

September 2019

Reasons why



Standard Life Investments European Smaller Companies Fund

01 Finding 'tomorrow's large companies today'



The Fund is a concentrated portfolio of what we believe are outstanding high-quality European smaller companies (average company size in the Fund – €3.4 billion).

02 Stock-picking skills drive performance



We take a stock-selection-led approach, assisted by our proprietary screening tool, the Matrix. This process has been in place for over 20 years and has a track record of delivering robust returns for our clients.

03 A strong track record

Focusing on stock-specific insights

We focus all our efforts on generating stock-specific insights – an approach that has performed well since launch.



Standard Life Inv European Smaller Companies A Acc EUR

FTSE Developed Europe Small Cap TR

Source: Lipper IM, A Acc share class, Net of fees in EUR, 31/08/2019.

Past performance is not a guide to future results.

04 An attractive asset class

Small-caps have historically outperformed their larger peers. They offer active investment managers like us a broad, rich and under-researched opportunity set (70% of Europe's listed companies are small-caps!).



1,000+ European smaller companies from which to choose



40-70 stocks in the Fund



97% outperformance compared to reference index since inception²

05 A potentially lower-risk approach



Smaller companies are a riskier sub-set of European equities. However, we seek to lower that risk by investing in high-quality companies that we believe can sustain profitable growth over the longer term.

Small-caps offer our clients a different source of returns from large-caps – diversification benefits that have the potential to further spread investment risk and lower volatility.

06 Our award-winning small-cap team



Our seven-strong dedicated small-cap team continuously share and debate all investment ideas. This peer review means only what we believe to be the best stocks make it into the portfolio.



Meeting with the management of all companies in which we invest is a key part of the process. This helps us to have full confidence in the underlying business and management teams before we commit our money.

European Smaller Companies Fund

Discrete Annual Returns* (%)

	2019	2018	2017	2016	2015
SLI European Smaller Coms A Acc EUR	-6.60	15.98	12.18	4.18	26.47
FTSE Developed Europe Small Cap TR EUR	-5.98	8.57	15.91	-0.28	17.74

Source: Lipper IM, Retail Acc share class, net of fees in EUR using monthly data points, 31/08/2019.

Past performance is not a guide to future results.

These figures do not include the initial charge; if this is paid it will reduce performance from that shown.

Key Facts

Fund Type	Luxembourg-based SICAV
Launch date	26 September 2007
Objective	The Fund aims to provide long-term growth by investing predominantly in the shares of smaller companies listed on European stock markets, including the UK. The Fund is actively managed by our investment team, which will select stocks to try to take advantage of opportunities it has identified.
Base currency	EURO
Key investment parameters	Max 10% Cash; Max 10% in a single holding; Tracking error 4-8% vs the reference index; 40-70 (target 40-50) stocks held; Max off-reference index 40%; sector exposure — at least five sectors represented.
ISIN codes & Bloomberg ticker (retail accumulation)	LU0306632414 & STESCAE LX respectively
Distribution frequency	not applicable
Initial sales charge (retail accumulation)	AMC: 1.80%; OCF:1.90%
Minimum initial investment	£1,000 within the Retail Acc share class

¹ Source: Stocks in MSCI Europe Small Cap as a percentage of stocks in MSCI Europe Small Cap and MSCI Europe.

² The Fund delivered 183.56% since inception, against a reference index of 86.62%. Source: Lipper IM, A Acc share class, Net of fees in EUR, 31/08/2019. Reference index: FTSE Developed Euro Small-Cap TR. Inception date: 01/10/2007.

Important Information

For professional investors (in Switzerland for Qualified Investors) only – not for use by retail investors.

Risk factors you should consider before investing:

- The value of investments and the income from them can go down as well as up and investors may get back less than the amount invested. Past performance is not a guide to future results.
- The fund invests in equities and equity related securities. These are sensitive to variations in the stock markets which can be volatile and change substantially in short periods of time.
- The fund may invest in equities and equity related securities in European emerging markets. Investing in emerging markets involves a greater risk of loss than investing in more developed markets due to, among other factors, greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The shares of smaller companies may be less liquid and more volatile than those of larger companies.
- The use of derivatives carries the risk of reduced liquidity, substantial loss and increased volatility in adverse market conditions, such as a failure amongst market participants. The use of derivatives may result in the fund being leveraged (where market exposure and thus the potential for loss by the fund exceeds the amount it has invested) and in these market conditions the effect of leverage will be to magnify losses. The fund does not make extensive use of derivatives.
- More details of the risks applicable to this fund can be found in the Key Investor Information Document (KIID) and Prospectus, both of which are available on request or at our website aberdeenstandard.com

Any data contained herein which is attributed to a third party ("Third Party Data") is the property of (a) third party supplier(s) (the "Owner") and is licensed for use by Standard Life Aberdeen*. Third Party Data may not be copied or distributed. Third Party Data is provided "as is" and is not warranted to be accurate, complete or timely. To the extent permitted by applicable law, none of the Owner, Standard Life Aberdeen* or any other third party (including any third party involved in providing and/or compiling Third Party Data) shall have any liability for Third Party Data or for any use made of Third Party Data. Neither the Owner nor any other third party sponsors, endorses or promotes the fund or product to which Third Party Data relates.

* Standard Life Aberdeen means the relevant member of Standard Life Aberdeen group, being Standard Life Aberdeen plc together with its subsidiaries, subsidiary undertakings and associated companies (whether direct or indirect) from time to time.

Other important information

Aberdeen Standard Investments is a brand of the investment businesses of Aberdeen Asset Management and Standard Life Investments.

Standard Life Investments Global SICAV is an umbrella type investment company with variable capital registered in Luxembourg (no. B78797) at 2-4, rue Eugène Ruppert, L-2453 Luxembourg, Grand Duchy of Luxembourg.

Additional Information for Switzerland : The prospectus, the key investor information documents, the articles of incorporation, the annual and semiannual report in German, and further information can be obtained free of charge from the representative in Switzerland: Carnegie Fund Services S.A., 11, rue du Général-Dufour, CH-1204 Geneva, Switzerland, web: www.carnegie-fund-services.ch. The Swiss paying agent is: Banque Cantonale de Genève, 17, quai de l'Île, CH-1204 Geneva. The last share prices can be found on www.fundinfo.com.

The information contained in this marketing document is intended to be of general interest only and should not be considered as an offer, or solicitation, to deal in the shares of any securities or financial instruments. It is not intended for distribution or use by any person or entity who is a citizen or resident of or located in any jurisdiction where such distribution, publication or use would be prohibited. In Spain STANDARD LIFE INVESTMENTS GLOBAL SICAV is registered with Comision Nacional del Mercado de Valores under number 814.

Before investing, investors should consider carefully the investment objective, risks, charges, and expenses of a fund. This and other important information is contained in the prospectus, which can be obtained from a financial advisor and are also available on www.aberdeenstandard.com. Prospective investors should read the prospectus carefully before investing.

Subscriptions for shares in the fund may only be made on the basis of the latest Prospectus and relevant Key Investor Information Document (KIID) which can be obtained free of charge upon request or from www.aberdeenstandard.com.

Issued by Aberdeen Standard Investments Luxembourg S.A. 35a, Avenue J.F. Kennedy, L-1855 Luxembourg. No. S00000822. Authorised in Luxembourg and regulated by CSSF.

Aberdeen Standard Investments (Switzerland) AG. Registered in Switzerland No. CHE-114.943.983. Registered Office: Schweizergasse 14, 8001 Zurich. Authorised by the Swiss Financial Market Supervisory Authority (FINMA).

Visit us online

aberdeenstandard.com

121038505 09/19