investment Trust PLC – a History

The provenance of Dunedin Income Growth Investment Trust PLC goes back to 1873 and to the origins of the investment trust industry in Scotland. In 1873, a 28 year old Robert Fleming (sometimes dubbed the "father of the investment trust industry"), persuaded a group of Dundee's wealthiest investors to back his idea of forming "the first Association in Scotland for investments in American railroad bonds, carefully selected and widely distributed, and where investments would not exceed one-tenth of the capital in any one security". Fleming, who was later founder of the merchant bank that bore this name, showed extraordinary commercial acumen at a very young age. He was born in modest circumstances in Dundee and was first apprenticed as office boy at 13, then rose to become, at 21, book-keeper with the exporting arm of Dundee's largest textile merchant, Edward Baxter & Son.

In 1870, the elderly Mr Baxter sent Robert Fleming to the United States to represent him on business. Fleming returned enthused about the investment opportunities offered by the States, despite the country still suffering from the aftermath of the American Civil War. The "association" proved to be an attractive means for investors to pool their resources, spread risk and put their investments under full-time management. The new Fund, then known as The Scottish American Investment Trust, was launched in 1 February 1873. The Scottish American Investment Trust was partly modelled on the Foreign & Colonial Government Trust that was launched in 1868. Unlike Foreign & Colonial, which purchased overseas government stocks, the new Trust would invest in "The Bonds of States, cities, railroads and other corporations in the US, but chiefly in the mortgage bonds of railroads". John Guild, one of the chairmen, reported "while in this country you could not lend money on first-class railway debentures at over 4% or 4.5%, in America you could get 7% with the best security of this description". Coupled with the fact that railway infrastructure development in the UK had by then become relatively mature, it was for this reason that the United States was an attractive destination for Scottish funds.

The original prospectus described the intended issue of £150,000 in certificates of £100 each, paying interest of 6% per annum. Such was the level of demand that the original prospectus was withdrawn and a new one was printed with a capital issue of £300,000. The Trust started out with 30 stocks, each comprising no more than 10% of the portfolio. Confusingly, a similar sounding investment trust company, launched in Edinburgh, The Scottish American Investment Company was formed in April 1873, just a few months after Fleming's launch in February 1873. In Dundee, two almost identical issues were made in the following two years, described as the "Second Issue" and "Third Issue". The three issues became three separate trust companies, under the Joint Stock Companies Act, in 1879 – the First, Second and Third Scottish American Trust Companies Ltd, but merged into a single trust company in 1969 as The First Scottish American Trust Company Ltd.

In 1984, the First Scottish became part of the Dunedin Fund Managers' stable of trusts and was subsequently renamed in 1990 as Dunedin Income Growth Investment Trust. Dunedin Fund Managers merged with Edinburgh Fund Managers in 1996, which was then acquired by Aberdeen Asset Management in 2003.

# Share Capital History

## Issued Share Capital at 31 January 2016

151,006,187	Ordinary shares of 25p (153,677,935 including treasury shares)
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## Treasury Shares at 31 January 2016

2,671,748	Ordinary shares of 25p
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## Name Change

April 1990	Company name changed from "The First Scottish American Trust PLC" to Dunedin Income Growth Investment Trust PLC
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## Share Capital History

April 1997	Capitalisation issue of four Ordinary shares of 25p issued for each existing Ordinary share
April 1999	Reduction of share capital by way of repayment of £840,000 of 3 ½% Preference stock
Year ended 31 January 2004	50,000 Ordinary shares purchased for cancellation
Year ended 31 January 2005	1,950,000 Ordinary shares purchased for cancellation
Year ended 31 January 2006	450,000 Ordinary shares purchased for cancellation and 450,000 Ordinary shares purchased to hold in treasury.
Year ended 31 January 2007	3,231,101 Ordinary shares purchased to hold in treasury
Year ended 31 January 2008	2,237,440 Ordinary shares purchased to hold in treasury, 1,972,800 treasury shares cancelled
Year ended 31 January 2009	1,026,007 Ordinary shares purchased to hold in treasury, 2,000,000 treasury shares cancelled
Year ended 31 January 2010	No shares purchased, cancelled or issued
Year ended 31 January 2011	No shares purchased, cancelled or issued
Year ended 31 January 2012	No shares purchased, cancelled or issued
Year ended 31 January 2013	No shares purchased, cancelled or issued
Year ended 31 January 2014	300,000 shares sold from treasury
Year ended 31 January 2015	No shares purchased, cancelled or issued
Year ended 31 January 2016	No shares purchased, cancelled or issued



## AIFMD Disclosures (unaudited)

Aberdeen Fund Managers Limited and the Company are required to make certain disclosures available to investors in accordance with the Alternative Investment Fund Managers Directive ("AIFMD"). Those disclosures that are required to be made pre-investment are included within a pre-investment disclosure document ("PIDD") which can be found on the Company's website.

There have been no material changes to the disclosures contained within the PIDD since its most recent update in April 2015.

The periodic disclosures as required under the AIFMD to investors are made below:

- information on the investment strategy, geographic and sector investment focus and principal stock exposures is included in the Strategic Report;
- none of the Company's assets are subject to special arrangements arising from their illiquid nature;
- the Strategic Report, note 17 to the financial statements and the PIDD together set out the risk profile and risk management systems in place. There have been no changes to the risk management systems in place in the period under review and no breaches of any of the risk limits set, with no breach expected;
- there are no new arrangements for managing the liquidity of the Company or any material changes to the liquidity management systems and procedures employed by AFML; and
- all authorised Alternative Investment Fund Managers are required to comply with the AIFMD Remuneration Code. In accordance with the Remuneration Code, the AIFM's remuneration policy is available from the Company Secretary, Aberdeen Asset Management PLC, on request (see contact details on page 84) and the remuneration disclosures in respect of the AIFM's reporting period for the year ended 30 September 2015 are available on the Company's website.

### Leverage

The table below sets out the current maximum permitted limit and actual level of leverage for the Company:

	Gross Method	Commitment Method
Maximum level of leverage	2.50:1	2.00:1
Actual level at 31 January 2016	1.18:1	1.19:1

There have been no breaches of the maximum level during the period and no changes to the maximum level of leverage employed by the Company. There have been no changes to the circumstances in which the Company may be required to post assets as collateral and no guarantees granted under the leveraging arrangement. Changes to the information contained either within this Annual Report or the PIDD in relation to any special arrangements in place, the maximum level of leverage which AFML may employ on behalf of the Company; the right of use of collateral or any guarantee granted under any leveraging arrangement; or any change to the position in relation to any discharge of liability by the Depositary will be notified via a regulatory news service without undue delay in accordance with the AIFMD.

*The information on this page has been approved for the purposes of Section 21 of the Financial Services and Markets Act 2000 (as amended by the Financial Services Act 2012) by Aberdeen Fund Managers Limited which is authorised and regulated by the Financial Conduct Authority in the United Kingdom.*

## Notice of Annual General Meeting

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Notice is hereby given that the Annual General Meeting of Dunedin Income Growth Investment Trust PLC (the "Company") will be held at Bow Bells House, 1 Bread Street, London EC4M 9HH on Wednesday, 25 May 2016 at 12 noon, for the following purposes:

### Ordinary Business

To consider and, if thought fit, pass the following as ordinary resolutions:

1. To receive the reports of the Directors and auditor and the financial statements for the year ended 31 January 2016.
2. To receive and adopt the Directors' Remuneration Report (excluding the Directors' Remuneration Policy).
3. To approve a final dividend of 3.675p per Ordinary share.
4. To elect Mr David Barron as a Director of the Company.
5. To elect Mr Jasper Judd as a Director of the Company.
6. To re-elect Mr Rory Macnamara as a Director of the Company.
7. To re-appoint KPMG LLP as auditor of the Company.
8. To authorise the Directors to determine the remuneration of the auditor for the year to 31 January 2017.
9. That, in substitution for any existing authority under Section 551 of the Companies Act 2006 (the "Act") but without prejudice to the exercise of any such authority prior to the passing of this resolution, the Directors be and are hereby generally and unconditionally authorised pursuant to and in accordance with Section 551 of the Act to exercise all the powers of the Company to allot shares in the Company and to grant rights to subscribe for or to convert any security into shares in the Company (such shares and rights together being "relevant securities") up to an aggregate nominal amount of £12,567,133 or, if less, the number representing 33.33% of the issued Ordinary share capital of the Company as at the date of the passing of this resolution provided that such authorisation expires (unless previously renewed, varied or revoked by the Company in general meeting) at the conclusion of the next Annual General Meeting of the Company or on 31 July 2017 (whichever is earlier) save that the Company may, at any time prior to the expiry of such authority, make offers or agreements which would or might require such relevant securities to be allotted after such expiry and the Directors may make such offers or agreements as if such expiry had not occurred.

To consider and, if thought fit, pass the following as special resolutions:

10. That, subject to the passing of resolution number 9 set out above and in substitution for any existing power under Sections 570 and 573 of the Companies Act 2006 (the "Act") but without prejudice to the exercise of any such authority prior to the passing of this resolution, the Directors be and are hereby generally empowered, pursuant to Sections 570 and 573 of the Act, to allot equity securities (as defined in Section 560 of the Act) for cash pursuant to the authority conferred on them by resolution number 9 or by way of a sale of treasury shares (within the meaning of Section 560(3) of the Act) as if Section 561(1) of the Act did not apply to any such allotment provided that this power shall be limited to the allotment of equity securities:
    - (i) (otherwise than pursuant to sub-paragraph (ii) below) up to an aggregate nominal value of £1,885,258 or, if less, the number representing 5% of the issued Ordinary share capital of the Company as at the date of the passing of this resolution; and
    - (ii) in connection with an offer of such equity securities by way of rights issue, open offer or other pre-emptive offer in favour of all holders of Ordinary shares where the equity securities respectively attributable to the interests of all such holders are either proportionate (as nearly as may be) to the respective number of Ordinary shares held by them on a record date fixed by the Directors (subject to such exclusions, limitations, restrictions or other arrangements as the Directors consider necessary or appropriate to deal with treasury shares, fractional entitlements, record dates, legal, regulatory or practical problems in or under the laws of, or requirements of, any regulatory body or any stock exchange in any territory or otherwise howsoever);and shall expire (unless previously renewed, varied or revoked by the Company in general meeting) at the conclusion of the next Annual General Meeting of the Company or on 31 July 2017 (whichever is earlier), save that the Company may, at any time prior to the expiry of such authority, make offers or agreements before such expiry which would or might require equity securities to be allotted after such expiry and the Directors may make such offers or agreements as if such expiry had not occurred.
  11. That, in substitution for any existing authority under Section 701 of the Companies Act 2006 (the "Act"), but without prejudice to the exercise of any such authority prior to the passing of this resolution, the Company be and is hereby generally and unconditionally authorised, for the purposes of Section 701 of the Act to make one or more market
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purchases (within the meaning of Section 693(4) of the Act) of fully paid Ordinary shares of 25p each in the capital of the Company ("Ordinary shares") on such terms as the Directors of the Company think fit provided that:

- (i) the maximum aggregate number of Ordinary shares hereby authorised to be purchased shall be 22,608,020 Ordinary shares or, if less, the number representing 14.99% of the issued Ordinary share capital of the Company as at the date of the passing of this resolution;
- (ii) the minimum price which may be paid for an Ordinary share shall be 25p (exclusive of expenses);
- (iii) the maximum price (exclusive of expenses) which may be paid for an Ordinary share shall be the higher of:
  - (a) 5% above the average of the middle market quotations of the Ordinary shares (as derived from the Daily Official List of the London Stock Exchange) for the five business days immediately preceding the date of purchase; and
  - (b) the higher of the price of the last independent trade in Ordinary shares and the highest current independent bid for Ordinary shares on the London Stock Exchange; and
- (iv) unless previously varied, revoked or renewed, the authority hereby conferred shall expire at the conclusion of the next Annual General Meeting of the Company or on 31 July 2017 (whichever is the earlier) save that the Company may at any time prior to such expiry, enter into a contract or arrangement to purchase Ordinary shares under this authority which will or might be completed or executed wholly or partly after the expiration of this authority and may make a purchase of shares pursuant to any such contract or arrangement.

40 Princes Street  
Edinburgh EH2 2BY

By order of the Board  
**Aberdeen Asset Management PLC**  
Company Secretary  
31 March 2016

#### Notes:

- (i) A member entitled to attend and vote at the meeting may appoint a proxy or proxies to exercise all or any of his/her rights to attend, speak and vote on his/her behalf at the meeting. A proxy need not be a member of the Company. A member may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. A member may not appoint more than one proxy to exercise the rights attached to any one share. If you wish your proxy to speak on your behalf at the meeting you will need to appoint your own choice of proxy (not the Chairman of the meeting) and give your instructions directly to them. A proxy form which may be used to make such appointment and give proxy instructions accompanies this notice. If you do not have a proxy form and believe that you should have one, or if you require additional forms or would like to appoint more than one proxy, please contact the Company's Registrars, Equiniti Limited on 0371 384 2441 (charges for calling this number are determined by the caller's service provider. Lines open 8.30 a.m. to 5.30 p.m., Monday to Friday), tel international +44 (0)121 415 7047. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's Register of Members in respect of the joint holding (the first-named being the most senior). A member present in person or by proxy shall have one vote on a show of hands and on a poll every member present in person or by proxy shall have one vote for every Ordinary share of which he/she is the holder.
- (ii) A form of proxy is enclosed. To be valid, any proxy form or other instrument of proxy and any power of attorney or other authority, if any, under which they are signed or a notarially certified copy of that power of attorney or authority should be sent to the Company's Registrars, Equiniti Limited, Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA so as to arrive not less than 48 hours (excluding non-working days) before the time fixed for the meeting.
- (iii) The return of a completed proxy form or other such instrument of proxy will not prevent a member attending the Annual General Meeting and voting in person if he/she wishes to do so.
- (iv) CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for the meeting and any adjournment(s) thereof by using the procedures described in the CREST Manual and by logging on to the website euroclear.com. CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service

## Notice of Annual General Meeting continued

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- provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.
- (v) In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications, and must contain the information required for such instruction, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the Company's Registrar (ID RA19) no later than 48 hours (excluding non-working days) before the time of the meeting or any adjournment. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Application Host) from which the Company's Registrar is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.
- (vi) CREST members and, where applicable, their CREST sponsors, or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular message. Normal system timings and limitations will, therefore, apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member, or sponsored member, or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting system providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.
- (vii) The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
- (viii) The "vote withheld" option on the proxy form is provided to enable a member to abstain on any particular resolution. It should be noted that an abstention is not a vote in law and will not be counted in the calculation of the proportion of votes "for" or "against" a particular resolution.
- (ix) The right to vote at a meeting is determined by reference to the Company's register of members as at 6.00 p.m. on 23 May 2016 or if this meeting is adjourned, at 6.00 p.m. on the day two days (excluding non-working days) prior to the adjourned meeting. Changes to entries on that register after that time shall be disregarded in determining the rights of any member to attend and vote at the meeting.
- (x) As at 31 March 2016 (being the latest practicable date prior to the publication of this document) the Company's issued share capital comprised 150,820,687 Ordinary shares of 25p each and 2,857,248 treasury shares. Each Ordinary share carries the right to one vote at a general meeting of the Company and, therefore, the total number of voting rights in the Company as at 31 March 2016 was 150,820,687.
- (xi) Any person holding 3% or more of the total voting rights of the Company who appoints a person other than the Chairman of the meeting as his/her proxy will need to ensure that both he/she and his/her proxy complies with their respective disclosure obligations under the UK Disclosure and Transparency Rules.
- (xii) A person to whom this notice is sent who is a person nominated under Section 146 of the Companies Act 2006 to enjoy information rights (a "Nominated Person") may, under an agreement between him/her and the shareholder by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights. The statements of the rights of members in relation to the appointment of proxies in notes (i) to (iii) above do not apply to a Nominated Person. The rights described in those notes can only be exercised by registered members of the Company.
- (xiii) Biographical details of the Directors standing for election and re-election are set out on pages 31 to 34 of this report.
- (xiv) Members who have general queries about the Annual General Meeting should contact the Company Secretary in writing. Members are advised that any telephone number, website or email address which may be set out in this notice of Annual General Meeting or in any related documents (including the proxy form) is not to be used for the purposes of serving information or documents on, or otherwise communicating with, the Company for any purposes other than those expressly stated.
- (xv) Members should note that, it is possible that, pursuant to requests made by members of the
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Company under Section 527 of the Companies Act 2006, the Company may be required to publish on a website a statement setting out any matter relating to the audit of the Company's accounts (including the auditor's report and the conduct of the audit) that are to be laid before the meeting or any circumstances connected with an auditor of the Company ceasing to hold office since the previous meeting at which annual accounts and reports were laid in accordance with Section 437 of the Companies Act 2006. The Company may not require the members requesting any such website publication to pay its expenses in complying with Sections 527 or 528 of the Companies Act 2006. Where the Company is required to place a statement on a website under Section 527 of the Companies Act 2006, it must forward the statement to the Company's auditor no later than the time when it makes the statement available on the website. The business which may be dealt with at the meeting includes any statement that the Company has been required under Section 527 of the Companies Act 2006 to publish on a website.

- (xvi) No Director has a service contract with the Company. Copies of the Directors' letters of appointment are available for inspection on any day (except Saturdays, Sundays and bank holidays) from the date of this notice until the date of the meeting during usual business hours at the Company's registered office and for 15 minutes prior to, and at, the meeting.
- (xvii) Information regarding the Annual General Meeting is available from the Company's website, [dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk)
- (xviii) Pursuant to Section 319A of the Companies Act 2006, any shareholder has the right to put questions at the meeting relating to business being dealt with at the meeting.





# Contact Addresses

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## Directors

Rory Macnamara (Chairman)  
David Barron  
John Carson  
Catherine Claydon  
Jasper Judd  
Elisabeth Scott  
Peter Wolton

## Registered Office & Company Secretary

Aberdeen Asset Management PLC  
40 Princes Street  
Edinburgh EH2 2BY

## Alternative Investment Fund Manager

Aberdeen Fund Managers Limited  
Bow Bells House  
1 Bread Street  
London EC4M 9HH

## Investment Manager

Aberdeen Asset Managers Limited  
40 Princes Street  
Edinburgh EH2 2BY

## Customer Services Department and Aberdeen Children's Plan, Share Plan and ISA Enquiries

Aberdeen Investment Trusts  
PO Box 11020  
Chelmsford  
Essex CM99 2DB

Freephone: 0500 00 00 40  
(open Monday – Friday, 9am – 5pm)  
Email: [inv.trusts@aberdeen-asset.com](mailto:inv.trusts@aberdeen-asset.com)

## Company Registration Number

SC000881 (Scotland)

## Website

[dunedinincomegrowth.co.uk](http://dunedinincomegrowth.co.uk)

## Registrar

Equiniti Limited  
Aspect House  
Spencer Road  
Lancing  
West Sussex BN99 6DA

Shareholder Helpline: 0371 384 2441\*

(\*Lines open 8.30 a.m. to 5.30 p.m., Monday to Friday excluding bank holidays. Charges for calling telephone numbers starting with '03' are determined by the caller's service provider.)

Overseas helpline number: +44 (0)121 415 7047

## Depository

BNY Mellon Trust & Depository (UK) Limited  
BNY Mellon Centre  
160 Queen Victoria Street  
London EC4V 4LA

## Stockbroker

JPMorgan Cazenove  
25 Bank Street  
London E14 5JP

## Auditor

KPMG LLP  
Chartered Accountants  
Saltire Court  
20 Castle Terrace  
Edinburgh EH1 2EG

## United States Internal Revenue Service FATCA Registration Number ("GIIN")

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